



Lakelands North Residential Market Activity and MLS® Home Price Index Report December 2022





Lakelands North MLS® Residential Market Activity



			Compared to [°]						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012		
Sales Activity	65	-27.8%	-47.2%	-26.1%	-19.8%	-38.1%	4.8%		
Dollar Volume	\$45,463,775	-43.8%	-54.3%	6.5%	9.4%	24.2%	135.2%		
New Listings	89	56.1%	-7.3%	-9.2%	29.0%	-40.3%	-21.2%		
Active Listings	306	128.4%	49.3%	-22.9%	-17.5%	-62.2%	-65.5%		
Sales to New Listings Ratio ¹	73.0	157.9	128.1	89.8	117.4	70.5	54.9		
Months of Inventory ²	4.7	1.5	1.7	4.5	4.6	7.7	14.3		
Average Price	\$699,443	-22.2%	-13.5%	44.3%	36.3%	100.6%	124.4%		
Median Price	\$600,000	-18.1%	12.1%	56.3%	93.5%	123.9%	176.5%		
Sale to List Price Ratio ³	95.4	104.5	98.4	96.0	95.2	93.3	94.0		
Median Days on Market	30.0	21.0	20.0	54.5	47.0	85.0	97.0		

			Compared to [®]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	1,964	-36.9%	-36.2%	-17.4%	-28.4%	-21.1%	4.0%	
Dollar Volume	\$1,905,198,737	-31.6%	-17.3%	38.3%	31.4%	84.3%	162.5%	
New Listings	3,618	-7.5%	-3.1%	-10.6%	-8.5%	-30.1%	-23.0%	
Active Listings ^⁴	480	27.6%	-16.0%	-43.3%	-41.3%	-71.4%	-71.3%	
Sales to New Listings Ratio 5	54.3	79.6	82.4	58.8	69.3	48.1	40.2	
Months of Inventory	2.9	1.5	2.2	4.3	3.6	8.1	10.6	
Average Price	\$970,060	8.4%	29.5%	67.5%	83.5%	133.6%	152.3%	
Median Price	\$723,598	7.5%	40.5%	76.5%	106.7%	151.5%	168.0%	
Sale to List Price Ratio ⁷	102.2	106.2	99.2	96.8	97.7	95.0	94.4	
Median Days on Market	14.0	11.0	21.0	29.0	25.0	57.0	58.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

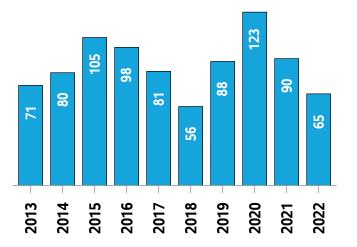
⁷ Sale price / list price * 100; average for all homes sold so far this year.



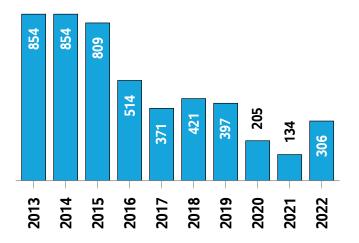
Lakelands North MLS® Residential Market Activity



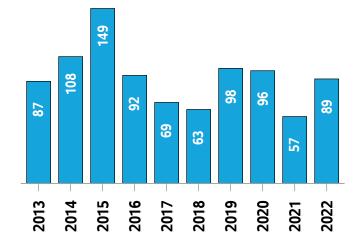
Sales Activity (December only)



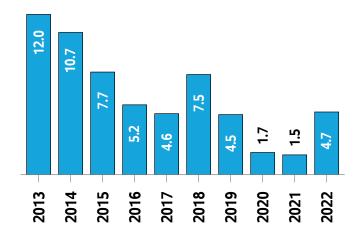
Active Listings (December only)

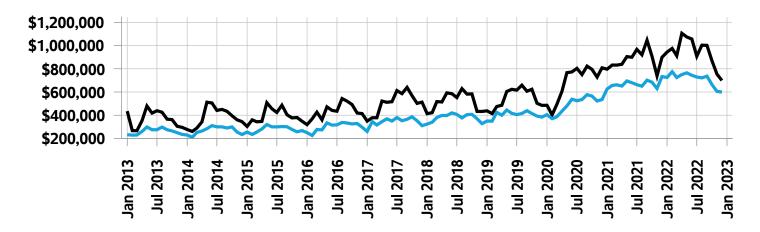


New Listings (December only)



Months of Inventory (December only)



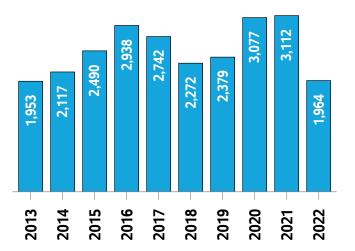




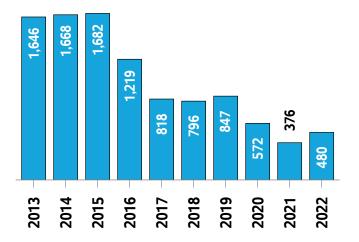
Lakelands North MLS® Residential Market Activity



Sales Activity (December Year-to-date)

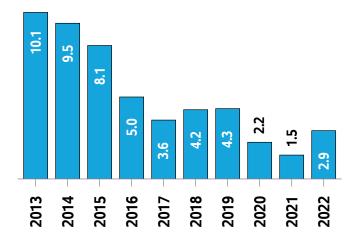


Active Listings ¹(December Year-to-date)



5,175 4,992 4,734 4,456 4,048 3,956 3,912 3,734 .655 3,618 m 2013 2014 2015 2016 2018 2019 2017 2020 2021 2022

Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (December Year-to-date)



Lakelands North MLS® Waterfront Market Activity



			Compared to [°]						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012		
Sales Activity	17	-45.2%	-65.3%	-39.3%	-43.3%	-63.8%	-32.0%		
Dollar Volume	\$15,512,500	-60.7%	-76.0%	-24.2%	-43.7%	-31.6%	33.5%		
New Listings	38	123.5%	-2.6%	-2.6%	52.0%	-33.3%	-7.3%		
Active Listings	150	89.9%	14.5%	-35.6%	-33.6%	-66.9%	-65.8%		
Sales to New Listings Ratio ¹	44.7	182.4	125.6	71.8	120.0	82.5	61.0		
Months of Inventory ²	8.8	2.5	2.7	8.3	7.5	9.6	17.5		
Average Price	\$912,500	-28.3%	-30.9%	24.9%	-0.6%	89.1%	96.3%		
Median Price	\$714,000	-33.6%	-15.0%	27.2%	87.4%	83.1%	144.1%		
Sale to List Price Ratio ³	92.9	105.0	98.3	94.8	94.3	92.9	91.8		
Median Days on Market	40.0	29.0	33.0	69.5	92.5	119.0	113.0		

			Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	857	-45.4%	-48.1%	-24.8%	-35.2%	-31.9%	-10.3%	
Dollar Volume	\$1,163,244,908	-37.1%	-30.4%	24.7%	13.8%	57.9%	122.5%	
New Listings	1,808	-11.2%	-13.0%	-17.4%	-15.2%	-38.8%	-31.6%	
Active Listings ^⁴	274	18.3%	-27.1%	-49.3%	-48.5%	-73.9%	-72.7%	
Sales to New Listings Ratio 5	47.4	77.2	79.4	52.0	62.0	42.6	36.1	
Months of Inventory	3.8	1.8	2.7	5.7	4.8	10.0	12.6	
Average Price	\$1,357,345	15.3%	34.1%	65.8%	75.6%	131.9%	147.9%	
Median Price	\$931,000	9.4%	35.3%	66.3%	86.2%	138.7%	145.0%	
Sale to List Price Ratio ⁷	99.5	107.1	99.1	96.1	96.8	94.6	94.1	
Median Days on Market	15.0	11.0	23.0	32.0	29.0	62.0	62.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

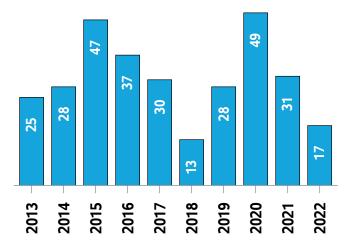
⁷ Sale price / list price * 100; average for all homes sold so far this year.



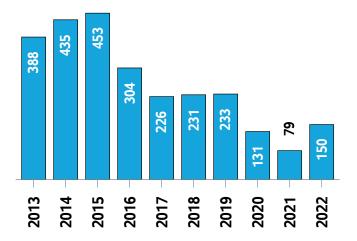
Lakelands North MLS® Waterfront Market Activity



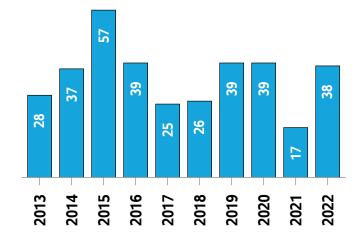
Sales Activity (December only)



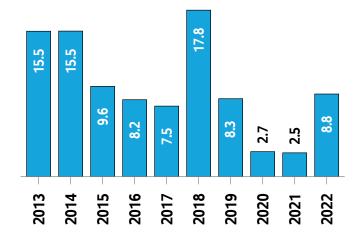
Active Listings (December only)

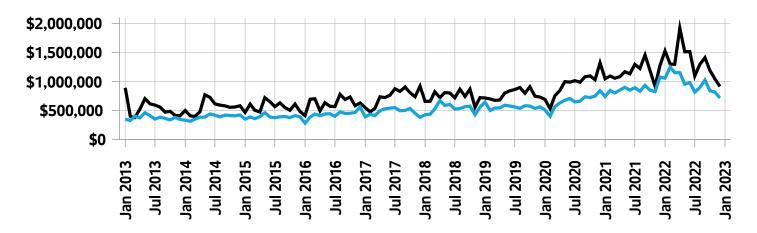


New Listings (December only)



Months of Inventory (December only)



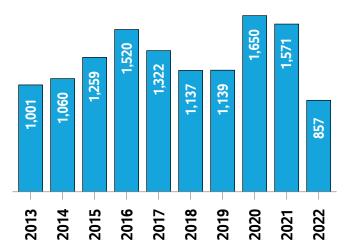




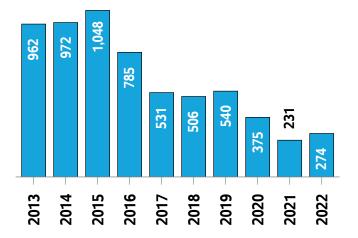
Lakelands North MLS® Waterfront Market Activity



Sales Activity (December Year-to-date)

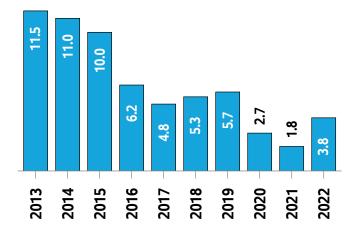


Active Listings ¹(December Year-to-date)



2,956 2.761 2.625 2,512 2.189 2,131 2,078 2,035 2.002 1,808 2013 2014 2015 2016 2018 2019 2017 2020 2021 2022

Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (December Year-to-date)



Lakelands North MLS® Non-Waterfront Market Activity



		Compared to °						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	48	-18.6%	-35.1%	-20.0%	-5.9%	-17.2%	29.7%	
Dollar Volume	\$29,951,275	-27.7%	-13.8%	34.8%	113.8%	115.0%	288.7%	
New Listings	51	27.5%	-10.5%	-13.6%	15.9%	-44.6%	-29.2%	
Active Listings	156	183.6%	110.8%	-4.9%	7.6%	-56.2%	-65.2%	
Sales to New Listings Ratio ¹	94.1	147.5	129.8	101.7	115.9	63.0	51.4	
Months of Inventory ²	3.3	0.9	1.0	2.7	2.8	6.1	12.1	
Average Price	\$623,985	-11.2%	32.9%	68.6%	127.1%	159.8%	199.6%	
Median Price	\$597,028	-6.0%	41.0%	81.6%	125.3%	195.9%	206.3%	
Sale to List Price Ratio ³	96.4	104.2	98.5	96.6	95.7	93.7	95.5	
Median Days on Market	27.0	16.0	19.5	49.5	33.0	66.0	81.0	

			Compared to [®]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	1,107	-28.2%	-22.4%	-10.7%	-22.0%	-10.1%	18.6%	
Dollar Volume	\$741,953,829	-20.7%	16.9%	66.5%	73.4%	149.9%	265.3%	
New Listings	1,810	-3.6%	9.3%	-2.6%	-0.8%	-18.4%	-12.0%	
Active Listings ⁴	206	42.4%	5.0%	-32.7%	-27.9%	-67.4%	-69.3%	
Sales to New Listings Ratio 5	61.2	82.1	86.2	66.7	77.8	55.5	45.4	
Months of Inventory	2.2	1.1	1.7	3.0	2.4	6.2	8.7	
Average Price	\$670,238	10.4%	50.7%	86.5%	122.4%	177.8%	207.9%	
Median Price	\$621,000	11.1%	52.0%	82.6%	119.6%	173.4%	195.9%	
Sale to List Price Ratio ⁷	104.2	105.3	99.3	97.5	98.5	95.4	94.7	
Median Days on Market	13.0	11.0	20.0	27.0	22.0	51.0	53.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

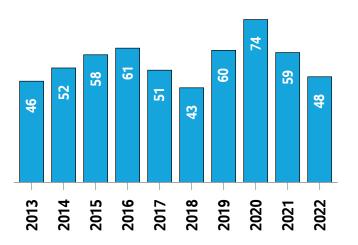
⁷ Sale price / list price * 100; average for all homes sold so far this year.



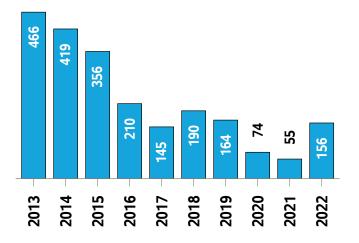
Lakelands North MLS® Non-Waterfront Market Activity



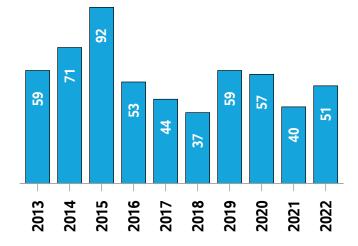
Sales Activity (December only)



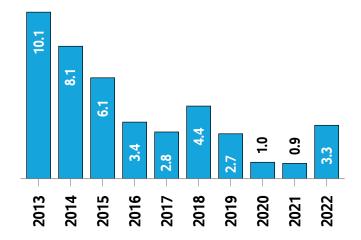
Active Listings (December only)

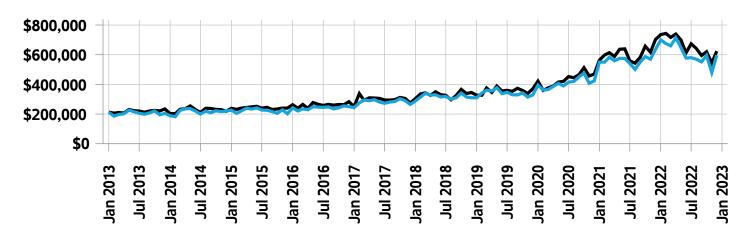


New Listings (December only)



Months of Inventory (December only)



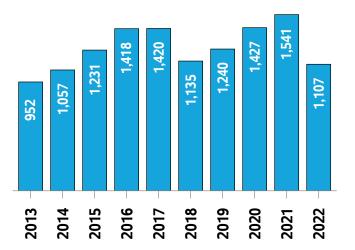




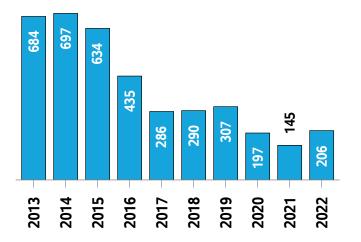
Lakelands North MLS® Non-Waterfront Market Activity



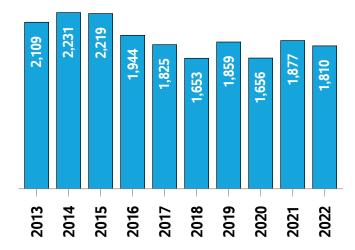
Sales Activity (December Year-to-date)



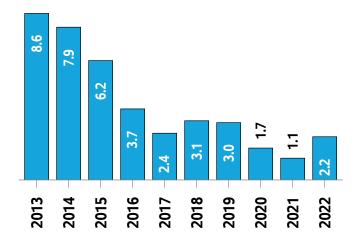
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



Lakelands North MLS® Single Family Market Activity



		Compared to [°]						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	55	-23.6%	-46.1%	-32.1%	-17.9%	-37.5%	-6.8%	
Dollar Volume	\$41,054,175	-43.3%	-55.5%	0.7%	7.7%	27.5%	116.3%	
New Listings	72	33.3%	-14.3%	-10.0%	26.3%	-41.5%	-27.3%	
Active Listings	241	162.0%	66.2%	-29.5%	-17.2%	-63.0%	-67.0%	
Sales to New Listings Ratio ¹	76.4	133.3	121.4	101.3	117.5	71.5	59.6	
Months of Inventory ²	4.4	1.3	1.4	4.2	4.3	7.4	12.4	
Average Price	\$746,440	-25.8%	-17.5%	48.3%	31.2%	104.0%	132.1%	
Median Price	\$605,000	-26.2%	3.9%	54.3%	94.8%	118.0%	175.0%	
Sale to List Price Ratio ³	95.2	106.3	99.2	95.9	95.3	93.2	94.3	
Median Days on Market	30.0	15.0	18.5	56.0	47.0	80.5	91.0	

			Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	1,709	-37.6%	-37.4%	-19.6%	-25.7%	-19.5%	1.8%	
Dollar Volume	\$1,772,792,680	-32.3%	-19.1%	35.6%	36.1%	93.6%	167.2%	
New Listings	3,118	-9.0%	-3.0%	-13.5%	-4.8%	-27.6%	-22.2%	
Active Listings ^⁴	394	31.9%	-12.0%	-47.1%	-37.5%	-70.8%	-71.4%	
Sales to New Listings Ratio 5	54.8	79.9	85.0	59.0	70.3	49.3	41.8	
Months of Inventory	2.8	1.3	2.0	4.2	3.3	7.6	9.9	
Average Price	\$1,037,327	8.3%	29.4%	68.6%	83.2%	140.4%	162.4%	
Median Price	\$757,500	6.7%	38.0%	74.1%	105.3%	156.8%	177.0%	
Sale to List Price Ratio ⁷	102.3	107.1	99.4	96.8	97.9	95.1	94.6	
Median Days on Market	13.0	11.0	20.0	29.0	23.0	55.0	56.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

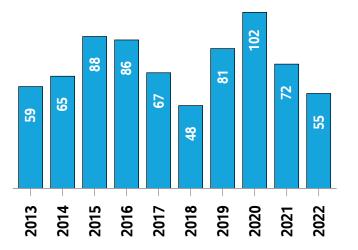
⁷ Sale price / list price * 100; average for all homes sold so far this year.



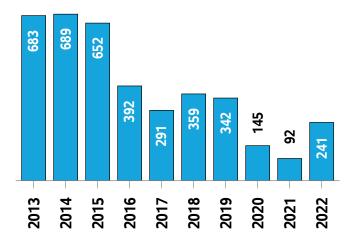
Lakelands North MLS® Single Family Market Activity



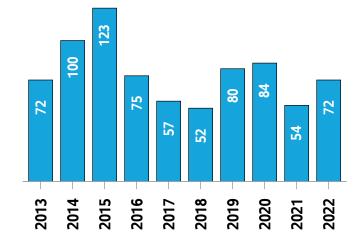
Sales Activity (December only)



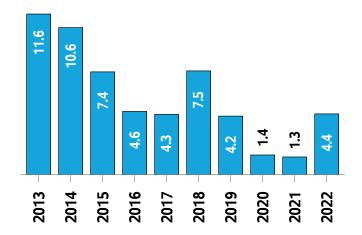
Active Listings (December only)

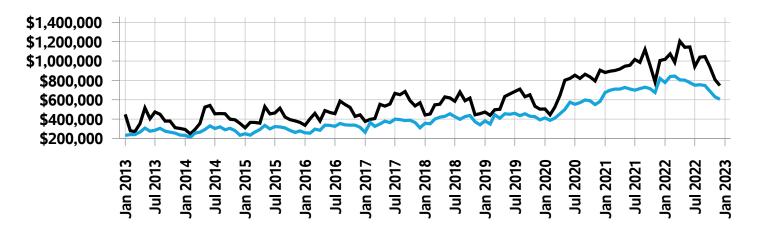


New Listings (December only)



Months of Inventory (December only)

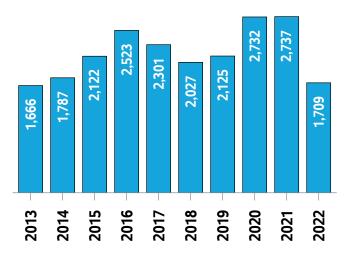




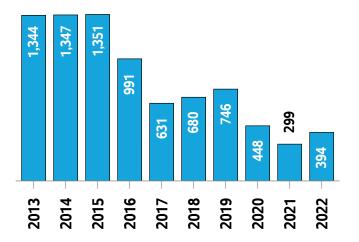




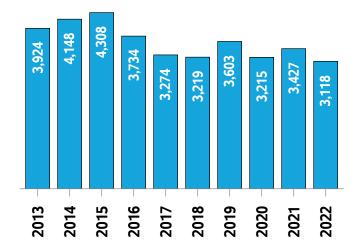
Sales Activity (December Year-to-date)



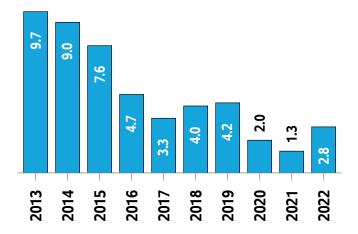
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



Lakelands North MLS® Condo Townhouse Market Activity



				Compa	red to [°]		
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	2	0.0%	_	0.0%	0.0%	0.0%	_
Dollar Volume	\$987,200	1.5%	—	35.1%	34.3%	193.4%	—
New Listings	2	100.0%	_	-60.0%	100.0%		
Active Listings	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	_
Sales to New Listings Ratio ¹	100.0	200.0	_	40.0	200.0		
Months of Inventory ²	0.0	5.5	_	4.5	1.0	5.5	
Average Price	\$493,600	1.5%	_	35.1%	34.3%	193.4%	
Median Price	\$493,600	1.5%		35.1%	34.3%	193.4%	
Sale to List Price Ratio ³	99.3	101.5	_	96.1	96.2	92.8	
Median Days on Market	11.0	29.5		79.0	63.5	103.0	

			Compared to [®]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	23	-20.7%	-25.8%	-30.3%	35.3%	130.0%	2,200.0%	
Dollar Volume	\$15,548,357	-12.4%	-12.9%	29.6%	180.0%	571.5%	8,083.3%	
New Listings	19	-55.8%	-48.6%	-67.2%	-13.6%	-48.6%	850.0%	
Active Listings ⁴	5	-58.7%	-47.5%	-70.6%	-3.9%	-60.3%	372.7%	
Sales to New Listings Ratio \degree	121.1	67.4	83.8	56.9	77.3	27.0	50.0	
Months of Inventory	2.5	4.7	3.5	5.8	3.5	14.3	12.0	
Average Price	\$676,016	10.5%	17.4%	85.9%	107.0%	192.0%	255.8%	
Median Price	\$688,657	44.2%	82.7%	111.9%	175.5%	245.2%	262.5%	
Sale to List Price Ratio ⁷	103.3	100.2	97.0	96.2	97.5	102.6	95.5	
Median Days on Market	35.0	20.0	45.0	42.0	59.0	49.5	27.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

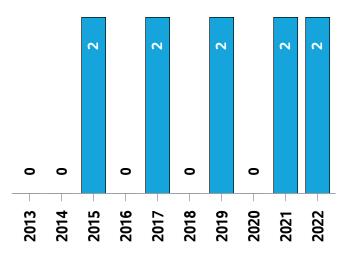
⁷ Sale price / list price * 100; average for all homes sold so far this year.



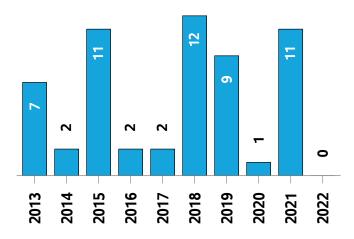
Lakelands North MLS® Condo Townhouse Market Activity

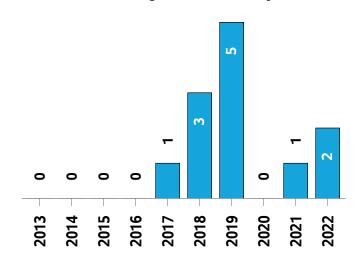


Sales Activity (December only)



Active Listings (December only)

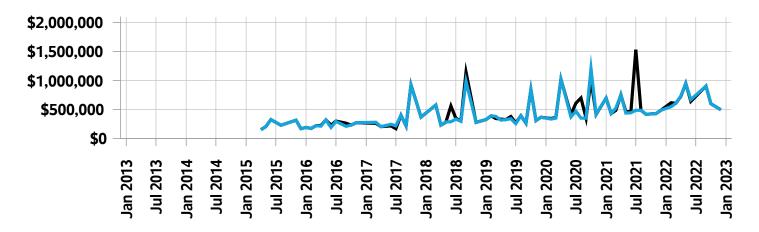




New Listings (December only)

Months of Inventory (December only)



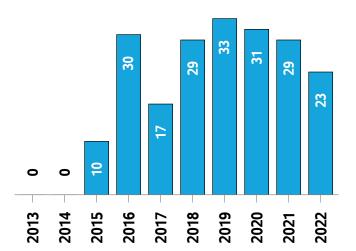




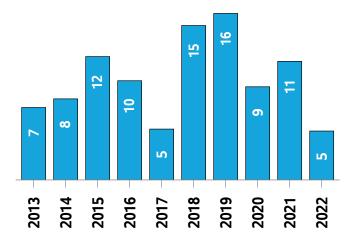
Lakelands North MLS® Condo Townhouse Market Activity



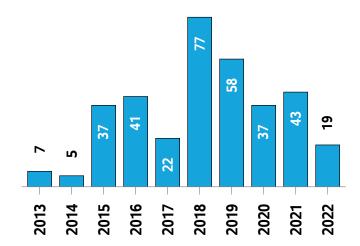
Sales Activity (December Year-to-date)



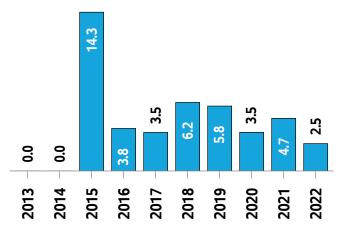
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



Lakelands North MLS® Apartment Market Activity



			Compared to [°]						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012		
Sales Activity	2	-75.0%	-83.3%	-50.0%	-75.0%	-66.7%	100.0%		
Dollar Volume	\$919,000	-79.8%	-75.8%	9.3%	-47.2%	-11.3%	635.2%		
New Listings	8	300.0%	-11.1%	300.0%	14.3%	-27.3%	14.3%		
Active Listings	32	60.0%	28.0%	190.9%	-17.9%	-37.3%	-57.9%		
Sales to New Listings Ratio ¹	25.0	400.0	133.3	200.0	114.3	54.5	14.3		
Months of Inventory ²	16.0	2.5	2.1	2.8	4.9	8.5	76.0		
Average Price	\$459,500	-19.4%	45.3%	118.7%	111.3%	166.1%	267.6%		
Median Price	\$459,500	-15.1%	172.7%	188.5%	134.1%	260.4%	267.6%		
Sale to List Price Ratio ³	96.9	96.1	95.4	97.8	96.3	96.5	94.7		
Median Days on Market	49.0	34.5	52.0	52.5	38.0	88.5	35.0		

			Compared to [°]						
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012		
Sales Activity	112	-37.1%	-18.8%	7.7%	-18.8%	12.0%	86.7%		
Dollar Volume	\$57,023,726	-30.4%	18.6%	89.4%	42.4%	127.8%	327.7%		
New Listings	238	-1.7%	1.7%	50.6%	-1.2%	-1.2%	-3.3%		
Active Listings ^⁴	43	25.0%	-15.3%	29.4%	-44.9%	-57.7%	-61.0%		
Sales to New Listings Ratio $^{\circ}$	47.1	73.6	59.0	65.8	57.3	41.5	24.4		
Months of Inventory	4.6	2.3	4.4	3.8	6.7	12.1	21.8		
Average Price	\$509,140	10.6%	46.2%	75.9%	75.5%	103.4%	129.1%		
Median Price	\$449,500	7.0%	35.2%	55.7%	70.9%	90.3%	112.5%		
Sale to List Price Ratio ⁷	101.3	99.7	97.0	97.9	96.7	95.6	94.6		
Median Days on Market	15.0	21.0	33.5	30.5	45.0	72.0	111.5		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

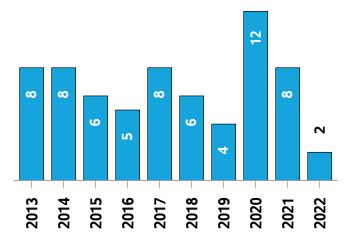
⁷ Sale price / list price * 100; average for all homes sold so far this year.



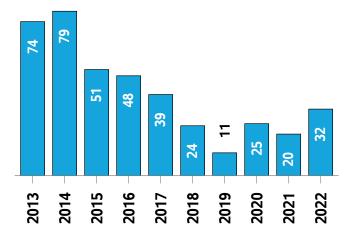
Lakelands North **MLS®** Apartment Market Activity



Sales Activity (December only)



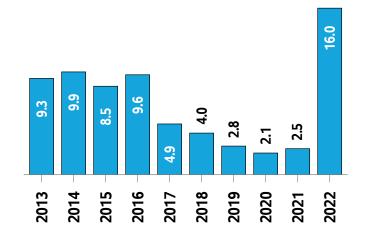
Active Listings (December only)

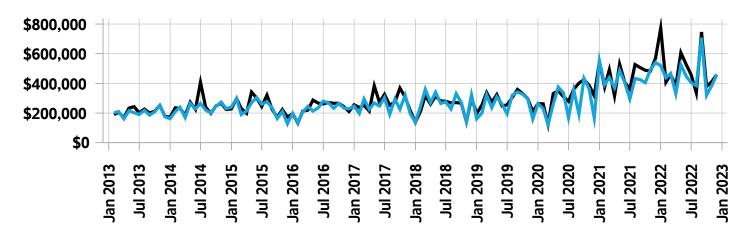


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New Listings (December only)

Months of Inventory (December only)



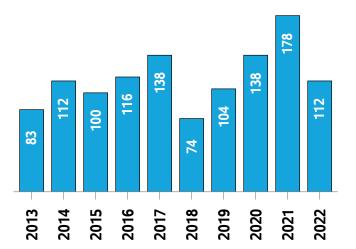




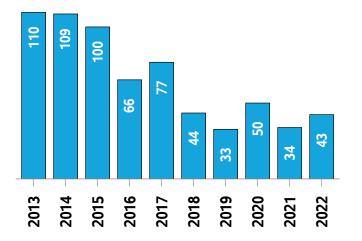
Lakelands North MLS® Apartment Market Activity



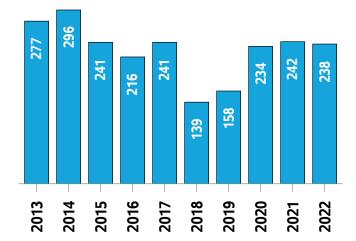
Sales Activity (December Year-to-date)



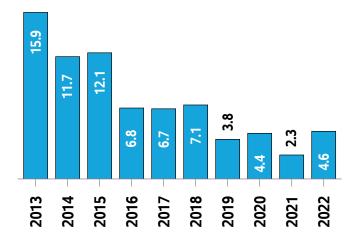
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



ALGONQUIN HIGHLANDS MLS® Residential Market Activity



		Compared to °					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	1	-66.7%	-75.0%	-66.7%		-66.7%	-50.0%
Dollar Volume	\$700,000	-78.3%	-78.2%	-33.6%		1.7%	259.0%
New Listings	2	0.0%	-66.7%	0.0%	-33.3%	-50.0%	-77.8%
Active Listings	4	0.0%	100.0%	-60.0%	-50.0%	-87.9%	-90.0%
Sales to New Listings Ratio ¹	50.0	150.0	66.7	150.0		75.0	22.2
Months of Inventory ²	4.0	1.3	0.5	3.3		11.0	20.0
Average Price	\$700,000	-34.8%	-12.7%	99.2%		205.2%	617.9%
Median Price	\$700,000	-23.8%	0.5%	169.2%		266.5%	617.9%
Sale to List Price Ratio ³	93.3	100.4	111.3	95.4		91.0	86.7
Median Days on Market	57.0	63.0	4.5	34.0		185.0	537.5

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	85	-42.6%	-38.8%	-25.4%	-14.1%	-19.8%	-22.7%
Dollar Volume	\$77,352,966	-39.5%	-9.9%	38.3%	81.7%	107.3%	108.6%
New Listings	134	-20.7%	-15.7%	-23.9%	-13.0%	-39.9%	-50.9%
Active Listings ⁴	15	29.0%	-18.2%	-52.2%	-51.0%	-78.8%	-82.7%
Sales to New Listings Ratio \degree	63.4	87.6	87.4	64.8	64.3	47.5	40.3
Months of Inventory	2.1	0.9	1.6	3.2	3.6	7.9	9.3
Average Price	\$910,035	5.3%	47.4%	85.5%	111.6%	158.5%	169.9%
Median Price	\$799,000	8.3%	60.1%	82.8%	99.7%	154.5%	179.9%
Sale to List Price Ratio ⁷	101.3	110.8	100.6	97.1	97.3	94.3	94.0
Median Days on Market	15.0	11.0	15.0	29.5	25.0	60.5	61.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
 ⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

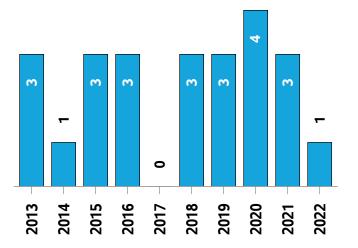
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

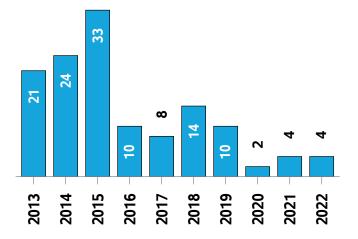




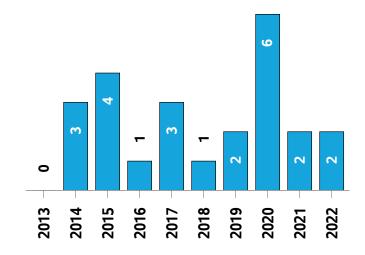
Sales Activity (December only)



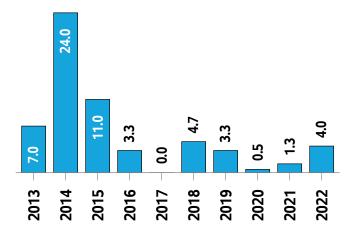
Active Listings (December only)



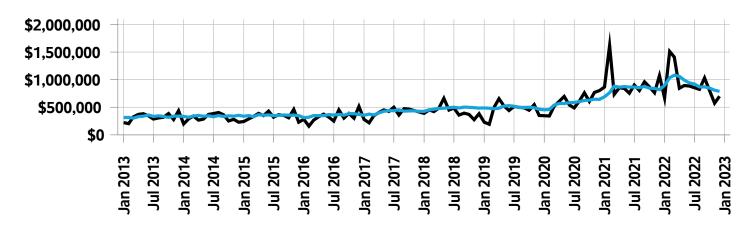
New Listings (December only)



Months of Inventory (December only)



MLS® HPI Composite Benchmark Price and Average Price

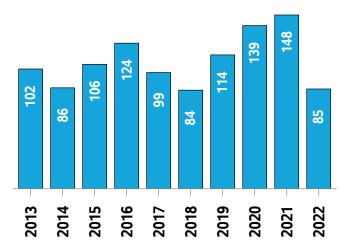




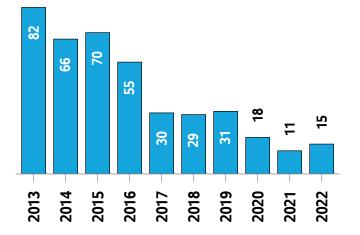
ALGONQUIN HIGHLANDS MLS® Residential Market Activity



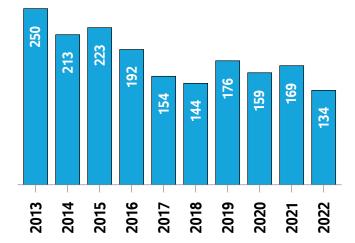
Sales Activity (December Year-to-date)



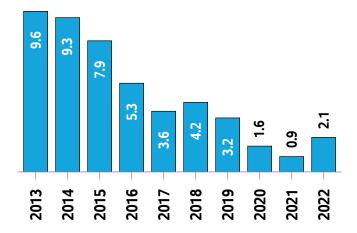
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



ALGONQUIN HIGHLANDS MLS® Waterfront Market Activity



		Compared to °					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	1	-50.0%	-50.0%	-50.0%		-66.7%	_
Dollar Volume	\$700,000	-69.6%	-69.9%	-14.1%		1.7%	
New Listings	1	0.0%	-75.0%	-50.0%	-66.7%	-50.0%	-66.7%
Active Listings	2	-33.3%	0.0%	-75.0%	-66.7%	-91.7%	-92.9%
Sales to New Listings Ratio ¹	100.0	200.0	50.0	100.0		150.0	—
Months of Inventory ²	2.0	1.5	1.0	4.0		8.0	—
Average Price	\$700,000	-39.1%	-39.9%	71.8%	—	205.2%	—
Median Price	\$700,000	-39.1%	-39.9%	71.8%		266.5%	_
Sale to List Price Ratio ³	93.3	99.5	110.7	97.1	—	91.0	—
Median Days on Market	57.0	49.5	2.5	24.0		185.0	

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	66	-46.3%	-40.5%	-29.8%	-20.5%	-25.8%	-24.1%
Dollar Volume	\$64,924,966	-44.1%	-16.0%	30.4%	64.9%	89.5%	96.6%
New Listings	104	-23.0%	-20.0%	-28.3%	-20.0%	-45.0%	-51.2%
Active Listings ^⁴	11	46.2%	-30.0%	-54.5%	-52.4%	-80.9%	-82.8%
Sales to New Listings Ratio ^{5}	63.5	91.1	85.4	64.8	63.8	47.1	40.8
Months of Inventory	2.1	0.8	1.8	3.2	3.5	8.1	9.2
Average Price	\$983,712	4.2%	41.3%	85.7%	107.4%	155.5%	159.1%
Median Price	\$855,500	3.7%	38.0%	81.1%	96.7%	144.4%	171.6%
Sale to List Price Ratio ⁷	100.9	111.7	100.6	96.9	97.8	94.8	93.9
Median Days on Market	15.0	11.0	20.0	29.5	24.0	63.0	64.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.



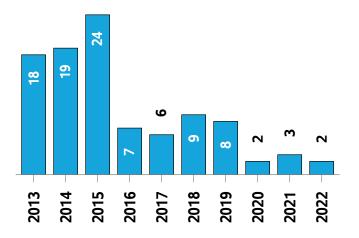


Sales Activity (December only)

New Listings (December only)

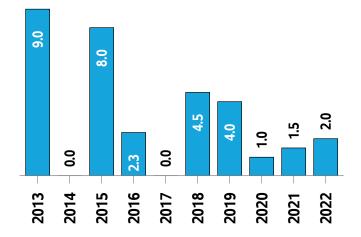


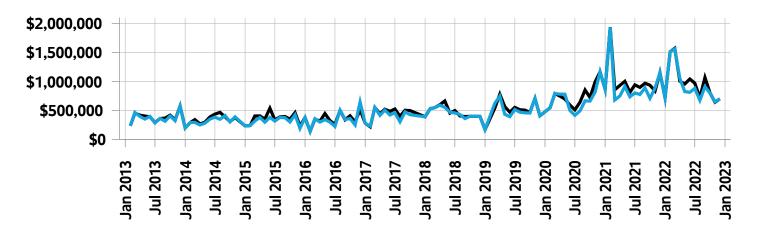
Active Listings (December only)



4 m -N 0 2013 2014 2015 2016 2017 2018 2019 2020 2022 2021

Months of Inventory (December only)

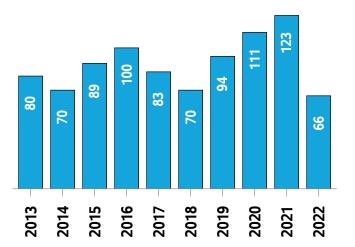




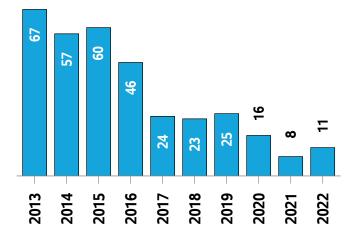




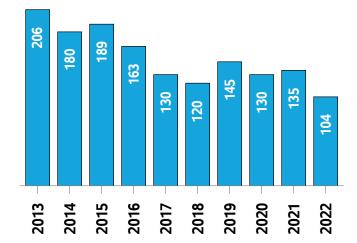
Sales Activity (December Year-to-date)



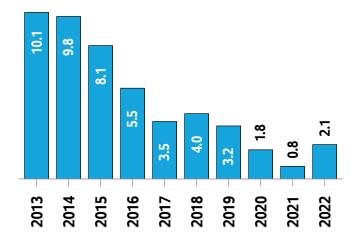
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



ALGONQUIN HIGHLANDS MLS® Non-Waterfront Market Activity



		Compared to [°]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	0	-100.0%	-100.0%	-100.0%			-100.0%
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%		_	-100.0%
New Listings	1	0.0%	-50.0%	_		-50.0%	-83.3%
Active Listings	2	100.0%	_	0.0%	0.0%	-77.8%	-83.3%
Sales to New Listings Ratio ¹	0.0	100.0	100.0				33.3
Months of Inventory ²	0.0	1.0	_	2.0			6.0
Average Price	\$0	-100.0%	-100.0%	-100.0%		—	-100.0%
Median Price	\$0	-100.0%	-100.0%	-100.0%			-100.0%
Sale to List Price Ratio ³	0.0	102.2	111.8	92.1			86.7
Median Days on Market	0.0	63.0	10.0	34.0			537.5

		Compared to °					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	19	-24.0%	-32.1%	-5.0%	18.8%	11.8%	-17.4%
Dollar Volume	\$12,428,000	5.7%	45.2%	102.8%	287.8%	306.9%	206.1%
New Listings	30	-11.8%	3.4%	-3.2%	25.0%	-11.8%	-50.0%
Active Listings ⁴	3	-23.9%	81.8%	-42.2%	-45.5%	-66.1%	-82.1%
Sales to New Listings Ratio 5	63.3	73.5	96.6	64.5	66.7	50.0	38.3
Months of Inventory	2.1	2.1	0.8	3.4	4.5	6.8	9.6
Average Price	\$654,105	39.0%	114.0%	113.5%	226.6%	264.1%	270.5%
Median Price	\$618,000	48.9%	107.7%	155.2%	210.6%	253.1%	297.4%
Sale to List Price Ratio ⁷	102.9	106.4	100.4	97.8	95.1	91.8	94.4
Median Days on Market	13.0	20.0	14.0	31.0	26.5	46.0	40.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

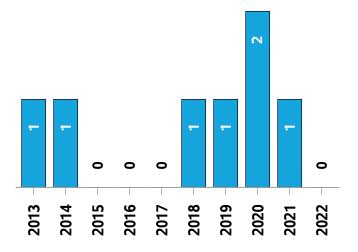
⁷ Sale price / list price * 100; average for all homes sold so far this year.



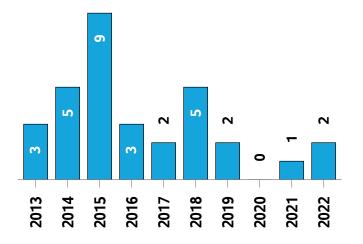
ALGONQUIN HIGHLANDS MLS® Non-Waterfront Market Activity



Sales Activity (December only)

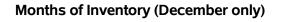


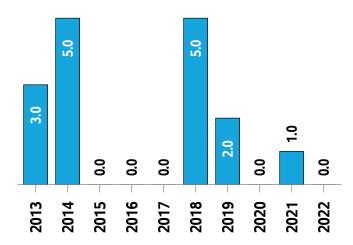
Active Listings (December only)

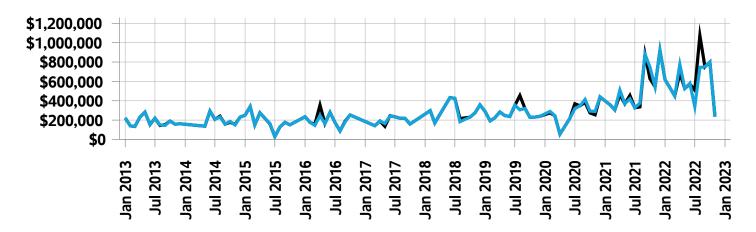


N

New Listings (December only)





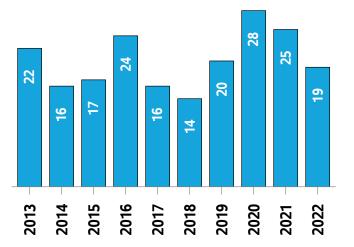




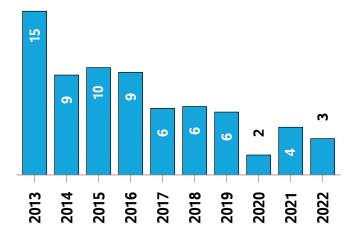
ALGONQUIN HIGHLANDS MLS® Non-Waterfront Market Activity



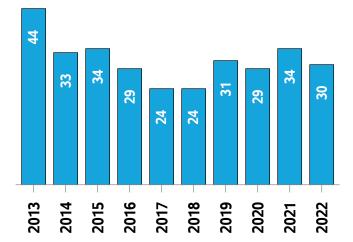
Sales Activity (December Year-to-date)



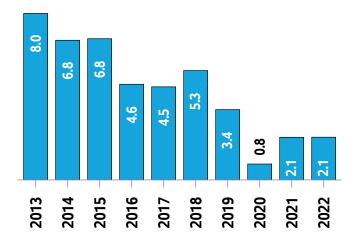
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





		Compared to [°]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	1	-66.7%	-75.0%	-66.7%		-66.7%	0.0%
Dollar Volume	\$700,000	-78.3%	-78.2%	-33.6%		1.7%	288.9%
New Listings	2	0.0%	-66.7%	0.0%	-33.3%	0.0%	-77.8%
Active Listings	4	33.3%	100.0%	-60.0%	-42.9%	-84.6%	-89.7%
Sales to New Listings Ratio ¹	50.0	150.0	66.7	150.0		150.0	11.1
Months of Inventory ²	4.0	1.0	0.5	3.3		8.7	39.0
Average Price	\$700,000	-34.8%	-12.7%	99.2%		205.2%	288.9%
Median Price	\$700,000	-23.8%	0.5%	169.2%		266.5%	288.9%
Sale to List Price Ratio ³	93.3	100.4	111.3	95.4		91.0	90.0
Median Days on Market	57.0	63.0	4.5	34.0		185.0	155.0

		Compared to [®]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	82	-44.6%	-41.0%	-28.1%	15.5%	22.4%	2.5%
Dollar Volume	\$74,352,966	-41.9%	-13.4%	33.0%	139.5%	201.3%	151.7%
New Listings	130	-22.6%	-18.2%	-26.1%	16.1%	-12.2%	-38.7%
Active Listings ^⁴	14	30.7%	-20.7%	-53.7%	-34.9%	-70.3%	-78.0%
Sales to New Listings Ratio \degree	63.1	88.1	87.4	64.8	63.4	45.3	37.7
Months of Inventory	2.1	0.9	1.6	3.2	3.7	8.6	9.8
Average Price	\$906,743	4.9%	46.9%	84.8%	107.4%	146.2%	145.5%
Median Price	\$799,500	8.4%	60.2%	83.0%	90.8%	151.8%	156.7%
Sale to List Price Ratio ⁷	101.4	110.8	100.6	97.1	97.4	94.3	94.7
Median Days on Market	14.5	11.0	15.0	29.5	22.0	62.0	60.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
 ⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

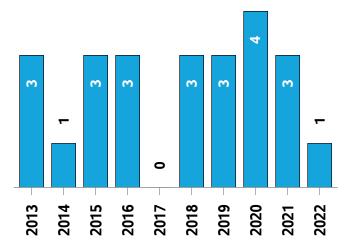
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

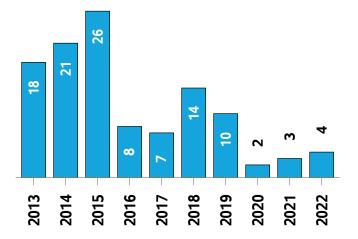




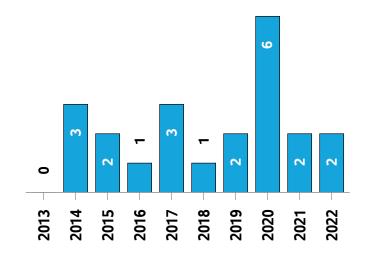
Sales Activity (December only)



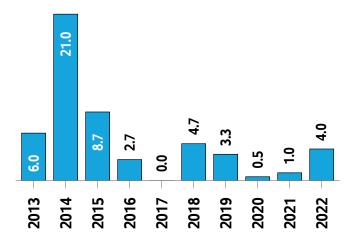
Active Listings (December only)



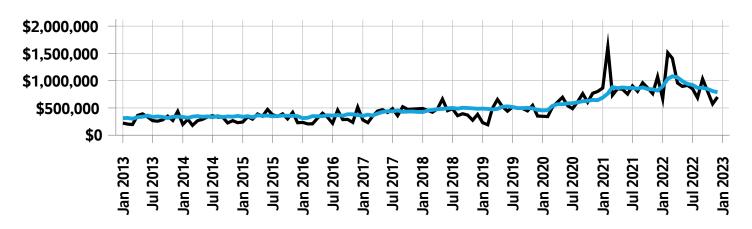
New Listings (December only)



Months of Inventory (December only)



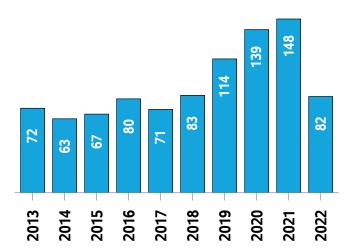
MLS® HPI Single Family Benchmark Price and Average Price



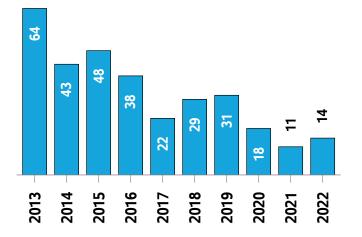




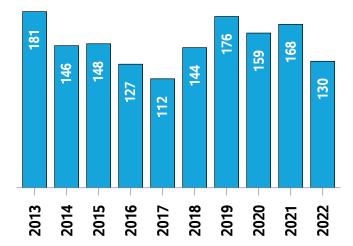
Sales Activity (December Year-to-date)



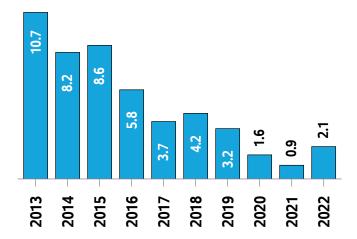
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)

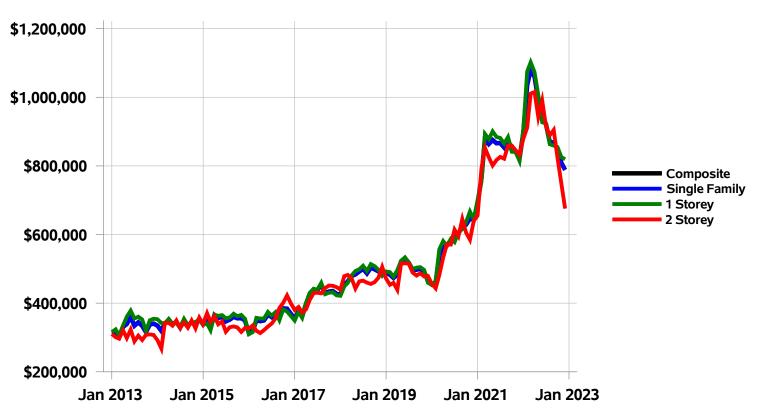


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





MLS [®] Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	December 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$788,400	-2.5	-9.2	-16.2	-3.8	69.7	84.6	
Single Family	\$788,400	-2.5	-9.2	-16.2	-3.8	69.7	84.6	
One Storey	\$819,400	-0.7	-4.6	-11.6	0.5	78.3	93.8	
Two Storey	\$675,600	-9.7	-25.3	-31.8	-18.9	40.9	51.2	



MLS® HPI Benchmark Price



ALGONQUIN HIGHLANDS MLS® HPI Benchmark Descriptions



Composite 🏫 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Lot Size	43952
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



ALGONQUIN HIGHLANDS MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1169
Half Bathrooms	0
Lot Size	40075
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

2 Storey 🏦

Features	Value			
Above Ground Bedrooms	3			
Age Category	31 to 50			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Siding			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	1			
Gross Living Area (Above Ground; in sq. ft.)	1560			
Half Bathrooms	0			
Heating	Forced air			
Lot Size	61440			
Number of Fireplaces	0			
Total Number Of Rooms	10			
Type Of Foundation	Concrete blocs			
Type of Property	Detached			
Wastewater Disposal	Private			
Waterfront	Waterfront			



BRACEBRIDGE MLS® Residential Market Activity



		Compared to ^a						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	10	-37.5%	-28.6%	-41.2%	42.9%	-41.2%	-16.7%	
Dollar Volume	\$8,376,175	-37.3%	-31.1%	6.1%	360.0%	121.4%	204.1%	
New Listings	12	9.1%	-29.4%	-25.0%	100.0%	-42.9%	-7.7%	
Active Listings	27	200.0%	28.6%	-12.9%	-18.2%	-58.5%	-69.3%	
Sales to New Listings Ratio ¹	83.3	145.5	82.4	106.3	116.7	81.0	92.3	
Months of Inventory ²	2.7	0.6	1.5	1.8	4.7	3.8	7.3	
Average Price	\$837,618	0.2%	-3.6%	80.4%	222.0%	276.4%	264.9%	
Median Price	\$600,000	-21.2%	12.1%	76.5%	155.3%	246.8%	147.4%	
Sale to List Price Ratio ³	97.2	108.9	101.9	97.2	96.8	91.3	97.3	
Median Days on Market	35.0	10.0	18.5	62.0	33.0	77.0	30.0	

		Compared to [®]						
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	287	-31.8%	-14.8%	-15.8%	-20.5%	-20.5%	15.7%	
Dollar Volume	\$235,055,658	-25.4%	21.1%	51.2%	65.6%	117.4%	257.2%	
New Listings	476	-4.2%	15.8%	-0.4%	-2.1%	-22.1%	-7.8%	
Active Listings ^⁴	48	64.7%	9.4%	-25.2%	-35.8%	-67.6%	-70.2%	
Sales to New Listings Ratio $^{\circ}$	60.3	84.7	82.0	71.3	74.3	59.1	48.1	
Months of Inventory	2.0	0.8	1.6	2.2	2.5	4.9	7.8	
Average Price	\$819,009	9.4%	42.2%	79.6%	108.3%	173.4%	208.6%	
Median Price	\$719,000	14.1%	54.6%	76.2%	112.1%	168.3%	194.4%	
Sale to List Price Ratio ⁷	104.8	107.5	100.8	98.3	99.2	96.4	95.6	
Median Days on Market	10.0	9.0	16.0	21.0	19.0	45.0	51.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

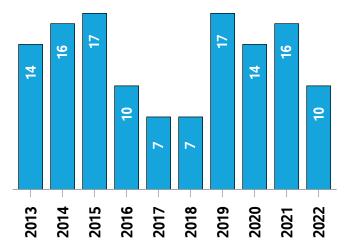
⁷ Sale price / list price * 100; average for all homes sold so far this year.



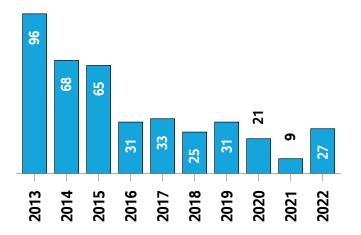
BRACEBRIDGE MLS® Residential Market Activity



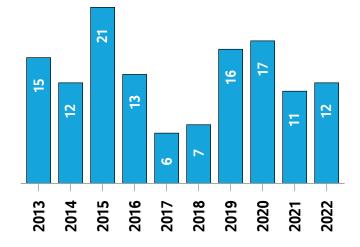
Sales Activity (December only)



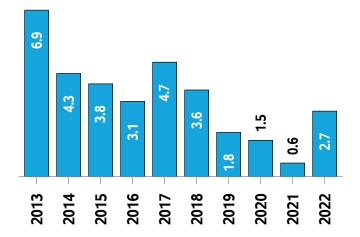
Active Listings (December only)



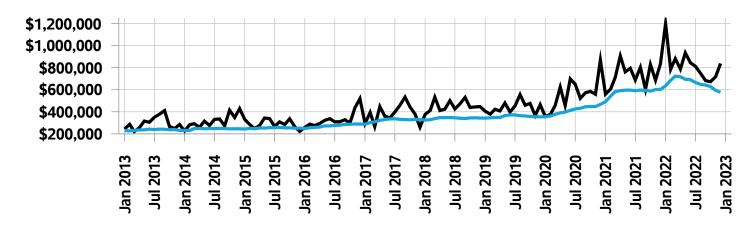
New Listings (December only)



Months of Inventory (December only)



MLS® HPI Composite Benchmark Price and Average Price

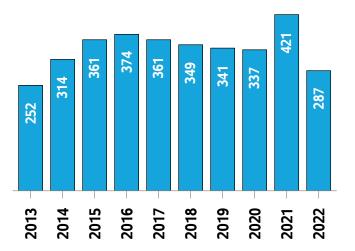




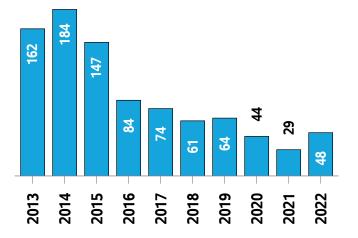
BRACEBRIDGE MLS® Residential Market Activity



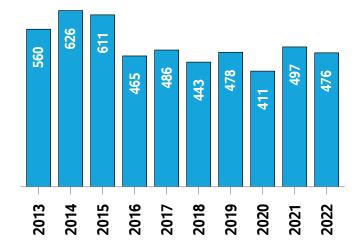
Sales Activity (December Year-to-date)



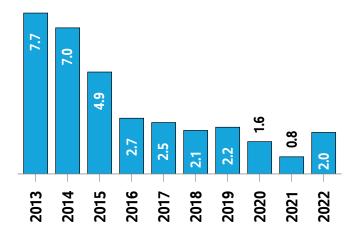
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



BRACEBRIDGE MLS® Waterfront Market Activity



		Compared to [°]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	2	100.0%	-66.7%	-50.0%	100.0%	0.0%	-33.3%
Dollar Volume	\$3,445,000	130.4%	-58.5%	20.4%	783.3%	783.3%	434.1%
New Listings	1	-50.0%	-90.0%	0.0%			0.0%
Active Listings	8	14.3%	-11.1%	-11.1%	0.0%	-27.3%	-27.3%
Sales to New Listings Ratio ¹	200.0	50.0	60.0	400.0			300.0
Months of Inventory ²	4.0	7.0	1.5	2.3	8.0	5.5	3.7
Average Price	\$1,722,500	15.2%	24.5%	140.7%	341.7%	783.3%	701.2%
Median Price	\$1,722,500	15.2%	43.5%	146.6%	341.7%	783.3%	603.1%
Sale to List Price Ratio ³	94.4	100.0	100.9	93.3	97.5	85.4	101.3
Median Days on Market	50.0	20.0	10.5	72.0	44.0	48.0	89.0

		Compared to [®]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	57	-54.4%	-48.2%	-46.7%	-34.5%	-41.2%	-8.1%
Dollar Volume	\$69,201,899	-46.0%	-22.0%	9.3%	36.1%	89.5%	252.1%
New Listings	123	-25.0%	-18.0%	-24.5%	-17.4%	-34.6%	-8.9%
Active Listings ^⁴	17	34.0%	-5.4%	-31.0%	-54.4%	-65.1%	-56.7%
Sales to New Listings Ratio $^{\circ}$	46.3	76.2	73.3	65.6	58.4	51.6	45.9
Months of Inventory	3.7	1.2	2.0	2.8	5.3	6.2	7.8
Average Price	\$1,214,068	18.5%	50.6%	105.2%	107.8%	222.5%	282.9%
Median Price	\$800,000	0.0%	36.3%	63.3%	95.1%	154.0%	208.3%
Sale to List Price Ratio ⁷	101.9	109.1	100.5	97.4	98.0	95.5	94.4
Median Days on Market	12.0	10.0	17.5	24.0	26.0	57.0	60.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

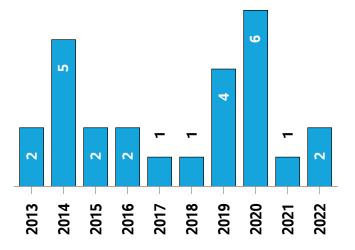
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

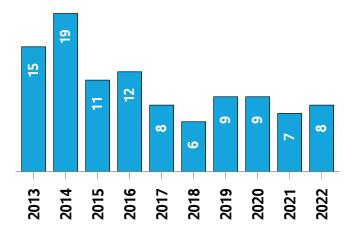




Sales Activity (December only)



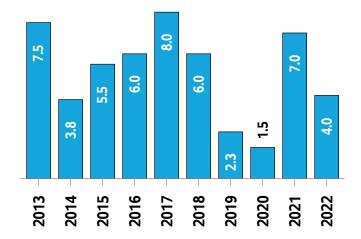
Active Listings (December only)



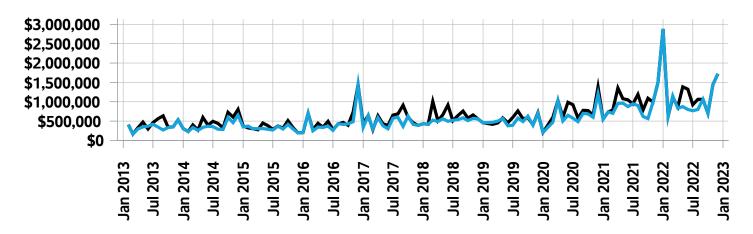
9 ഹ 2 2 m 0 0 2013 2014 2015 2016 2017 2018 2019 2020 2022 2021

New Listings (December only)

Months of Inventory (December only)



Average Price and Median Price

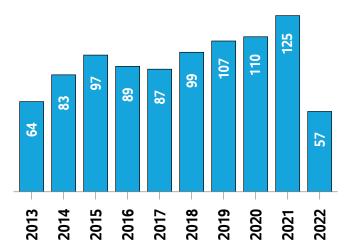




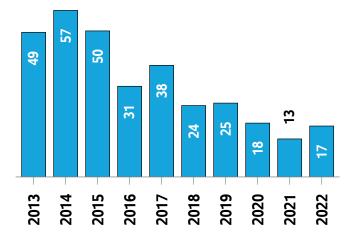
BRACEBRIDGE MLS® Waterfront Market Activity



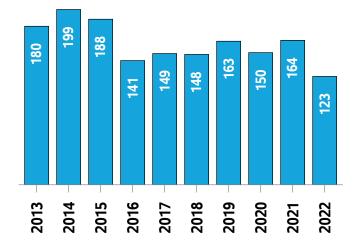
Sales Activity (December Year-to-date)



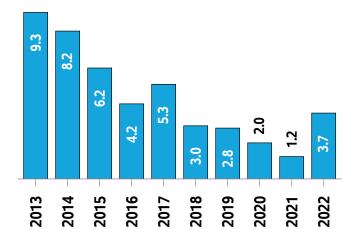
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



BRACEBRIDGE MLS® Non-Waterfront Market Activity



		Compared to [°]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	8	-46.7%	0.0%	-38.5%	33.3%	-46.7%	-11.1%
Dollar Volume	\$4,931,175	-58.5%	27.7%	-2.0%	244.6%	45.3%	133.8%
New Listings	11	22.2%	57.1%	-26.7%	83.3%	-47.6%	-8.3%
Active Listings	19	850.0%	58.3%	-13.6%	-24.0%	-64.8%	-75.3%
Sales to New Listings Ratio ¹	72.7	166.7	114.3	86.7	100.0	71.4	75.0
Months of Inventory ²	2.4	0.1	1.5	1.7	4.2	3.6	8.6
Average Price	\$616,397	-22.1%	27.7%	59.2%	158.4%	172.5%	163.0%
Median Price	\$599,528	-16.7%	22.9%	81.7%	166.4%	246.5%	149.8%
Sale to List Price Ratio ³	97.9	109.4	102.6	98.4	96.7	92.1	96.0
Median Days on Market	26.0	7.0	24.5	41.0	26.0	85.0	25.0

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	230	-22.3%	1.3%	-1.7%	-16.1%	-12.9%	23.7%
Dollar Volume	\$165,853,759	-11.4%	57.4%	80.0%	82.0%	131.6%	259.3%
New Listings	353	6.0%	35.2%	12.1%	4.7%	-16.5%	-7.3%
Active Listings ^⁴	30	89.6%	20.1%	-21.4%	-16.1%	-68.9%	-74.7%
Sales to New Listings Ratio \degree	65.2	88.9	87.0	74.3	81.3	62.4	48.8
Months of Inventory	1.6	0.6	1.3	2.0	1.6	4.4	7.7
Average Price	\$721,103	14.0%	55.3%	83.1%	116.8%	165.8%	190.6%
Median Price	\$685,500	13.6%	55.8%	78.6%	117.3%	169.9%	194.8%
Sale to List Price Ratio ⁷	105.5	106.9	100.9	98.6	99.6	96.7	96.0
Median Days on Market	9.0	8.0	16.0	19.0	15.5	43.0	48.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

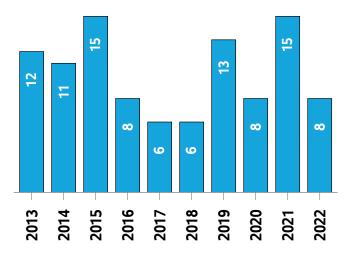
⁷ Sale price / list price * 100; average for all homes sold so far this year.



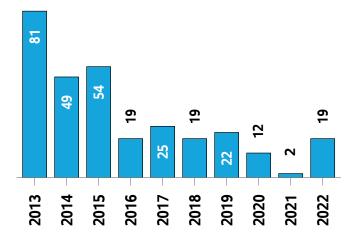
BRACEBRIDGE MLS® Non-Waterfront Market Activity



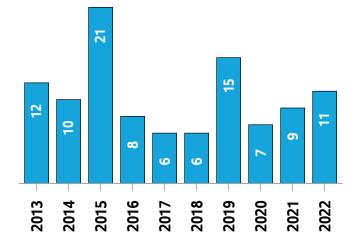
Sales Activity (December only)



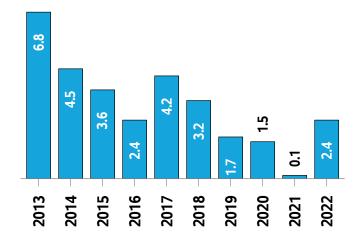
Active Listings (December only)



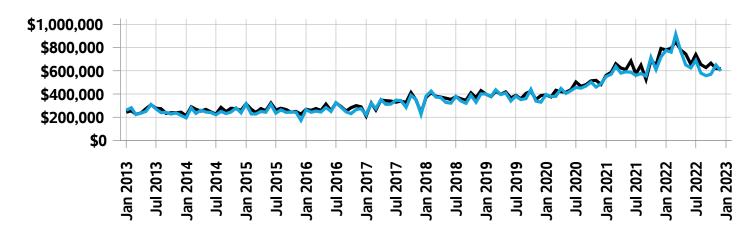
New Listings (December only)



Months of Inventory (December only)



Average Price and Median Price

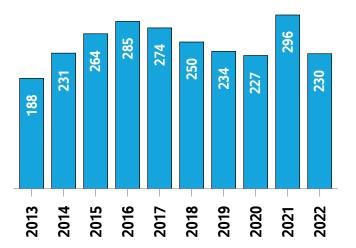




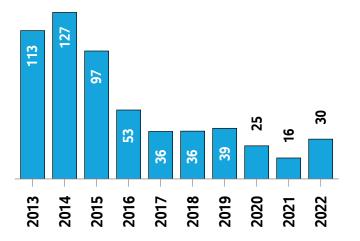
BRACEBRIDGE MLS® Non-Waterfront Market Activity



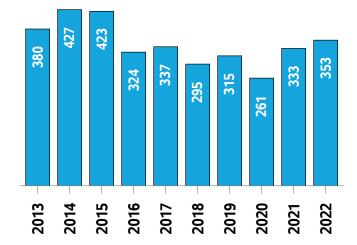
Sales Activity (December Year-to-date)



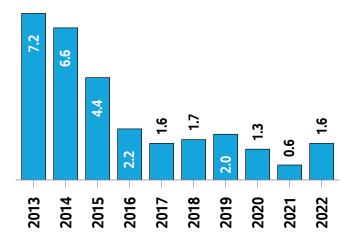
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



BRACEBRIDGE MLS® Single Family Market Activity



		Compared to [°]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	7	-46.2%	-36.4%	-53.3%	16.7%	-41.7%	-36.4%
Dollar Volume	\$6,823,975	-43.9%	-36.8%	-5.4%	309.8%	129.4%	159.5%
New Listings	10	0.0%	-16.7%	-16.7%	150.0%	-41.2%	-9.1%
Active Listings	22	175.0%	46.7%	-4.3%	-8.3%	-53.2%	-67.6%
Sales to New Listings Ratio ¹	70.0	130.0	91.7	125.0	150.0	70.6	100.0
Months of Inventory ²	3.1	0.6	1.4	1.5	4.0	3.9	6.2
Average Price	\$974,854	4.2%	-0.7%	102.8%	251.3%	293.2%	307.8%
Median Price	\$600,000	-31.4%	12.1%	81.8%	140.0%	128.6%	144.9%
Sale to List Price Ratio ³	97.2	111.1	100.5	97.4	98.1	90.5	97.6
Median Days on Market	30.0	7.0	23.0	62.0	28.0	69.5	25.0

		Compared to [®]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	241	-34.2%	-17.7%	-17.2%	-22.8%	-20.2%	12.6%
Dollar Volume	\$210,663,746	-27.3%	18.6%	52.8%	63.7%	124.5%	257.9%
New Listings	390	-8.9%	13.7%	-3.0%	-5.8%	-22.5%	-3.9%
Active Listings ^⁴	38	68.5%	18.1%	-28.7%	-24.6%	-66.9%	-67.9%
Sales to New Listings Ratio ⁵	61.8	85.5	85.4	72.4	75.4	60.0	52.7
Months of Inventory	1.9	0.7	1.3	2.2	1.9	4.5	6.6
Average Price	\$874,123	10.4%	44.1%	84.5%	111.9%	181.4%	217.8%
Median Price	\$757,500	13.8%	56.2%	80.4%	116.4%	165.8%	202.2%
Sale to List Price Ratio ⁷	104.2	108.3	100.8	98.2	99.3	96.1	96.0
Median Days on Market	9.0	8.0	15.0	21.0	16.0	40.5	48.5

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

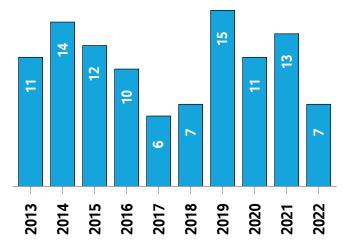
⁷ Sale price / list price * 100; average for all homes sold so far this year.



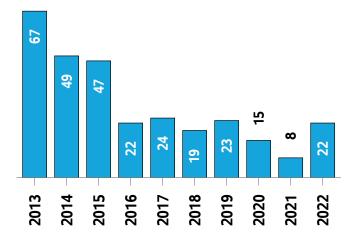
BRACEBRIDGE MLS® Single Family Market Activity



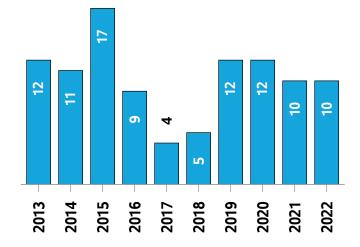
Sales Activity (December only)



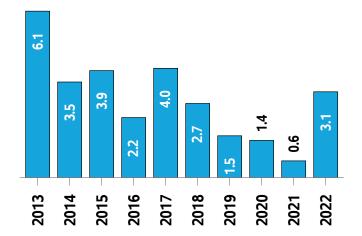
Active Listings (December only)



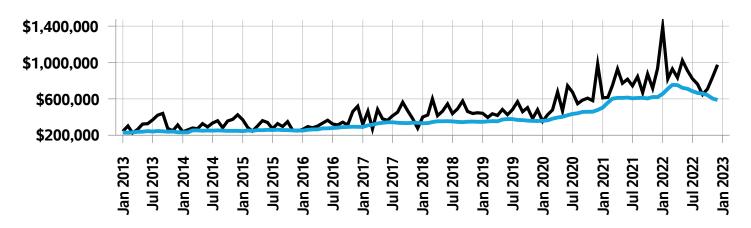
New Listings (December only)



Months of Inventory (December only)



MLS® HPI Single Family Benchmark Price and Average Price

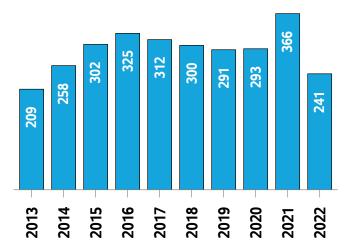




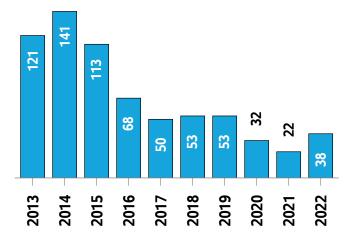
Months of Inventory ²(December Year-to-date)



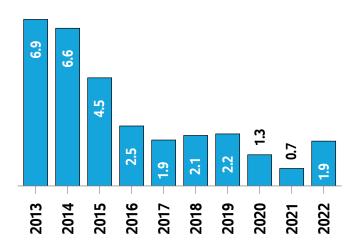
Sales Activity (December Year-to-date)



Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



BRACEBRIDGE MLS® Apartment Market Activity



		Compared to ^a					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	1	-50.0%			0.0%	-66.7%	0.0%
Dollar Volume	\$630,000	-10.9%	_	_	303.8%	8.6%	404.0%
New Listings	1	0.0%	-75.0%		0.0%	-66.7%	0.0%
Active Listings	1	0.0%	-83.3%	_	-80.0%	-90.0%	-94.7%
Sales to New Listings Ratio ¹	100.0	200.0			100.0	100.0	100.0
Months of Inventory ²	1.0	0.5			5.0	3.3	19.0
Average Price	\$630,000	78.2%	—	—	303.8%	225.9%	404.0%
Median Price	\$630,000	78.2%			303.8%	392.2%	404.0%
Sale to List Price Ratio ³	97.1	99.0			89.1	97.2	94.7
Median Days on Market	84.0	22.0			33.0	32.0	35.0

		Compared to [®]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	17	-41.4%	6.3%	-5.6%	-39.3%	-52.8%	0.0%
Dollar Volume	\$7,638,812	-49.1%	38.8%	21.3%	-5.4%	-6.0%	78.9%
New Listings	35	-12.5%	0.0%	45.8%	-27.1%	-40.7%	-45.3%
Active Listings ^⁴	5	-9.7%	-20.0%	72.8%	-77.5%	-73.8%	-81.5%
Sales to New Listings Ratio $^{\circ}$	48.6	72.5	45.7	75.0	58.3	61.0	26.6
Months of Inventory	3.3	2.1	4.4	1.8	8.9	5.9	17.8
Average Price	\$449,342	-13.2%	30.6%	28.5%	55.8%	99.0%	78.9%
Median Price	\$430,000	3.0%	29.9%	30.5%	66.1%	86.3%	91.1%
Sale to List Price Ratio ⁷	108.5	101.8	100.4	100.0	97.8	97.7	96.5
Median Days on Market	12.0	19.0	20.0	20.5	25.5	74.0	94.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

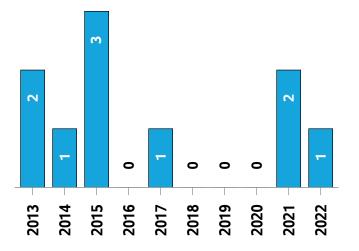
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

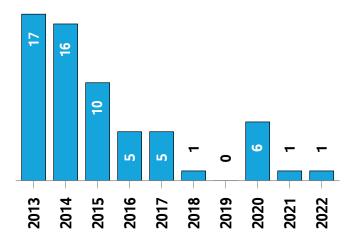




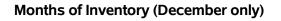
Sales Activity (December only)

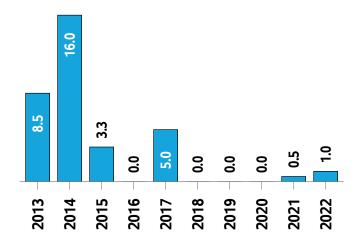


Active Listings (December only)

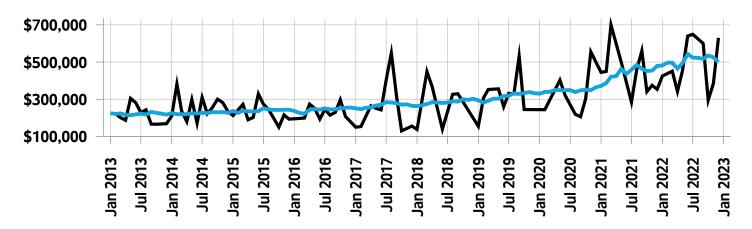


New Listings (December only)





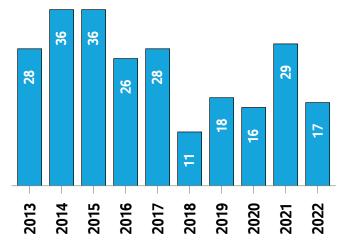
MLS® HPI Apartment Benchmark Price and Average Price



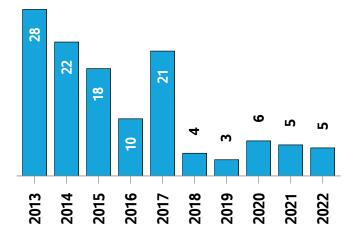




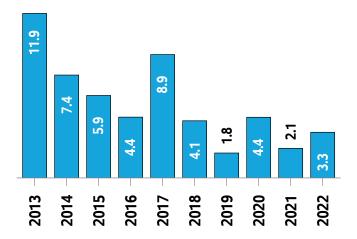
Sales Activity (December Year-to-date)



Active Listings ¹(December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

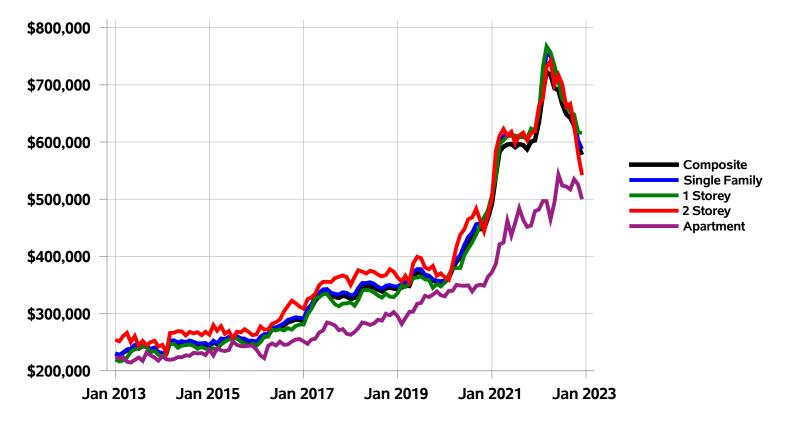
New Listings (December Year-to-date)





MLS [®] Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	December 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$577,500	-2.8	-10.1	-16.4	-4.2	63.0	75.2		
Single Family	\$587,900	-2.5	-10.7	-17.3	-5.1	64.8	74.8		
One Storey	\$615,500	-0.3	-5.7	-12.9	-0.8	77.1	93.6		
Two Storey	\$542,300	-6.4	-18.7	-24.4	-12.3	46.4	49.0		
Apartment	\$499,900	-4.9	-3.3	-8.0	4.3	50.5	88.9		

MLS[®] HPI Benchmark Price





BRACEBRIDGE MLS® HPI Benchmark Descriptions



Composite 🏫 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1319
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1357
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21758
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



BRACEBRIDGE MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1244
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22575
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1662
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	19644
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers





Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1009
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



DYSART ET AL MLS® Residential Market Activity



		Compared to [°]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	8	100.0%	-42.9%	300.0%	14.3%	-27.3%	60.0%
Dollar Volume	\$7,132,000	107.0%	-27.4%	606.1%	177.2%	1.8%	584.5%
New Listings	6		0.0%	0.0%	100.0%	-57.1%	-53.8%
Active Listings	22	450.0%	266.7%	-26.7%	-18.5%	-60.0%	-63.9%
Sales to New Listings Ratio ¹	133.3		233.3	33.3	233.3	78.6	38.5
Months of Inventory ²	2.8	1.0	0.4	15.0	3.9	5.0	12.2
Average Price	\$891,500	3.5%	27.0%	76.5%	142.6%	39.9%	327.8%
Median Price	\$880,000	10.0%	22.6%	74.3%	136.6%	20.6%	319.0%
Sale to List Price Ratio ³	94.5	109.8	96.6	89.2	94.5	93.8	94.5
Median Days on Market	34.0	37.5	28.0	55.5	100.0	161.0	107.0

		Compared to [®]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	176	-30.2%	-37.6%	-22.1%	-22.8%	-14.6%	-4.3%
Dollar Volume	\$167,041,242	-23.5%	-13.1%	36.1%	39.8%	119.5%	149.8%
New Listings	324	1.2%	-3.3%	-12.0%	0.6%	-24.1%	-26.5%
Active Listings ^⁴	37	50.7%	-8.2%	-53.5%	-46.8%	-73.3%	-70.9%
Sales to New Listings Ratio ⁵	54.3	78.8	84.2	61.4	70.8	48.2	41.7
Months of Inventory	2.5	1.2	1.7	4.2	3.7	8.1	8.3
Average Price	\$949,098	9.5%	39.2%	74.8%	81.1%	157.0%	161.1%
Median Price	\$800,000	6.7%	49.0%	76.8%	103.2%	147.7%	176.9%
Sale to List Price Ratio ⁷	103.9	107.4	99.0	96.3	97.5	95.2	95.8
Median Days on Market	12.0	11.0	21.0	39.0	24.5	70.5	54.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

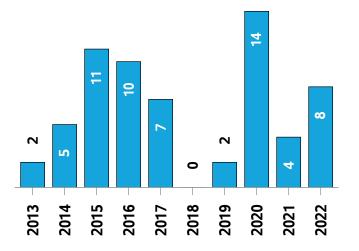
⁷ Sale price / list price * 100; average for all homes sold so far this year.



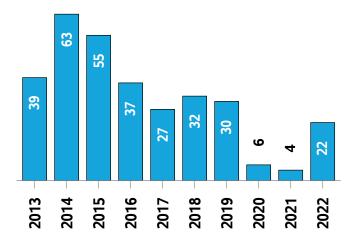
DYSART ET AL MLS® Residential Market Activity



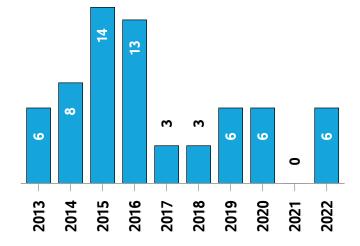
Sales Activity (December only)



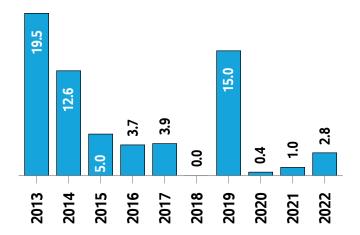
Active Listings (December only)



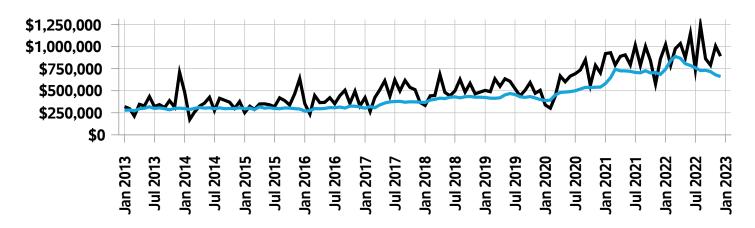
New Listings (December only)



Months of Inventory (December only)



MLS® HPI Composite Benchmark Price and Average Price

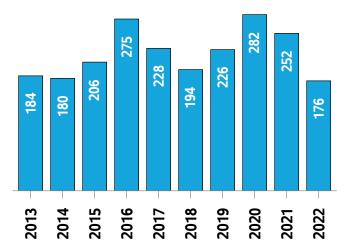




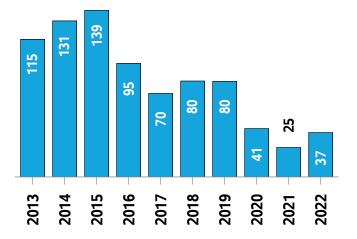
DYSART ET AL MLS® Residential Market Activity



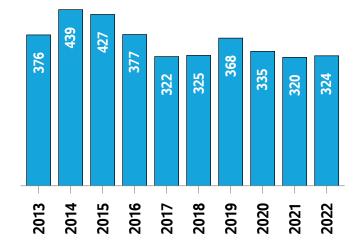
Sales Activity (December Year-to-date)



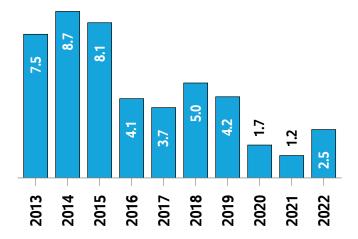
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



DYSART ET AL MLS® Waterfront Market Activity



		Compared to °					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	5	150.0%	-44.4%	400.0%	-16.7%	-50.0%	66.7%
Dollar Volume	\$5,184,000	116.0%	-37.5%	582.1%	113.9%	-24.3%	668.0%
New Listings	3		-25.0%	50.0%	200.0%	-66.7%	-62.5%
Active Listings	15	275.0%	200.0%	-11.8%	-16.7%	-62.5%	-62.5%
Sales to New Listings Ratio ¹	166.7		225.0	50.0	600.0	111.1	37.5
Months of Inventory ²	3.0	2.0	0.6	17.0	3.0	4.0	13.3
Average Price	\$1,036,800	-13.6%	12.4%	36.4%	156.7%	51.4%	360.8%
Median Price	\$1,225,000	2.1%	45.8%	61.2%	198.1%	65.6%	483.3%
Sale to List Price Ratio ³	94.3	123.5	99.2	95.0	94.7	93.8	92.5
Median Days on Market	25.0	11.0	18.0	58.0	103.0	145.5	107.0

		Compared to [®]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	113	-35.8%	-42.9%	-26.6%	-33.1%	-19.3%	-7.4%
Dollar Volume	\$123,477,130	-30.1%	-23.0%	27.0%	18.6%	100.4%	126.0%
New Listings	224	-0.4%	-8.2%	-16.4%	-7.8%	-32.5%	-29.6%
Active Listings ^⁴	28	75.1%	-6.6%	-53.0%	-47.7%	-74.8%	-70.0%
Sales to New Listings Ratio $^{\circ}$	50.4	78.2	81.1	57.5	69.5	42.2	38.4
Months of Inventory	3.0	1.1	1.8	4.7	3.8	9.6	9.2
Average Price	\$1,092,718	8.8%	34.9%	73.1%	77.4%	148.3%	144.0%
Median Price	\$890,000	5.3%	36.9%	71.2%	74.9%	128.2%	149.0%
Sale to List Price Ratio ⁷	101.3	109.2	99.5	96.3	97.7	95.0	96.1
Median Days on Market	12.0	11.0	20.5	35.5	26.0	76.0	52.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

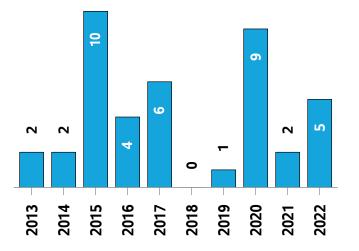
⁷ Sale price / list price * 100; average for all homes sold so far this year.



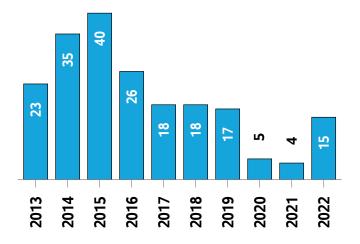
DYSART ET AL MLS® Waterfront Market Activity



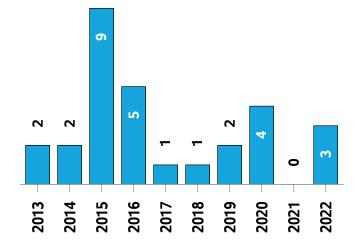
Sales Activity (December only)



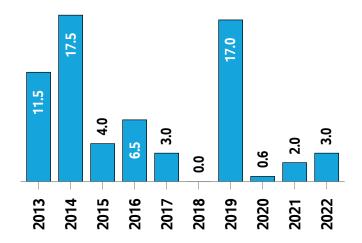
Active Listings (December only)



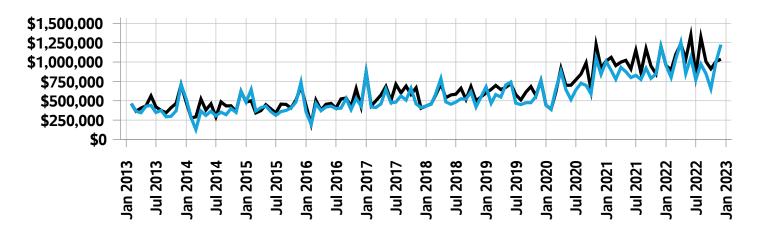
New Listings (December only)



Months of Inventory (December only)



Average Price and Median Price

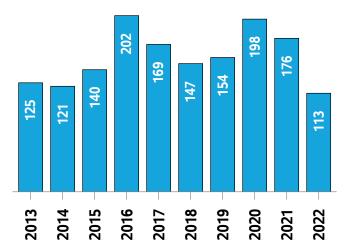




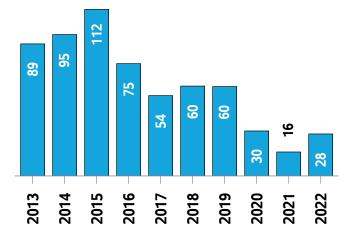
DYSART ET AL MLS® Waterfront Market Activity



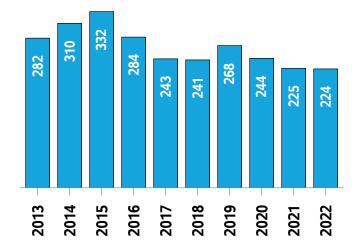
Sales Activity (December Year-to-date)



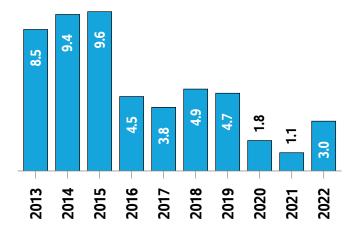
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



DYSART ET AL MLS® Non-Waterfront Market Activity



		Compared to °					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	3	50.0%	-40.0%	200.0%	200.0%	200.0%	50.0%
Dollar Volume	\$1,948,000	86.4%	27.6%	679.2%	1,203.0%	1,132.9%	430.8%
New Listings	3	_	50.0%	-25.0%	50.0%	-40.0%	-40.0%
Active Listings	7	_	600.0%	-46.2%	-22.2%	-53.3%	-66.7%
Sales to New Listings Ratio ¹	100.0		250.0	25.0	50.0	20.0	40.0
Months of Inventory ²	2.3		0.2	13.0	9.0	15.0	10.5
Average Price	\$649,333	24.3%	112.7%	159.7%	334.3%	311.0%	253.9%
Median Price	\$830,000	58.9%	121.3%	232.0%	455.2%	425.3%	352.3%
Sale to List Price Ratio ³	94.9	96.1	92.1	83.4	93.5	94.3	97.5
Median Days on Market	34.0	110.0	34.0	53.0	48.0	327.0	120.5

		Compared to ^a					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	63	-17.1%	-25.0%	-12.5%	6.8%	-4.5%	1.6%
Dollar Volume	\$43,564,112	4.5%	36.4%	71.0%	183.1%	200.7%	255.6%
New Listings	100	5.3%	9.9%	0.0%	26.6%	5.3%	-18.7%
Active Listings ⁴	9	-3.9%	-12.9%	-55.2%	-44.0%	-67.7%	-73.4%
Sales to New Listings Ratio \degree	63.0	80.0	92.3	72.0	74.7	69.5	50.4
Months of Inventory	1.7	1.5	1.5	3.3	3.3	5.1	6.5
Average Price	\$691,494	26.1%	81.9%	95.4%	165.2%	215.0%	249.9%
Median Price	\$617,000	21.6%	65.9%	87.3%	146.8%	183.7%	217.2%
Sale to List Price Ratio ⁷	108.5	103.4	97.9	96.2	97.1	95.6	95.0
Median Days on Market	11.0	15.0	21.5	43.5	22.0	62.0	57.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

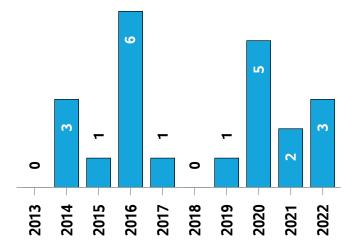
⁷ Sale price / list price * 100; average for all homes sold so far this year.



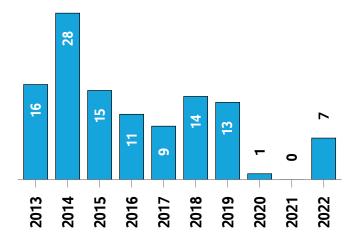
DYSART ET AL MLS® Non-Waterfront Market Activity



Sales Activity (December only)



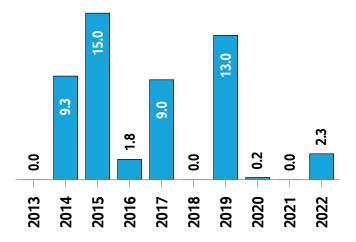
Active Listings (December only)



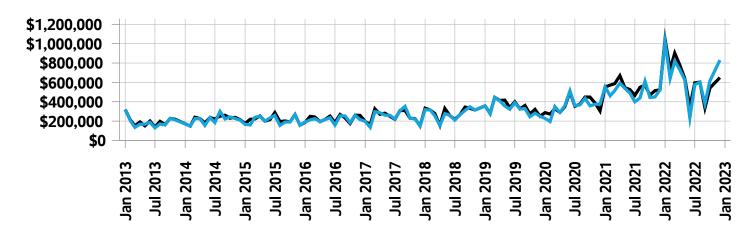
00 6 പ N N N 4 4 m 0 2013 2014 2015 2016 2018 2019 2020 2017 2022 2021

New Listings (December only)

Months of Inventory (December only)



Average Price and Median Price

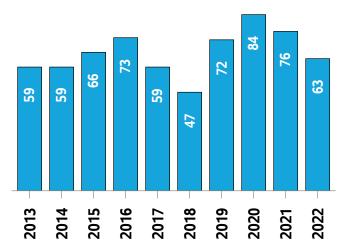




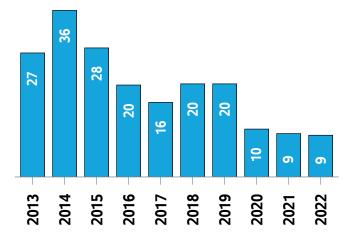
DYSART ET AL MLS® Non-Waterfront Market Activity



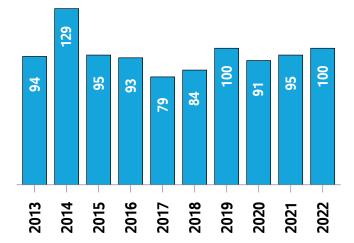
Sales Activity (December Year-to-date)



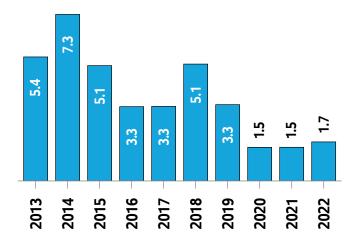
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



DYSART ET AL MLS® Single Family Market Activity



		Compared to [°]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	8	100.0%	-38.5%	300.0%	33.3%	-20.0%	60.0%
Dollar Volume	\$7,132,000	107.0%	-22.5%	606.1%	236.0%	15.1%	584.5%
New Listings	6		0.0%	0.0%	100.0%	-50.0%	-53.8%
Active Listings	18	500.0%	200.0%	-33.3%	-21.7%	-61.7%	-67.9%
Sales to New Listings Ratio ¹	133.3		216.7	33.3	200.0	83.3	38.5
Months of Inventory ²	2.3	0.8	0.5	13.5	3.8	4.7	11.2
Average Price	\$891,500	3.5%	26.0%	76.5%	152.0%	43.9%	327.8%
Median Price	\$880,000	10.0%	8.6%	74.3%	167.5%	37.5%	319.0%
Sale to List Price Ratio ³	94.5	109.8	96.6	89.2	94.3	93.7	94.5
Median Days on Market	34.0	37.5	22.0	55.5	74.0	145.5	107.0

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	171	-30.5%	-36.7%	-21.9%	-14.1%	-5.0%	-1.2%
Dollar Volume	\$163,451,241	-24.1%	-12.5%	36.8%	53.3%	142.3%	163.2%
New Listings	306	-1.6%	-5.0%	-14.5%	10.1%	-17.5%	-24.8%
Active Listings ⁴	33	40.4%	-11.7%	-57.0%	-44.4%	-72.7%	-71.3%
Sales to New Listings Ratio 5	55.9	79.1	83.9	61.2	71.6	48.5	42.5
Months of Inventory	2.3	1.2	1.7	4.2	3.6	8.2	8.0
Average Price	\$955,855	9.2%	38.2%	75.3%	78.4%	155.1%	166.3%
Median Price	\$800,000	6.2%	46.1%	77.8%	105.1%	145.8%	178.3%
Sale to List Price Ratio ⁷	103.9	107.6	99.1	96.2	97.5	95.2	95.8
Median Days on Market	12.0	11.0	20.5	39.0	24.0	72.5	55.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

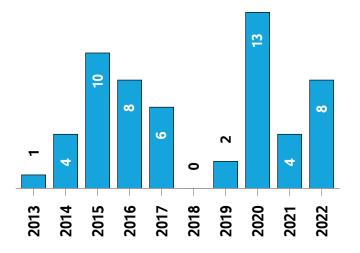
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

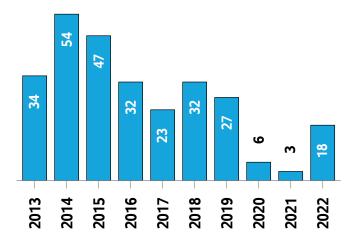




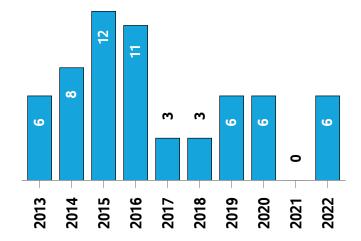
Sales Activity (December only)



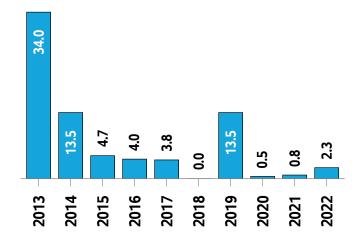
Active Listings (December only)



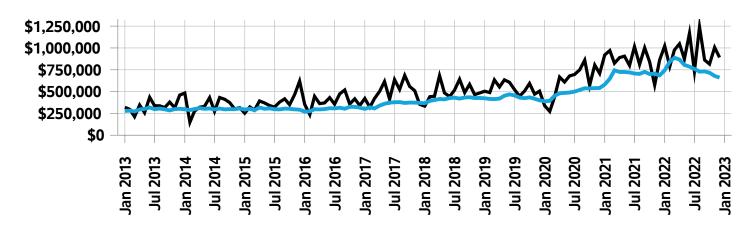
New Listings (December only)



Months of Inventory (December only)



MLS® HPI Single Family Benchmark Price and Average Price

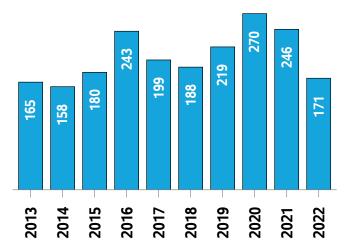




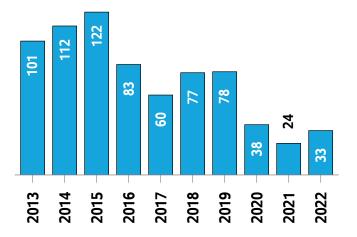
DYSART ET AL MLS® Single Family Market Activity



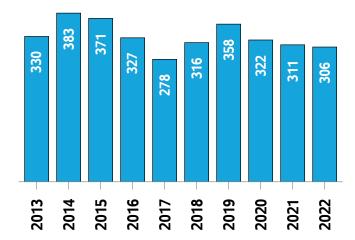
Sales Activity (December Year-to-date)



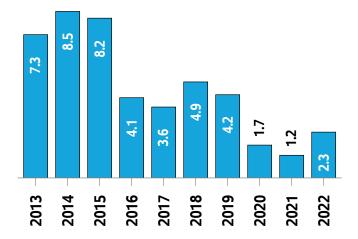
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)

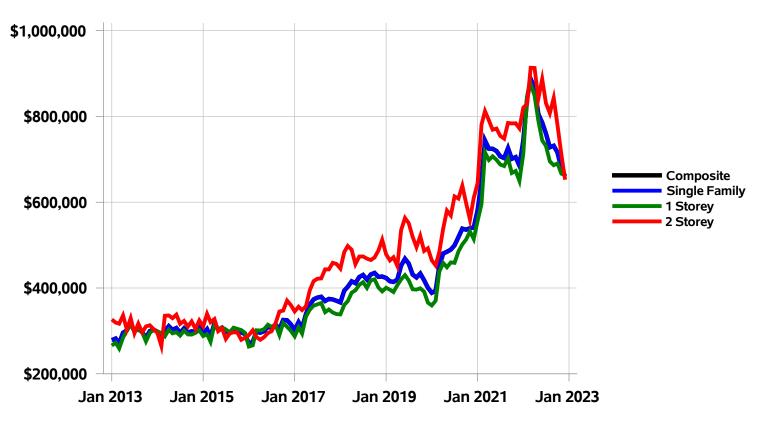


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





	MLS [®] Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	December 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$660,400	-2.8	-9.7	-16.0	-3.6	64.9	78.4	
Single Family	\$660,400	-2.8	-9.7	-16.0	-3.6	64.9	78.4	
One Storey	\$663,500	-0.5	-3.3	-10.8	2.1	81.4	95.6	
Two Storey	\$652,500	-8.3	-22.6	-26.4	-15.5	32.5	43.1	



MLS[®] HPI Benchmark Price



DYSART ET AL MLS® HPI Benchmark Descriptions



Composite 🏫 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1305
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1305
Half Bathrooms	0
Heating	Forced air
Lot Size	35379
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



DYSART ET AL MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1200
Half Bathrooms	0
Heating	Forced air
Lot Size	34107
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1675
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	38768
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



GEORGIAN BAY TWP MLS® Residential Market Activity



		Compared to °					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
New Listings	4	300.0%	33.3%	0.0%	0.0%	-73.3%	-33.3%
Active Listings	30	233.3%	57.9%	-14.3%	-38.8%	-79.6%	-77.3%
Sales to New Listings Ratio ¹	0.0	300.0	200.0	150.0	100.0	60.0	50.0
Months of Inventory ²	0.0	3.0	3.2	5.8	12.3	16.3	44.0
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Sale to List Price Ratio ³	0.0	125.4	95.4	94.7	93.0	90.9	96.2
Median Days on Market	0.0	98.0	40.5	49.5	100.5	90.0	11.0

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	92	-43.6%	-44.9%	-6.1%	-39.5%	-46.5%	-22.0%
Dollar Volume	\$108,302,409	-30.3%	-11.4%	102.2%	56.8%	39.4%	108.6%
New Listings	227	12.4%	14.1%	22.7%	-2.2%	-50.3%	-41.8%
Active Listings ^⁴	37	59.8%	-17.9%	-33.4%	-53.7%	-84.0%	-82.8%
Sales to New Listings Ratio $^{\circ}$	40.5	80.7	83.9	53.0	65.5	37.6	30.3
Months of Inventory	4.9	1.7	3.3	6.9	6.4	16.3	22.1
Average Price	\$1,177,200	23.6%	60.8%	115.4%	159.1%	160.7%	167.5%
Median Price	\$850,950	12.5%	50.6%	72.7%	118.8%	155.9%	137.7%
Sale to List Price Ratio ⁷	99.4	104.2	96.9	95.0	95.7	92.8	92.7
Median Days on Market	21.0	13.0	35.0	48.0	49.0	94.0	83.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

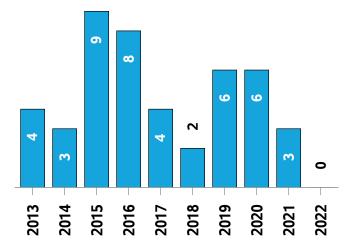
⁷ Sale price / list price * 100; average for all homes sold so far this year.



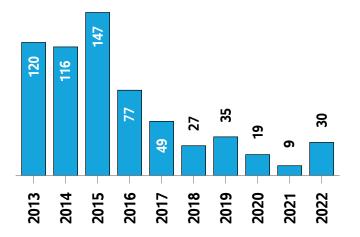
GEORGIAN BAY TWP MLS® Residential Market Activity



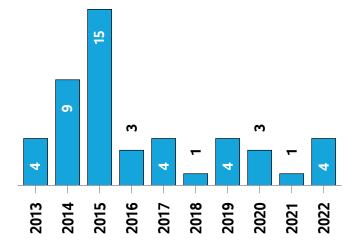
Sales Activity (December only)



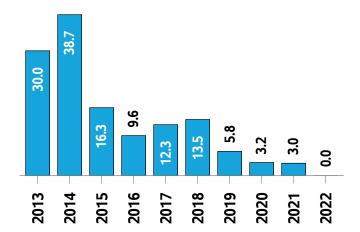
Active Listings (December only)



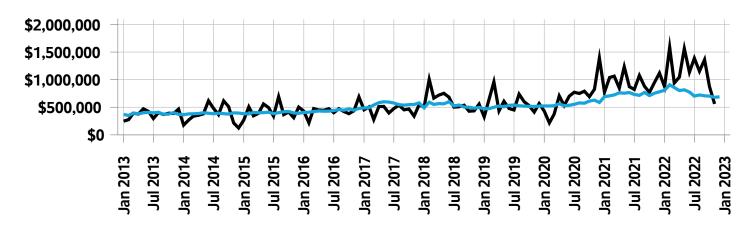
New Listings (December only)



Months of Inventory (December only)



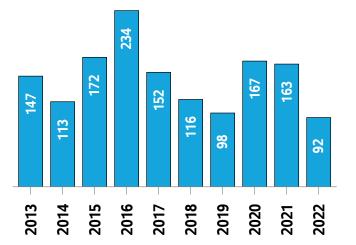
MLS® HPI Composite Benchmark Price and Average Price



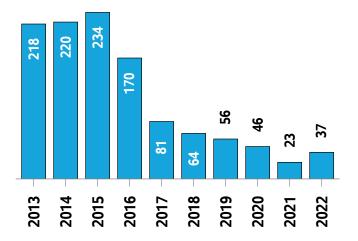




Sales Activity (December Year-to-date)

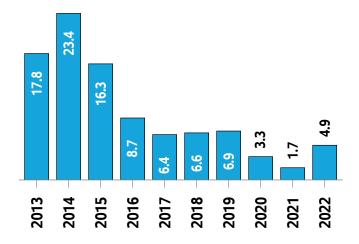


Active Listings ¹(December Year-to-date)



04

Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (December Year-to-date)



GEORGIAN BAY TWP MLS® Waterfront Market Activity



		Compared to [°]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
New Listings	4	300.0%	100.0%	0.0%	300.0%	-66.7%	-20.0%
Active Listings	24	200.0%	50.0%	-20.0%	-35.1%	-81.7%	-79.8%
Sales to New Listings Ratio ¹	0.0	300.0	250.0	75.0	200.0	75.0	20.0
Months of Inventory ²	0.0	2.7	3.2	10.0	18.5	14.6	119.0
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Sale to List Price Ratio ³	0.0	125.4	95.6	93.3	90.6	90.9	92.2
Median Days on Market	0.0	98.0	43.0	46.0	130.0	90.0	11.0

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	65	-48.0%	-50.0%	-15.6%	-47.6%	-57.8%	-36.3%
Dollar Volume	\$91,095,944	-32.0%	-15.3%	88.4%	47.2%	22.7%	90.5%
New Listings	174	11.5%	13.7%	22.5%	-1.1%	-57.0%	-50.6%
Active Listings ^⁴	30	58.7%	-24.0%	-36.9%	-55.3%	-86.3%	-85.1%
Sales to New Listings Ratio 5	37.4	80.1	85.0	54.2	70.5	38.0	29.0
Months of Inventory	5.4	1.8	3.6	7.3	6.4	16.8	23.3
Average Price	\$1,401,476	30.8%	69.3%	123.2%	180.9%	190.8%	199.0%
Median Price	\$931,000	9.5%	52.0%	69.3%	115.3%	158.6%	152.0%
Sale to List Price Ratio ⁷	98.5	104.6	96.7	95.3	95.7	92.7	92.6
Median Days on Market	20.0	13.0	36.0	51.0	56.0	98.0	90.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

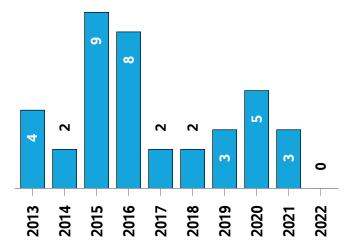
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

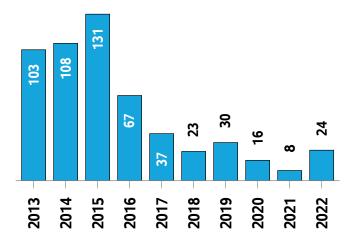




Sales Activity (December only)

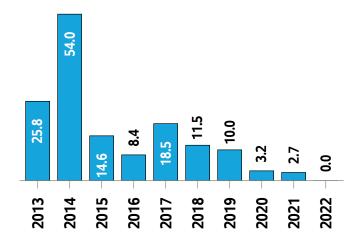


Active Listings (December only)

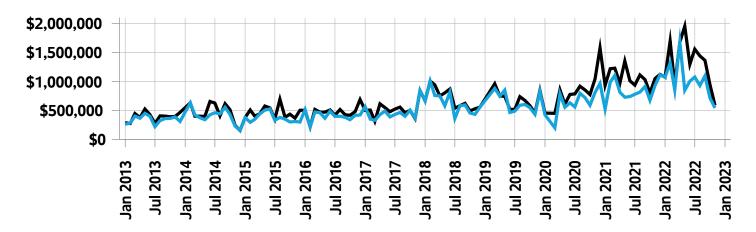


New Listings (December only)

Months of Inventory (December only)



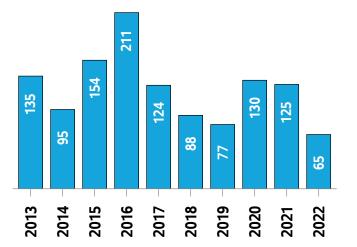
Average Price and Median Price



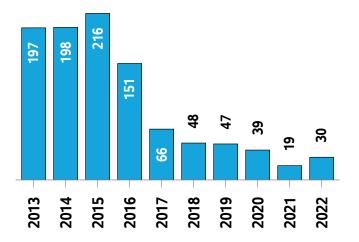




Sales Activity (December Year-to-date)

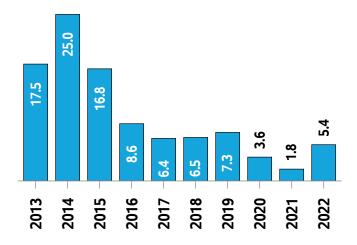


Active Listings ¹(December Year-to-date)



<u>405</u>

Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (December Year-to-date)



GEORGIAN BAY TWP MLS® Non-Waterfront Market Activity



		Compared to ^a						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	0		-100.0%	-100.0%	-100.0%		-100.0%	
Dollar Volume	\$0	_	-100.0%	-100.0%	-100.0%	_	-100.0%	
New Listings	0		-100.0%		-100.0%	-100.0%	-100.0%	
Active Listings	6	500.0%	100.0%	20.0%	-50.0%	-62.5%	-53.8%	
Sales to New Listings Ratio ¹	0.0		100.0		66.7		200.0	
Months of Inventory ²	0.0	_	3.0	1.7	6.0		6.5	
Average Price	\$0		-100.0%	-100.0%	-100.0%		-100.0%	
Median Price	\$0		-100.0%	-100.0%	-100.0%		-100.0%	
Sale to List Price Ratio ³	0.0		94.2	96.1	95.5		98.1	
Median Days on Market	0.0		38.0	67.0	42.0		105.5	

			Compared to *					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	27	-28.9%	-27.0%	28.6%	-3.6%	50.0%	68.8%	
Dollar Volume	\$17,206,465	-19.5%	17.3%	229.8%	139.7%	399.4%	319.2%	
New Listings	53	15.2%	15.2%	23.3%	-5.4%	1.9%	39.5%	
Active Listings ⁴	8	63.8%	17.3%	-15.9%	-46.3%	-55.6%	-58.0%	
Sales to New Listings Ratio \degree	50.9	82.6	80.4	48.8	50.0	34.6	42.1	
Months of Inventory	3.5	1.5	2.2	5.4	6.3	11.9	14.1	
Average Price	\$637,276	13.4%	60.8%	156.5%	148.6%	232.9%	148.4%	
Median Price	\$585,000	1.2%	41.0%	131.7%	103.5%	270.3%	175.9%	
Sale to List Price Ratio ⁷	101.5	102.8	97.9	93.9	95.5	93.7	93.5	
Median Days on Market	26.0	14.0	28.0	28.0	33.0	69.0	62.5	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

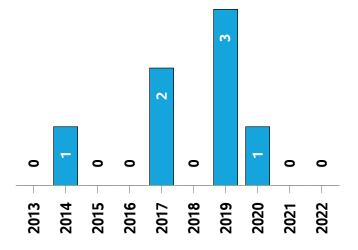
⁷ Sale price / list price * 100; average for all homes sold so far this year.



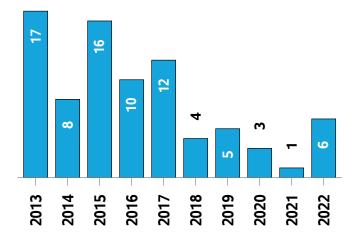
GEORGIAN BAY TWP MLS® Non-Waterfront Market Activity



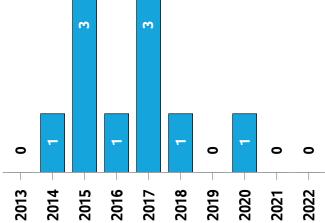
Sales Activity (December only)



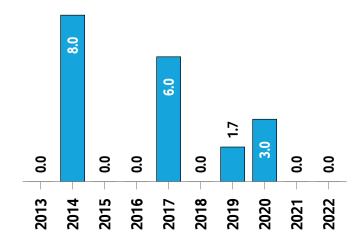
Active Listings (December only)



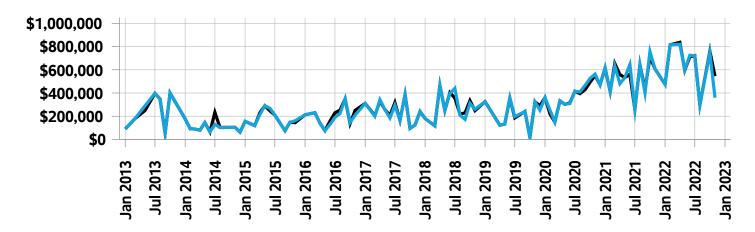
New Listings (December only)



Months of Inventory (December only)



Average Price and Median Price

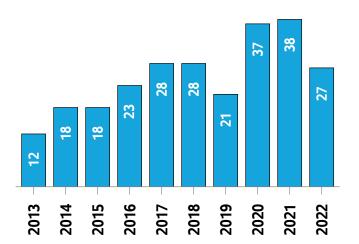




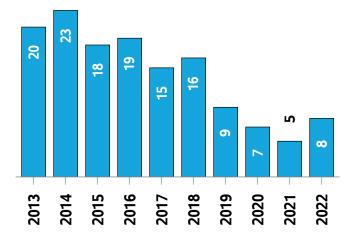
GEORGIAN BAY TWP MLS® Non-Waterfront Market Activity



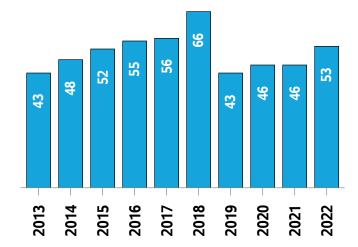
Sales Activity (December Year-to-date)



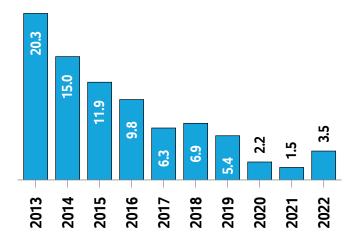
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





		Compared to [®]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
New Listings	4	300.0%	33.3%	0.0%	100.0%	-73.3%	-20.0%
Active Listings	27	200.0%	42.1%	-18.2%	-32.5%	-78.0%	-77.3%
Sales to New Listings Ratio ¹	0.0	300.0	200.0	125.0	200.0	53.3	60.0
Months of Inventory ²	0.0	3.0	3.2	6.6	10.0	15.4	39.7
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Sale to List Price Ratio ³	0.0	125.4	95.4	94.0	93.0	89.7	96.2
Median Days on Market	0.0	98.0	40.5	46.0	100.5	90.5	11.0

		Compared to °					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	82	-45.7%	-45.3%	-10.9%	-31.1%	-41.4%	-20.4%
Dollar Volume	\$100,801,409	-32.2%	-11.9%	92.3%	78.1%	53.2%	116.9%
New Listings	204	8.5%	16.6%	22.2%	11.5%	-45.3%	-39.6%
Active Listings ^⁴	34	50.7%	-17.8%	-34.5%	-49.8%	-82.3%	-81.8%
Sales to New Listings Ratio ^{5}	40.2	80.3	85.7	55.1	65.0	37.5	30.5
Months of Inventory	5.0	1.8	3.3	6.8	6.8	16.4	21.7
Average Price	\$1,229,285	24.9%	61.2%	115.8%	158.5%	161.5%	172.5%
Median Price	\$851,950	9.4%	45.4%	66.4%	113.5%	143.4%	137.3%
Sale to List Price Ratio ⁷	99.5	104.6	96.9	95.6	96.0	92.6	92.8
Median Days on Market	18.0	13.0	35.5	48.0	50.0	95.0	74.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

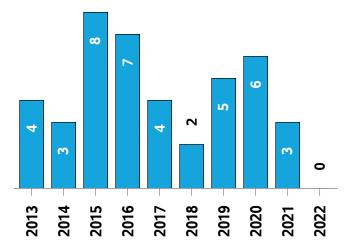
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

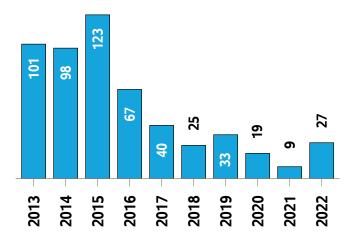




Sales Activity (December only)

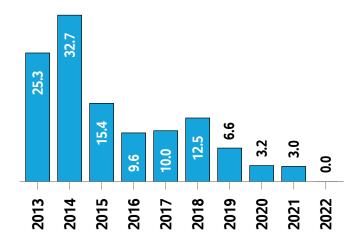


Active Listings (December only)

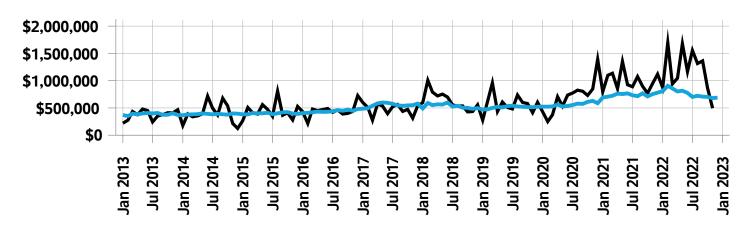


ក ດ m 2 4 4 2013 2014 2015 2016 2018 2019 2020 2017 2022 2021

Months of Inventory (December only)



MLS® HPI Single Family Benchmark Price and Average Price

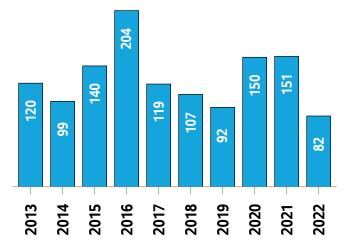


New Listings (December only)

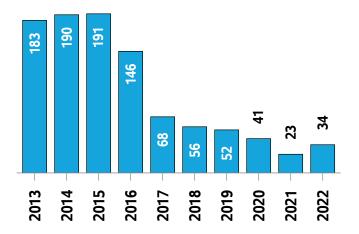


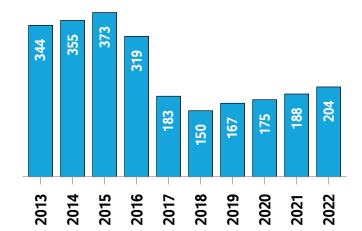


Sales Activity (December Year-to-date)

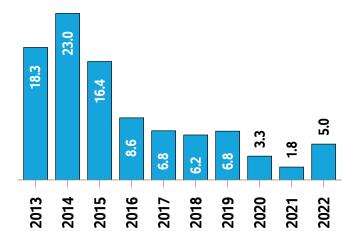


Active Listings ¹(December Year-to-date)





Months of Inventory ²(December Year-to-date)



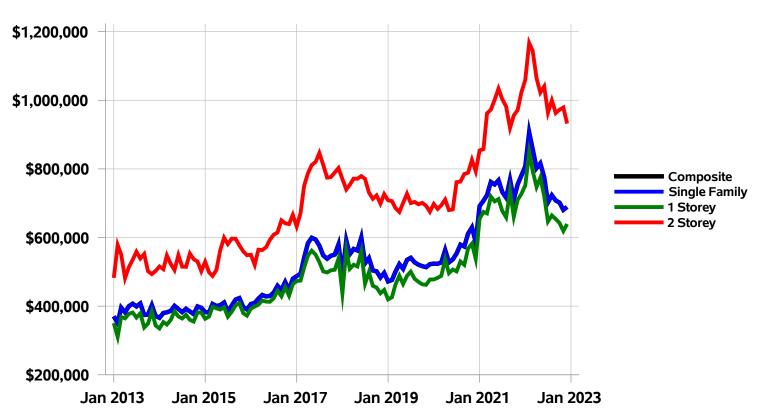
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (December Year-to-date)





	MLS [®] Home Price Index Benchmark Price											
			percentage change vs.									
Benchmark Type:	December 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago					
Composite	\$689,300	1.3	-2.6	-11.1	-11.7	32.0	18.8					
Single Family	\$689,300	1.3	-2.6	-11.1	-11.7	32.0	18.8					
One Storey	\$639,500	3.3	-2.2	-11.2	-12.1	33.9	18.8					
Two Storey	\$932,100	-4.8	-3.2	-10.4	-8.9	38.0	16.1					



MLS[®] HPI Benchmark Price



GEORGIAN BAY TWP MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1323
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1323
Half Bathrooms	0
Lot Size	45186
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



GEORGIAN BAY TWP MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1226
Half Bathrooms	0
Lot Size	45738
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1978
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	50094
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



GRAVENHURST MLS® Residential Market Activity



		Compared to [®]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	6	-53.8%	-64.7%	-50.0%	-60.0%	-40.0%	-33.3%
Dollar Volume	\$4,199,500	-59.5%	-45.0%	-26.0%	-45.2%	61.3%	26.3%
New Listings	11	-21.4%	10.0%	-15.4%	175.0%	-31.3%	-45.0%
Active Listings	33	153.8%	94.1%	-32.7%	10.0%	-61.6%	-76.3%
Sales to New Listings Ratio ¹	54.5	92.9	170.0	92.3	375.0	62.5	45.0
Months of Inventory ²	5.5	1.0	1.0	4.1	2.0	8.6	15.4
Average Price	\$699,917	-12.3%	55.8%	48.0%	36.9%	168.8%	89.4%
Median Price	\$550,000	-25.7%	27.6%	8.9%	82.7%	113.6%	64.2%
Sale to List Price Ratio ³	93.8	107.6	99.2	97.2	96.4	95.0	91.4
Median Days on Market	45.0	8.0	22.0	63.0	62.0	104.5	73.0

		Compared to ^a					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	233	-29.4%	-38.7%	-10.0%	-28.5%	-25.6%	0.0%
Dollar Volume	\$214,948,064	-25.0%	-4.5%	74.1%	50.5%	107.9%	170.0%
New Listings	420	-0.7%	-9.1%	-12.5%	-6.5%	-30.7%	-32.7%
Active Listings ^⁴	50	48.4%	-15.9%	-39.5%	-27.7%	-71.7%	-77.3%
Sales to New Listings Ratio $^{\circ}$	55.5	78.0	82.3	54.0	72.6	51.7	37.3
Months of Inventory	2.6	1.2	1.9	3.9	2.6	6.8	11.4
Average Price	\$922,524	6.3%	55.8%	93.5%	110.6%	179.3%	170.0%
Median Price	\$715,000	5.1%	47.4%	74.4%	111.2%	175.0%	169.8%
Sale to List Price Ratio ⁷	101.1	106.1	98.4	97.1	97.8	94.5	93.9
Median Days on Market	16.0	11.0	20.0	21.0	21.5	58.0	56.0

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

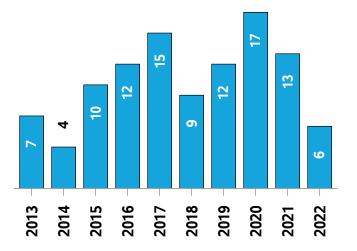
⁷ Sale price / list price * 100; average for all homes sold so far this year.



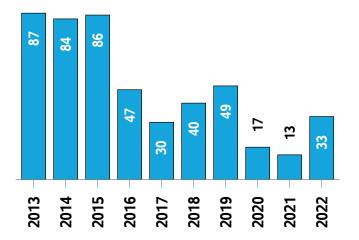
GRAVENHURST MLS® Residential Market Activity



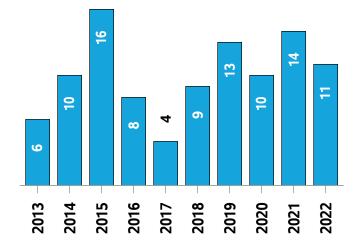
Sales Activity (December only)



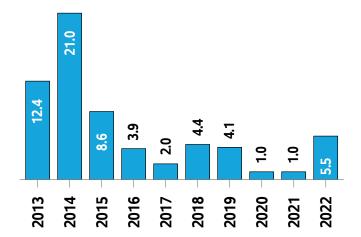
Active Listings (December only)



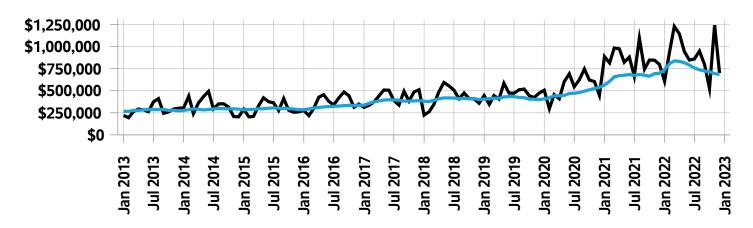
New Listings (December only)



Months of Inventory (December only)



MLS® HPI Composite Benchmark Price and Average Price

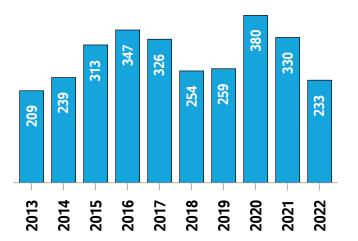




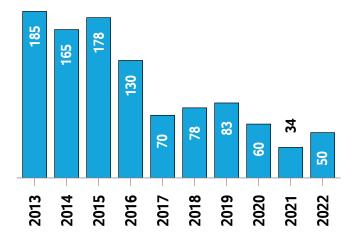
GRAVENHURST MLS® Residential Market Activity



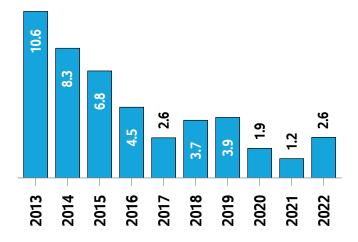
Sales Activity (December Year-to-date)



Active Listings ¹(December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (December Year-to-date)



GRAVENHURST MLS® Waterfront Market Activity



		Compared to [°]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	2	100.0%	100.0%	0.0%	-33.3%	-33.3%	-50.0%
Dollar Volume	\$2,352,500	80.1%	176.8%	108.2%	-46.5%	103.0%	9.1%
New Listings	6	500.0%	500.0%	50.0%		100.0%	200.0%
Active Listings	10	233.3%	100.0%	-44.4%	-9.1%	-58.3%	-73.0%
Sales to New Listings Ratio ¹	33.3	100.0	100.0	50.0		100.0	200.0
Months of Inventory ²	5.0	3.0	5.0	9.0	3.7	8.0	9.3
Average Price	\$1,176,250	-9.9%	38.4%	108.2%	-19.7%	204.5%	118.3%
Median Price	\$1,176,250	-9.9%	38.4%	108.2%	78.5%	191.2%	144.3%
Sale to List Price Ratio ³	97.1	118.7	100.0	95.3	95.8	94.6	87.5
Median Days on Market	24.5	7.0	23.0	160.0	161.0	59.0	58.0

			Compared to [°]				
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	75	-29.2%	-43.2%	-8.5%	-25.7%	-29.9%	-15.7%
Dollar Volume	\$113,530,528	-25.0%	-3.0%	88.7%	52.5%	97.1%	139.4%
New Listings	154	2.0%	-5.5%	-14.9%	-9.4%	-34.5%	-40.1%
Active Listings ^⁴	20	36.4%	-21.9%	-50.7%	-44.5%	-70.4%	-78.8%
Sales to New Listings Ratio $^{\circ}$	48.7	70.2	81.0	45.3	59.4	45.5	34.6
Months of Inventory	3.1	1.6	2.3	5.8	4.2	7.5	12.5
Average Price	\$1,513,740	6.0%	70.7%	106.3%	105.4%	181.2%	184.1%
Median Price	\$1,150,000	4.8%	57.6%	84.0%	80.3%	158.4%	152.7%
Sale to List Price Ratio ⁷	98.8	107.3	99.1	95.8	96.5	93.9	92.9
Median Days on Market	14.0	11.0	24.5	25.0	28.0	60.0	56.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

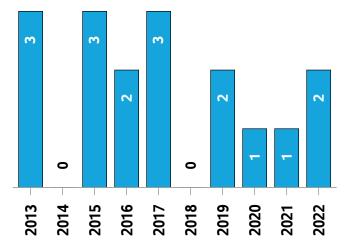
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

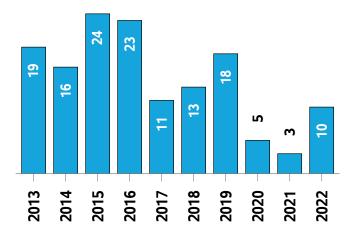




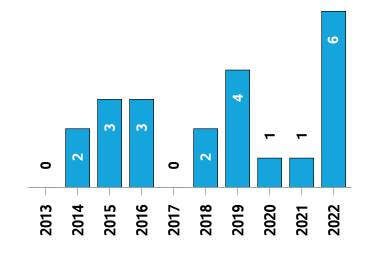
Sales Activity (December only)



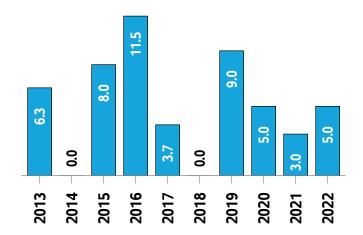
Active Listings (December only)



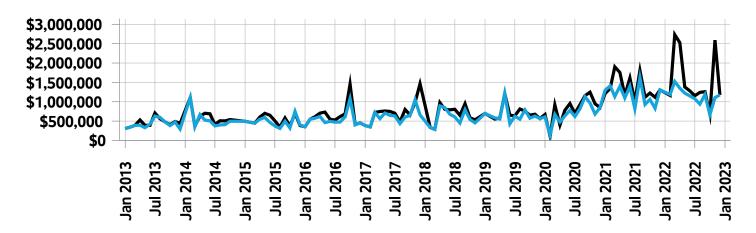
New Listings (December only)



Months of Inventory (December only)



Average Price and Median Price

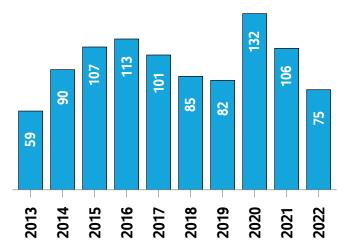




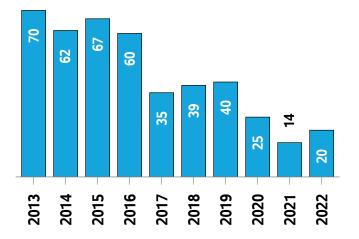
GRAVENHURST MLS® Waterfront Market Activity

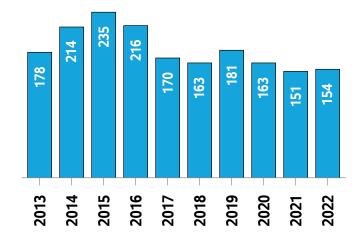


Sales Activity (December Year-to-date)

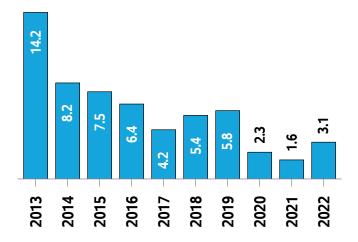


Active Listings ¹(December Year-to-date)





Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (December Year-to-date)



GRAVENHURST MLS® Non-Waterfront Market Activity



		Compared to [®]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	4	-66.7%	-75.0%	-60.0%	-66.7%	-42.9%	-20.0%
Dollar Volume	\$1,847,000	-79.6%	-72.8%	-59.4%	-43.6%	27.8%	57.8%
New Listings	5	-61.5%	-44.4%	-44.4%	25.0%	-61.5%	-72.2%
Active Listings	23	130.0%	91.7%	-25.8%	21.1%	-62.9%	-77.5%
Sales to New Listings Ratio ¹	80.0	92.3	177.8	111.1	300.0	53.8	27.8
Months of Inventory ²	5.8	0.8	0.8	3.1	1.6	8.9	20.4
Average Price	\$461,750	-38.9%	8.9%	1.6%	69.3%	123.7%	97.2%
Median Price	\$550,000	-22.5%	36.8%	8.9%	92.6%	205.6%	189.5%
Sale to List Price Ratio ³	92.2	106.6	99.1	97.5	96.6	95.2	94.6
Median Days on Market	46.0	11.0	20.5	53.5	59.5	151.0	73.0

			Compared to [®]				
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	158	-29.5%	-36.3%	-10.7%	-29.8%	-23.3%	9.7%
Dollar Volume	\$101,417,536	-25.0%	-6.1%	60.2%	48.4%	121.6%	215.2%
New Listings	266	-2.2%	-11.0%	-11.0%	-4.7%	-28.3%	-27.5%
Active Listings ^⁴	31	57.3%	-11.5%	-29.2%	-10.2%	-72.5%	-76.1%
Sales to New Listings Ratio \degree	59.4	82.4	82.9	59.2	80.6	55.5	39.2
Months of Inventory	2.3	1.0	1.7	2.9	1.8	6.5	10.7
Average Price	\$641,883	6.4%	47.4%	79.4%	111.3%	188.9%	187.2%
Median Price	\$625,000	10.2%	50.4%	80.1%	115.5%	186.0%	194.8%
Sale to List Price Ratio ⁷	102.2	105.6	98.0	97.7	98.4	94.8	94.5
Median Days on Market	16.0	12.0	19.0	20.0	16.0	57.5	55.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

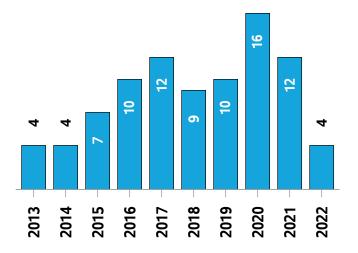
⁷ Sale price / list price * 100; average for all homes sold so far this year.



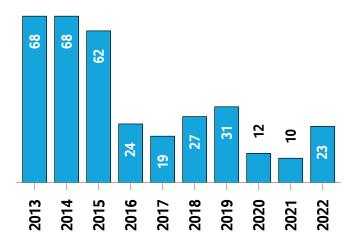
GRAVENHURST MLS® Non-Waterfront Market Activity



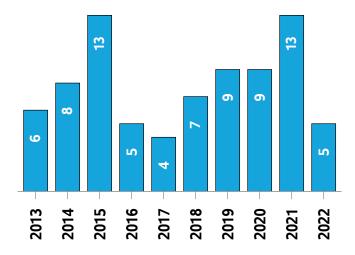
Sales Activity (December only)



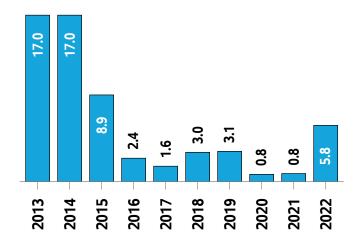
Active Listings (December only)



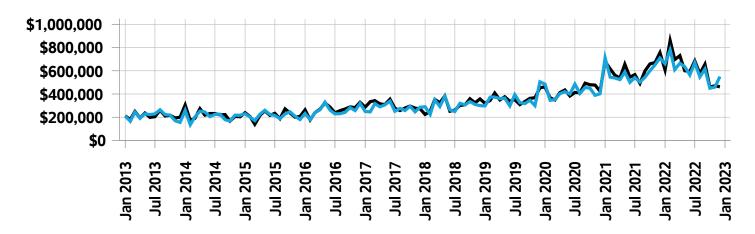
New Listings (December only)



Months of Inventory (December only)



Average Price and Median Price

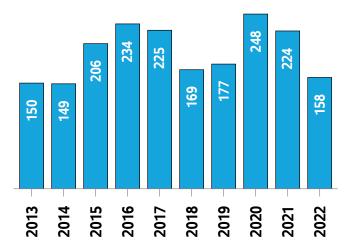




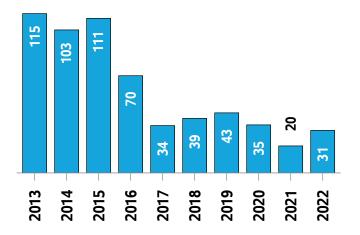
GRAVENHURST MLS® Non-Waterfront Market Activity



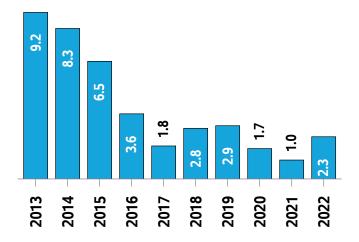
Sales Activity (December Year-to-date)



Active Listings ¹(December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (December Year-to-date)



GRAVENHURST MLS® Single Family Market Activity



		Compared to [®]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	4	-63.6%	-69.2%	-66.7%	-66.7%	-55.6%	-55.6%
Dollar Volume	\$3,891,000	-61.1%	-38.7%	-31.4%	-44.7%	51.6%	17.0%
New Listings	10	-28.6%	25.0%	-9.1%	150.0%	-9.1%	-44.4%
Active Listings	27	145.5%	92.9%	-30.8%	22.7%	-57.1%	-72.4%
Sales to New Listings Ratio ¹	40.0	78.6	162.5	109.1	300.0	81.8	50.0
Months of Inventory ²	6.8	1.0	1.1	3.3	1.8	7.0	10.9
Average Price	\$972,750	6.9%	99.2%	105.7%	65.8%	241.2%	163.2%
Median Price	\$590,500	-20.3%	6.4%	16.9%	90.5%	87.5%	76.3%
Sale to List Price Ratio ³	96.4	108.2	100.5	97.2	96.5	95.0	91.4
Median Days on Market	34.0	7.0	19.0	63.0	69.5	90.0	73.0

			Compared to [®]				
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	197	-33.0%	-37.1%	-11.7%	-27.6%	-22.4%	-5.3%
Dollar Volume	\$201,644,764	-25.7%	-2.9%	74.1%	53.4%	119.9%	170.2%
New Listings	356	-6.1%	-2.5%	-11.0%	-2.7%	-25.4%	-31.4%
Active Listings ^⁴	41	38.0%	-8.9%	-40.0%	-21.9%	-68.8%	-75.9%
Sales to New Listings Ratio $^{\circ}$	55.3	77.6	85.8	55.8	74.3	53.2	40.1
Months of Inventory	2.5	1.2	1.7	3.7	2.3	6.2	9.8
Average Price	\$1,023,577	11.0%	54.3%	97.1%	111.8%	183.5%	185.3%
Median Price	\$770,000	6.8%	40.0%	79.9%	118.0%	185.2%	177.7%
Sale to List Price Ratio ⁷	101.8	106.7	99.0	97.6	98.5	95.3	94.5
Median Days on Market	12.0	10.0	19.0	21.0	18.0	55.5	53.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

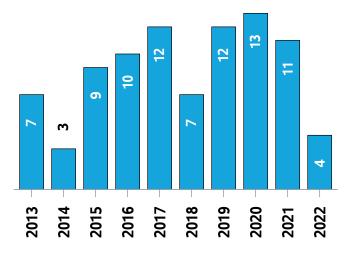
⁷ Sale price / list price * 100; average for all homes sold so far this year.



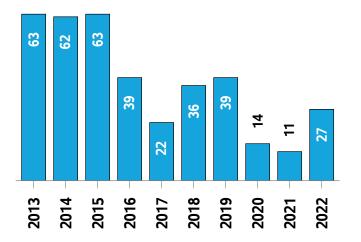
GRAVENHURST MLS® Single Family Market Activity



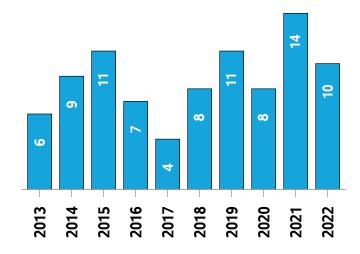
Sales Activity (December only)



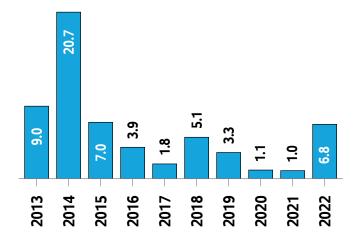
Active Listings (December only)



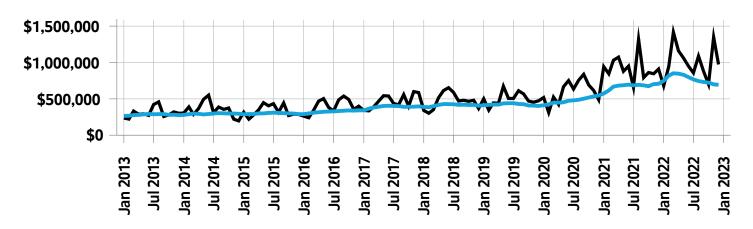
New Listings (December only)



Months of Inventory (December only)



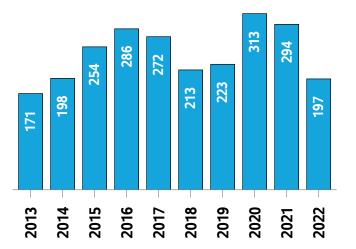
MLS® HPI Single Family Benchmark Price and Average Price



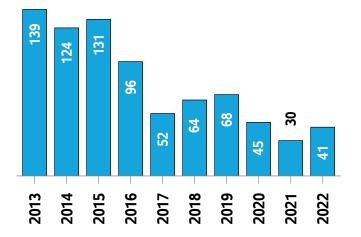




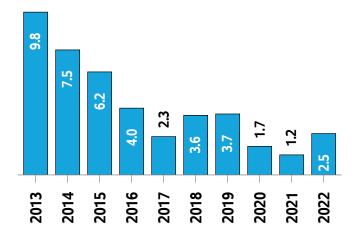
Sales Activity (December Year-to-date)



Active Listings ¹(December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (December Year-to-date)



GRAVENHURST MLS® Apartment Market Activity



		Compared to °					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	0		-100.0%		-100.0%		
Dollar Volume	\$0		-100.0%		-100.0%		
New Listings	0		-100.0%	-100.0%	_	-100.0%	
Active Listings	2		0.0%	-33.3%	100.0%	-71.4%	-87.5%
Sales to New Listings Ratio ¹	0.0		100.0		_		
Months of Inventory ²	0.0		2.0		0.5	—	—
Average Price	\$0	_	-100.0%	—	-100.0%	—	—
Median Price	\$0		-100.0%		-100.0%		
Sale to List Price Ratio ³	0.0	_	96.6	_	96.2	_	_
Median Days on Market	0.0		32.0		151.0		

			Compared to [°]				
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	8	-38.5%	-50.0%	-20.0%	-38.5%	-42.9%	100.0%
Dollar Volume	\$3,455,000	-49.5%	-40.5%	4.6%	11.7%	-10.2%	241.1%
New Listings	18	28.6%	-33.3%	-10.0%	5.9%	-33.3%	-45.5%
Active Listings ^⁴	4	98.9%	-14.6%	15.5%	12.0%	-68.7%	-77.5%
Sales to New Listings Ratio ^{5}	44.4	92.9	59.3	50.0	76.5	51.9	12.1
Months of Inventory	6.3	1.9	3.7	4.4	3.5	11.5	56.0
Average Price	\$431,875	-17.9%	19.0%	30.7%	81.5%	57.1%	70.5%
Median Price	\$417,500	-20.2%	6.4%	24.6%	74.0%	36.9%	71.5%
Sale to List Price Ratio ⁷	101.7	101.3	95.4	98.1	96.6	94.3	93.3
Median Days on Market	14.5	37.0	39.5	24.5	45.0	95.0	131.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

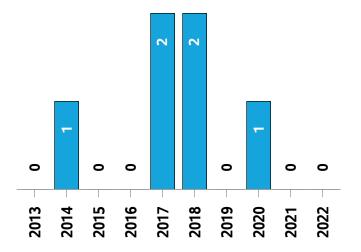
⁷ Sale price / list price * 100; average for all homes sold so far this year.



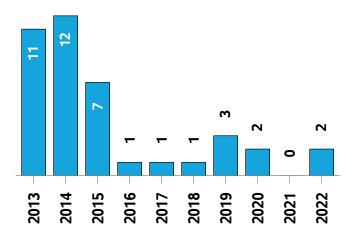
GRAVENHURST MLS® Apartment Market Activity



Sales Activity (December only)



Active Listings (December only)



 2013
 0

 2014
 1

 2015
 1

 2016
 0

 2017
 0

 2018
 1

 2019
 1

 2019
 1

 2019
 1

 2019
 0

 2019
 1

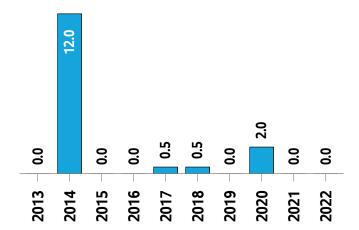
 2019
 0

 2020
 0

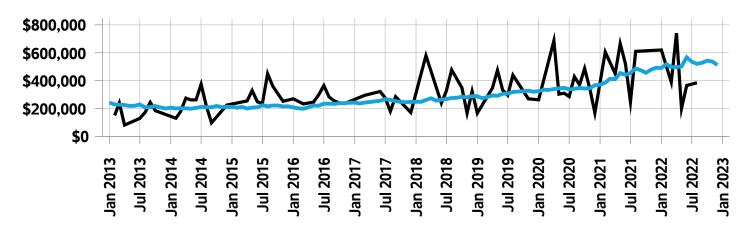
 2021
 0

New Listings (December only)

Months of Inventory (December only)



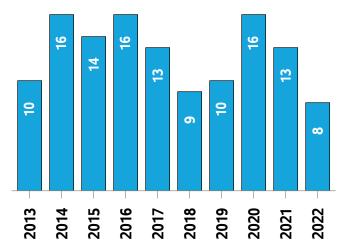
MLS® HPI Apartment Benchmark Price and Average Price



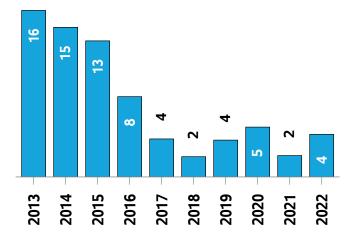




Sales Activity (December Year-to-date)

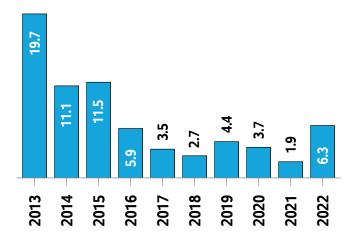


Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)

Months of Inventory²(December Year-to-date)

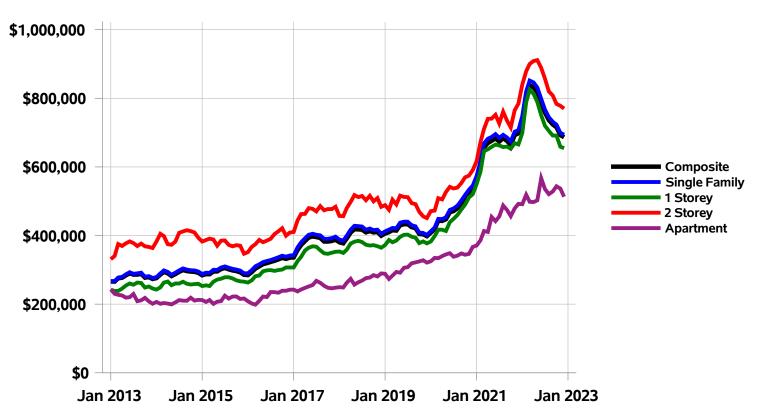


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





	MLS [®] Home Price Index Benchmark Price									
			percentage change vs.							
Benchmark Type:	December 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$686,400	-0.9	-5.2	-13.0	-1.7	72.4	76.9			
Single Family	\$693,900	-0.8	-5.2	-13.1	-1.9	72.7	74.9			
One Storey	\$654,700	-0.6	-5.3	-12.8	-1.6	73.6	85.7			
Two Storey	\$770,000	-1.0	-4.7	-13.3	-1.8	70.8	59.1			
Apartment	\$513,000	-4.5	-2.9	-9.5	4.2	59.8	106.9			



MLS[®] HPI Benchmark Price



GRAVENHURST MLS® HPI Benchmark Descriptions



Composite 🏦 👬 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1334
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1353
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	19193
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



GRAVENHURST MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1254
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	20019
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1625
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	18000
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront





Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1106
Half Bathrooms	0
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



HIGHLANDS EAST MLS® Residential Market Activity



		Compared to °					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	6	200.0%	200.0%	500.0%	500.0%	-14.3%	200.0%
Dollar Volume	\$2,104,000	16.9%	75.6%	916.4%	706.1%	-0.7%	287.8%
New Listings	3	50.0%	-25.0%	0.0%	-25.0%	-50.0%	0.0%
Active Listings	9	200.0%	80.0%	-55.0%	-18.2%	-62.5%	-70.0%
Sales to New Listings Ratio ¹	200.0	100.0	50.0	33.3	25.0	116.7	66.7
Months of Inventory ²	1.5	1.5	2.5	20.0	11.0	3.4	15.0
Average Price	\$350,667	-61.0%	-41.5%	69.4%	34.4%	15.8%	29.3%
Median Price	\$340,000	-62.2%	-43.2%	64.3%	30.3%	26.9%	25.3%
Sale to List Price Ratio ³	92.2	117.9	100.4	104.1	106.6	94.0	91.6
Median Days on Market	31.5	13.5	50.0	53.0	13.0	95.0	281.5

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	116	-32.6%	-27.0%	2.7%	-14.7%	-12.1%	20.8%
Dollar Volume	\$67,592,425	-34.6%	-3.8%	87.7%	68.5%	88.2%	258.5%
New Listings	207	2.0%	19.0%	9.5%	15.0%	-18.5%	-10.8%
Active Listings ^⁴	24	83.8%	26.9%	-37.9%	-19.8%	-67.8%	-68.0%
Sales to New Listings Ratio 5	56.0	84.7	91.4	59.8	75.6	52.0	41.4
Months of Inventory	2.4	0.9	1.4	4.0	2.6	6.7	9.2
Average Price	\$582,693	-3.1%	31.9%	82.8%	97.6%	114.1%	196.7%
Median Price	\$472,500	-14.1%	27.7%	51.4%	65.8%	97.7%	167.0%
Sale to List Price Ratio ⁷	104.3	111.4	101.4	95.2	96.9	95.6	93.8
Median Days on Market	13.5	9.0	21.0	30.0	28.5	49.5	44.0

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

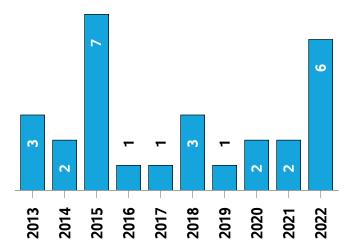
⁷ Sale price / list price * 100; average for all homes sold so far this year.



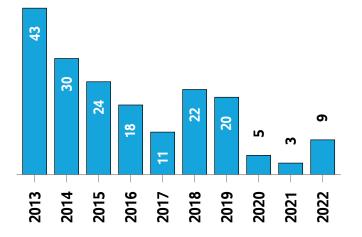
HIGHLANDS EAST MLS® Residential Market Activity



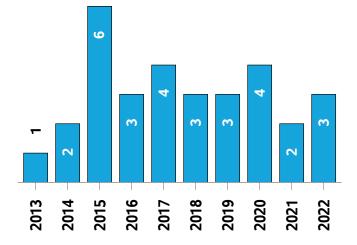
Sales Activity (December only)



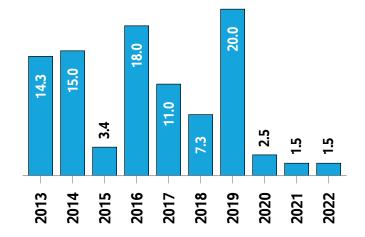
Active Listings (December only)



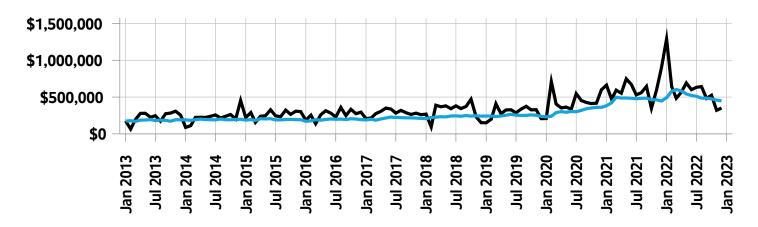
New Listings (December only)



Months of Inventory (December only)



MLS® HPI Composite Benchmark Price and Average Price

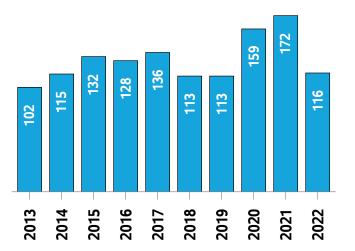




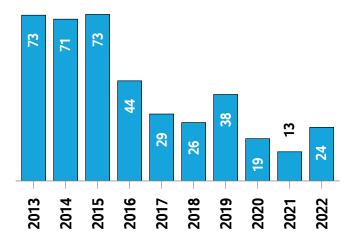
HIGHLANDS EAST MLS® Residential Market Activity



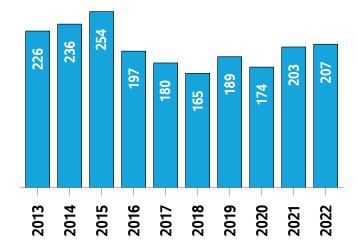
Sales Activity (December Year-to-date)



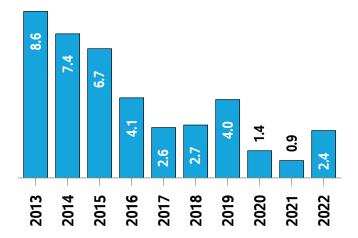
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



HIGHLANDS EAST MLS® Waterfront Market Activity



		Compared to °					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	0	-100.0%	-100.0%		-100.0%	-100.0%	-100.0%
Dollar Volume	\$0	-100.0%	-100.0%		-100.0%	-100.0%	-100.0%
New Listings	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	—
Active Listings	4	300.0%	100.0%	-66.7%	-33.3%	-66.7%	-66.7%
Sales to New Listings Ratio ¹	0.0	100.0	50.0		50.0	75.0	—
Months of Inventory ²	0.0	1.0	2.0		6.0	4.0	6.0
Average Price	\$0	-100.0%	-100.0%	—	-100.0%	-100.0%	-100.0%
Median Price	\$0	-100.0%	-100.0%		-100.0%	-100.0%	-100.0%
Sale to List Price Ratio ³	0.0	131.4	117.9	—	106.6	92.5	91.6
Median Days on Market	0.0	10.0	5.0	_	13.0	119.0	281.5

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	41	-49.4%	-53.9%	-31.7%	-47.4%	-50.0%	-14.6%
Dollar Volume	\$36,912,415	-42.3%	-28.8%	43.4%	24.5%	30.3%	176.1%
New Listings	90	-10.0%	-9.1%	-15.1%	-9.1%	-44.4%	-25.6%
Active Listings ^⁴	9	48.7%	-12.4%	-57.7%	-34.7%	-78.9%	-78.0%
Sales to New Listings Ratio ^{5}	45.6	81.0	89.9	56.6	78.8	50.6	39.7
Months of Inventory	2.8	0.9	1.4	4.5	2.2	6.5	10.7
Average Price	\$900,303	14.0%	54.6%	109.8%	136.9%	160.6%	223.2%
Median Price	\$840,000	9.1%	84.6%	111.3%	147.4%	181.2%	211.7%
Sale to List Price Ratio ⁷	106.8	117.3	104.2	96.5	97.6	96.4	95.5
Median Days on Market	11.0	7.0	15.0	29.5	23.0	46.5	59.0

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
 ⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

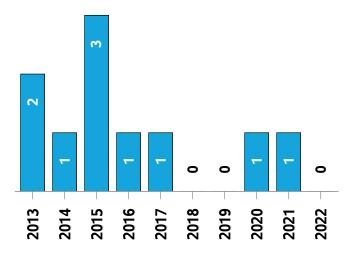
⁷ Sale price / list price * 100; average for all homes sold so far this year.



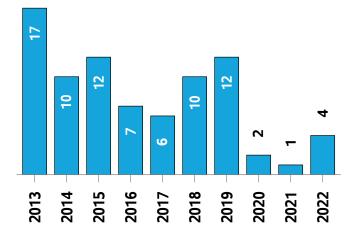
HIGHLANDS EAST MLS® Waterfront Market Activity



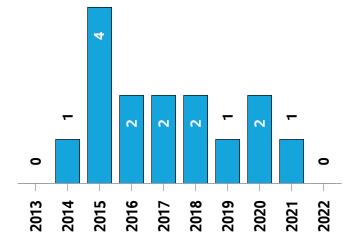
Sales Activity (December only)



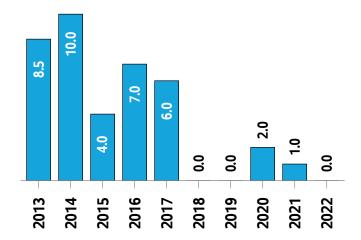
Active Listings (December only)



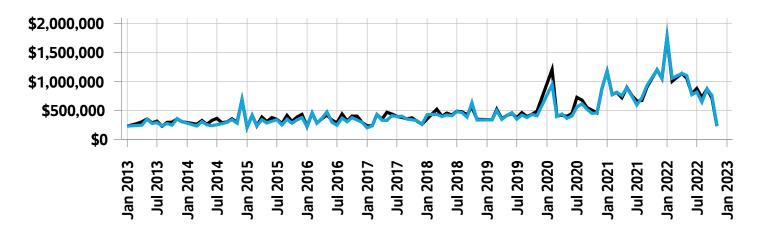
New Listings (December only)



Months of Inventory (December only)



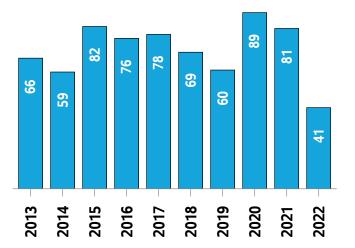
Average Price and Median Price



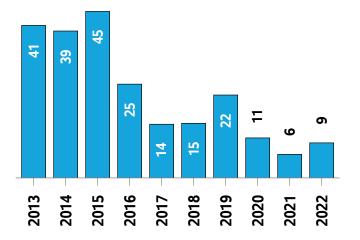




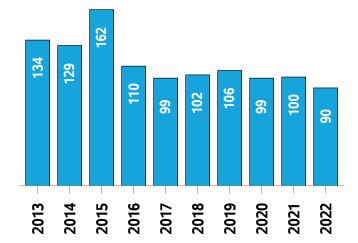
Sales Activity (December Year-to-date)



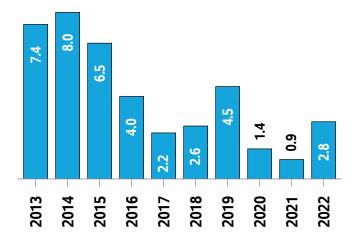
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



HIGHLANDS EAST MLS® Non-Waterfront Market Activity



		Compared to [°]						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	6	500.0%	500.0%	500.0%	_	50.0%		
Dollar Volume	\$2,104,000	180.5%	567.9%	916.4%	—	155.5%		
New Listings	3	200.0%	50.0%	50.0%	50.0%	50.0%	0.0%	
Active Listings	5	150.0%	66.7%	-37.5%	0.0%	-58.3%	-72.2%	
Sales to New Listings Ratio ¹	200.0	100.0	50.0	50.0	_	200.0		
Months of Inventory ²	0.8	2.0	3.0	8.0	_	3.0		
Average Price	\$350,667	-53.2%	11.3%	69.4%	_	70.3%		
Median Price	\$340,000	-54.7%	7.9%	64.3%		107.3%		
Sale to List Price Ratio ³	92.2	104.3	82.9	104.1	_	95.2		
Median Days on Market	31.5	17.0	95.0	53.0		81.5		

		Compared to *					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	75	-17.6%	7.1%	41.5%	29.3%	50.0%	56.3%
Dollar Volume	\$30,680,010	-22.3%	66.6%	198.7%	192.9%	304.1%	459.7%
New Listings	117	13.6%	56.0%	41.0%	44.4%	27.2%	5.4%
Active Listings ⁴	14	99.8%	80.9%	-10.1%	-5.6%	-50.3%	-54.2%
Sales to New Listings Ratio \degree	64.1	88.3	93.3	63.9	71.6	54.3	43.2
Months of Inventory	2.3	0.9	1.3	3.6	3.1	6.8	7.7
Average Price	\$409,067	-5.7%	55.5%	111.1%	126.5%	169.4%	258.2%
Median Price	\$380,000	1.3%	52.0%	117.1%	153.3%	176.5%	272.5%
Sale to List Price Ratio ⁷	103.0	106.1	97.9	93.7	96.1	94.2	92.1
Median Days on Market	16.0	12.0	22.0	33.0	35.5	54.0	27.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

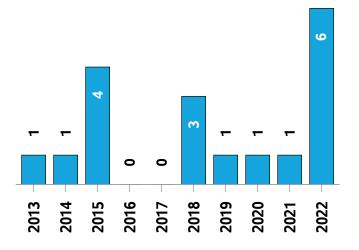
⁷ Sale price / list price * 100; average for all homes sold so far this year.



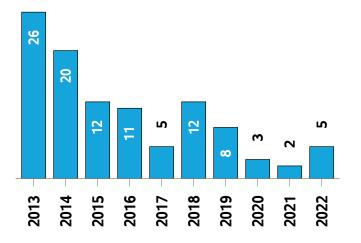
HIGHLANDS EAST MLS® Non-Waterfront Market Activity



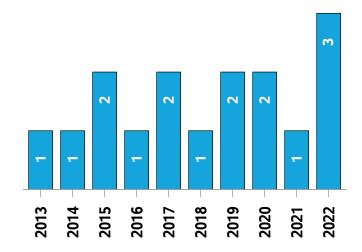
Sales Activity (December only)



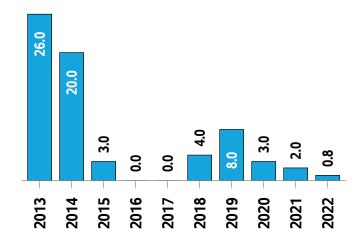
Active Listings (December only)



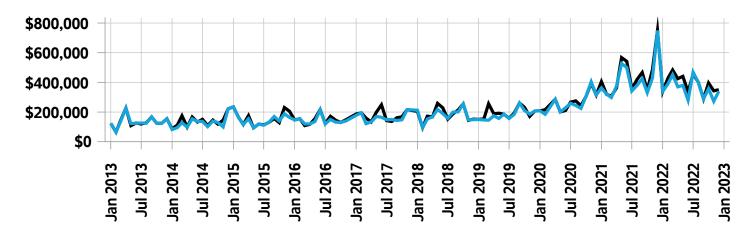
New Listings (December only)



Months of Inventory (December only)



Average Price and Median Price

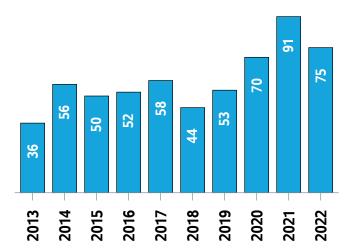




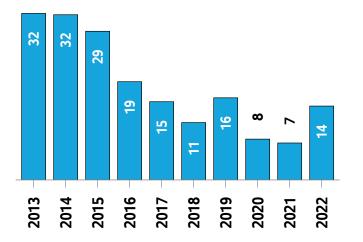
HIGHLANDS EAST MLS® Non-Waterfront Market Activity



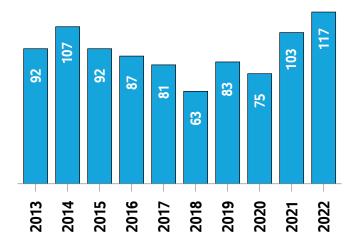
Sales Activity (December Year-to-date)



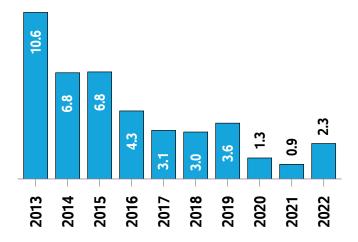
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





		Compared to [°]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	6	200.0%	200.0%	500.0%	500.0%	-14.3%	200.0%
Dollar Volume	\$2,104,000	16.9%	75.6%	916.4%	706.1%	-0.7%	287.8%
New Listings	3	50.0%	-25.0%	0.0%	-25.0%	-40.0%	0.0%
Active Listings	9	200.0%	80.0%	-55.0%	-18.2%	-57.1%	-67.9%
Sales to New Listings Ratio ¹	200.0	100.0	50.0	33.3	25.0	140.0	66.7
Months of Inventory ²	1.5	1.5	2.5	20.0	11.0	3.0	14.0
Average Price	\$350,667	-61.0%	-41.5%	69.4%	34.4%	15.8%	29.3%
Median Price	\$340,000	-62.2%	-43.2%	64.3%	30.3%	26.9%	25.3%
Sale to List Price Ratio ³	92.2	117.9	100.4	104.1	106.6	94.0	91.6
Median Days on Market	31.5	13.5	50.0	53.0	13.0	95.0	281.5

		Compared to [•]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	113	-33.5%	-28.5%	2.7%	1.8%	-8.9%	28.4%
Dollar Volume	\$67,192,965	-34.2%	-4.2%	89.7%	106.2%	102.6%	291.7%
New Listings	195	-3.0%	12.7%	4.8%	27.5%	-15.2%	-10.1%
Active Listings ⁴	21	63.6%	13.0%	-44.4%	-19.0%	-66.9%	-69.6%
Sales to New Listings Ratio ⁵	57.9	84.6	91.3	59.1	72.5	53.9	40.6
Months of Inventory	2.2	0.9	1.4	4.1	2.8	6.1	9.4
Average Price	\$594,628	-1.1%	34.0%	84.6%	102.6%	122.3%	205.1%
Median Price	\$477,000	-13.3%	28.9%	51.4%	87.1%	103.0%	206.3%
Sale to List Price Ratio ⁷	104.6	111.4	101.4	95.0	97.3	95.6	93.9
Median Days on Market	13.0	9.0	21.0	30.0	29.0	46.5	44.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

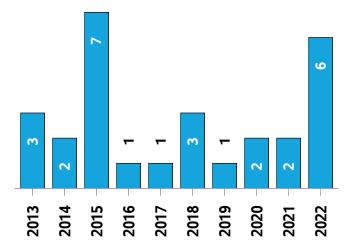
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

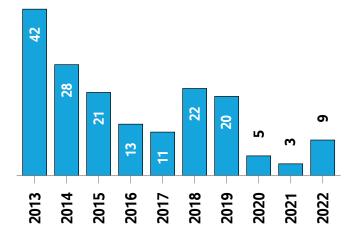




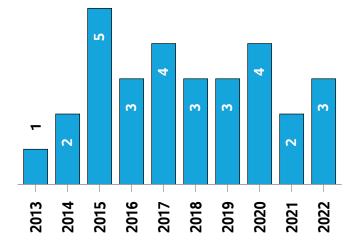
Sales Activity (December only)



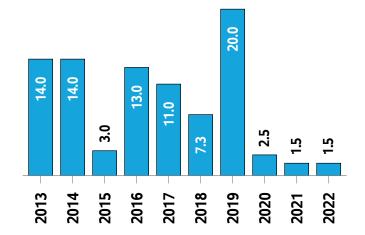
Active Listings (December only)



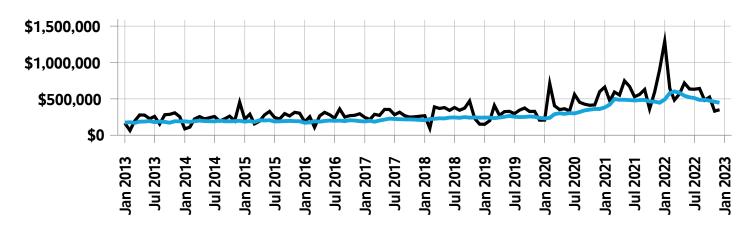
New Listings (December only)



Months of Inventory (December only)



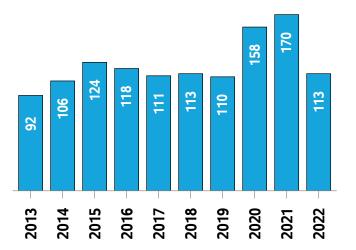
MLS® HPI Single Family Benchmark Price and Average Price



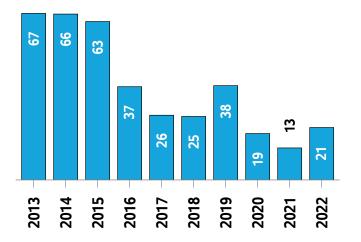




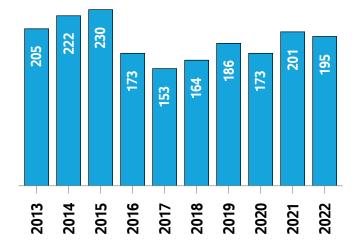
Sales Activity (December Year-to-date)



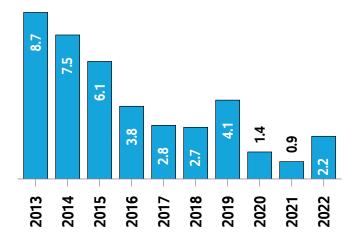
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)

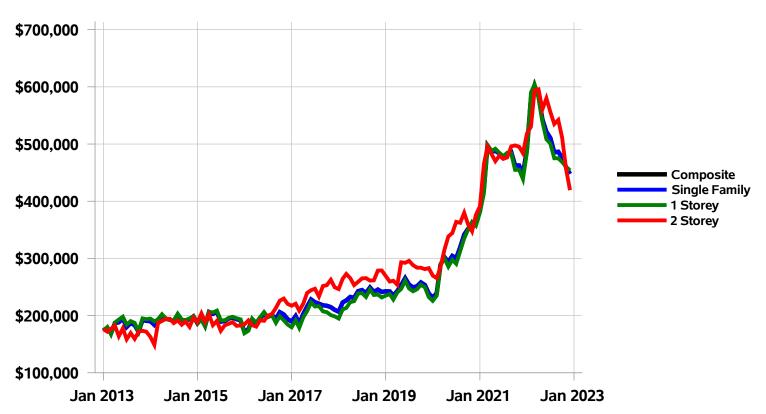


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





	MLS [®] Home Price Index Benchmark Price											
			percentage change vs.									
Benchmark Type:	December 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago					
Composite	\$447,700	-2.5	-8.0	-14.1	0.2	87.6	113.1					
Single Family	\$447,700	-2.5	-8.0	-14.1	0.2	87.6	113.1					
One Storey	\$454,000	-1.4	-4.5	-10.7	3.5	95.4	128.5					
Two Storey	\$419,300	-8.0	-22.7	-27.7	-13.4	48.2	68.1					



MLS[®] HPI Benchmark Price



HIGHLANDS EAST MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1120
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1120
Half Bathrooms	0
Lot Size	44982
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



HIGHLANDS EAST MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1045
Half Bathrooms	0
Lot Size	39900
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1398
Half Bathrooms	0
Heating	Forced air
Lot Size	70109
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



HUNTSVILLE MLS® Residential Market Activity



		Compared to [®]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	19	-29.6%	-47.2%	-20.8%	-9.5%	-29.6%	72.7%
Dollar Volume	\$13,162,600	-43.9%	-40.4%	27.6%	63.5%	69.5%	280.8%
New Listings	27	145.5%	35.0%	-20.6%	8.0%	-22.9%	35.0%
Active Listings	103	151.2%	255.2%	32.1%	32.1%	-34.0%	-39.1%
Sales to New Listings Ratio ¹	70.4	245.5	180.0	70.6	84.0	77.1	55.0
Months of Inventory ²	5.4	1.5	0.8	3.3	3.7	5.8	15.4
Average Price	\$692,768	-20.3%	13.0%	61.2%	80.7%	140.8%	120.4%
Median Price	\$700,000	10.2%	15.5%	96.2%	107.7%	221.1%	219.6%
Sale to List Price Ratio ³	97.7	99.0	99.9	96.8	96.3	94.5	95.5
Median Days on Market	21.0	22.0	16.0	54.5	35.0	70.0	52.0

		Compared to °					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	398	-39.1%	-34.1%	-23.0%	-24.9%	-2.7%	22.1%
Dollar Volume	\$319,513,831	-34.3%	-12.0%	36.2%	55.7%	127.8%	214.0%
New Listings	756	-7.2%	4.6%	-7.9%	-0.1%	-14.0%	-1.9%
Active Listings ^⁴	107	42.1%	2.4%	-28.3%	-20.8%	-62.0%	-59.6%
Sales to New Listings Ratio $^{\circ}$	52.6	80.1	83.5	63.0	70.0	46.5	42.3
Months of Inventory	3.2	1.4	2.1	3.5	3.1	8.3	9.8
Average Price	\$802,799	7.8%	33.6%	77.0%	107.3%	134.1%	157.2%
Median Price	\$716,000	11.4%	43.2%	86.0%	112.4%	163.2%	192.8%
Sale to List Price Ratio ⁷	101.5	103.8	99.9	98.0	99.4	96.0	94.6
Median Days on Market	14.0	12.0	21.0	34.0	23.0	57.0	64.0

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

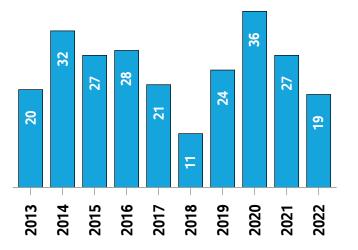
⁷ Sale price / list price * 100; average for all homes sold so far this year.



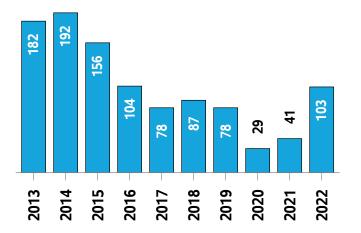
HUNTSVILLE MLS® Residential Market Activity



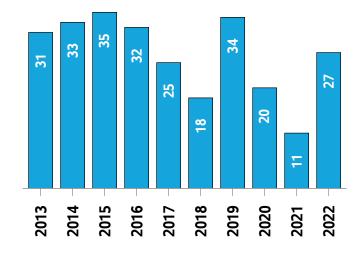
Sales Activity (December only)



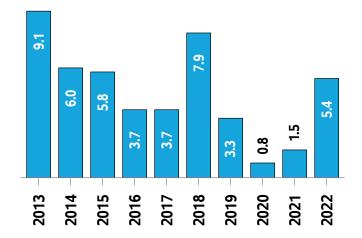
Active Listings (December only)



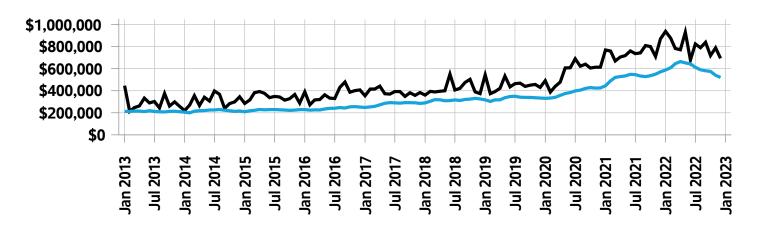
New Listings (December only)



Months of Inventory (December only)



MLS® HPI Composite Benchmark Price and Average Price

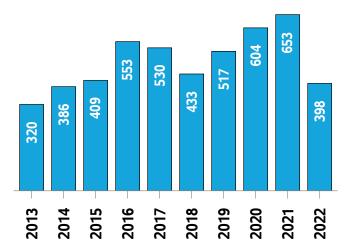




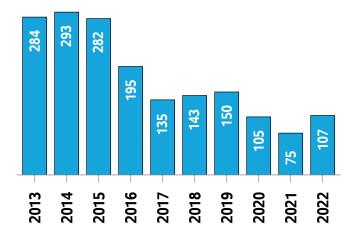
HUNTSVILLE MLS® Residential Market Activity



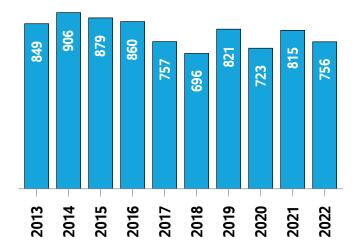
Sales Activity (December Year-to-date)



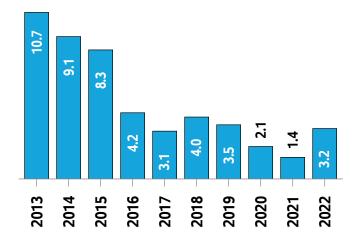
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



HUNTSVILLE MLS® Waterfront Market Activity



		Compared to [®]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	1	-87.5%	-92.3%	-80.0%	-80.0%	-85.7%	-50.0%
Dollar Volume	\$402,000	-96.5%	-95.4%	-86.7%	-85.2%	-81.3%	-74.1%
New Listings	7	250.0%	-12.5%	-36.4%	0.0%	-22.2%	0.0%
Active Listings	37	105.6%	131.3%	37.0%	2.8%	-43.1%	-35.1%
Sales to New Listings Ratio ¹	14.3	400.0	162.5	45.5	71.4	77.8	28.6
Months of Inventory ²	37.0	2.3	1.2	5.4	7.2	9.3	28.5
Average Price	\$402,000	-71.9%	-40.1%	-33.7%	-26.0%	30.7%	-48.1%
Median Price	\$402,000	-52.0%	-37.4%	0.5%	38.6%	69.3%	-48.1%
Sale to List Price Ratio ³	94.6	97.6	99.2	98.0	95.5	94.3	91.4
Median Days on Market	231.0	56.5	20.0	76.0	69.0	145.0	106.0

			Compared to [®]				
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	109	-47.6%	-40.1%	-9.2%	-2.7%	1.9%	21.1%
Dollar Volume	\$105,793,056	-44.2%	-26.4%	38.6%	73.4%	90.4%	134.7%
New Listings	253	-7.3%	0.8%	1.2%	14.5%	-19.2%	-10.0%
Active Listings ^⁴	41	34.1%	-9.8%	-22.7%	-19.2%	-64.4%	-62.3%
Sales to New Listings Ratio ^{5}	43.1	76.2	72.5	48.0	50.7	34.2	32.0
Months of Inventory	4.5	1.8	3.0	5.3	5.4	12.8	14.4
Average Price	\$970,578	6.4%	22.8%	52.6%	78.1%	86.9%	93.8%
Median Price	\$887,000	21.1%	41.9%	74.1%	117.4%	130.4%	144.7%
Sale to List Price Ratio ⁷	98.7	103.4	98.7	96.9	97.0	94.5	94.0
Median Days on Market	15.0	14.0	23.5	34.0	27.5	74.0	72.0

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

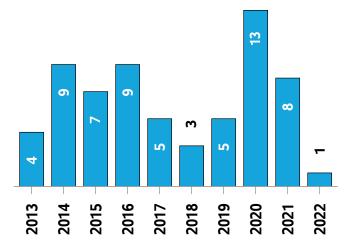
⁷ Sale price / list price * 100; average for all homes sold so far this year.



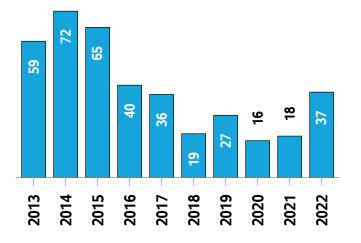
HUNTSVILLE MLS® Waterfront Market Activity

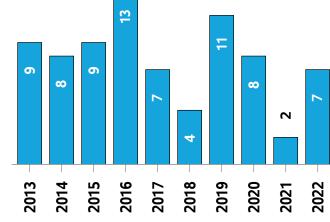


Sales Activity (December only)

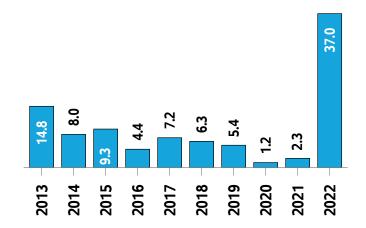


Active Listings (December only)

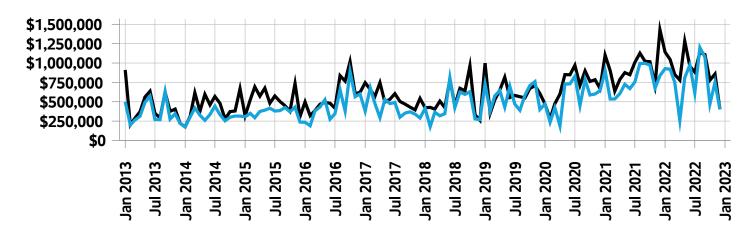




Months of Inventory (December only)



Average Price and Median Price



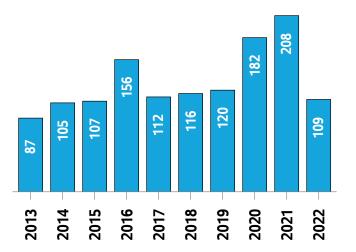
New Listings (December only)



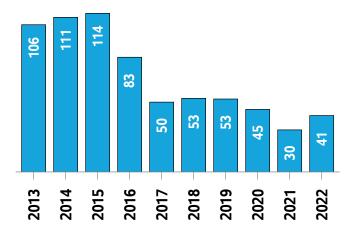
HUNTSVILLE MLS® Waterfront Market Activity



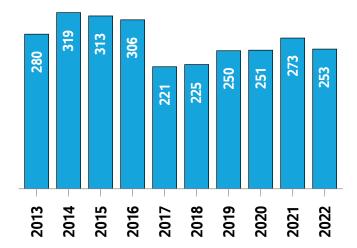
Sales Activity (December Year-to-date)



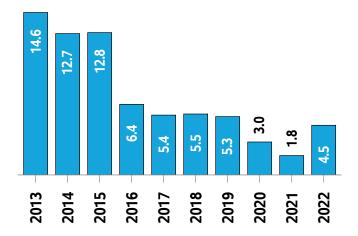
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



HUNTSVILLE MLS® Non-Waterfront Market Activity



		Compared to [°]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	18	-5.3%	-21.7%	-5.3%	12.5%	-10.0%	100.0%
Dollar Volume	\$12,760,600	5.9%	-4.5%	75.2%	139.1%	127.3%	569.2%
New Listings	20	122.2%	66.7%	-13.0%	11.1%	-23.1%	53.8%
Active Listings	66	187.0%	407.7%	29.4%	57.1%	-27.5%	-41.1%
Sales to New Listings Ratio ¹	90.0	211.1	191.7	82.6	88.9	76.9	69.2
Months of Inventory ²	3.7	1.2	0.6	2.7	2.6	4.6	12.4
Average Price	\$708,922	11.8%	22.1%	85.0%	112.5%	152.5%	234.6%
Median Price	\$701,500	16.9%	40.3%	114.2%	108.1%	231.7%	233.3%
Sale to List Price Ratio ³	97.9	99.6	100.3	96.5	96.5	94.5	96.4
Median Days on Market	19.0	21.0	15.0	50.0	27.0	36.0	32.0

			Compared to ^a				
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	289	-35.1%	-31.5%	-27.2%	-30.9%	-4.3%	22.5%
Dollar Volume	\$213,720,775	-28.0%	-2.5%	35.1%	48.2%	152.4%	277.0%
New Listings	503	-7.2%	6.6%	-11.9%	-6.2%	-11.1%	2.7%
Active Listings ⁴	67	47.5%	11.6%	-31.4%	-21.8%	-60.3%	-57.7%
Sales to New Listings Ratio \degree	57.5	82.1	89.4	69.5	78.0	53.4	48.2
Months of Inventory	2.8	1.2	1.7	2.9	2.4	6.7	8.0
Average Price	\$739,518	10.9%	42.3%	85.6%	114.3%	163.7%	207.9%
Median Price	\$703,000	12.5%	48.0%	91.3%	113.7%	177.6%	212.4%
Sale to List Price Ratio ⁷	102.6	104.0	100.3	98.4	100.1	96.5	94.8
Median Days on Market	14.0	11.0	21.0	34.0	21.5	48.5	62.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

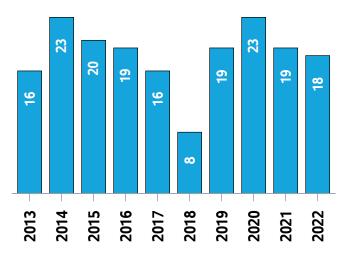
⁷ Sale price / list price * 100; average for all homes sold so far this year.



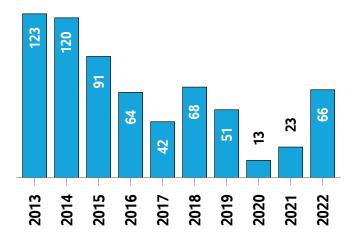
HUNTSVILLE MLS® Non-Waterfront Market Activity



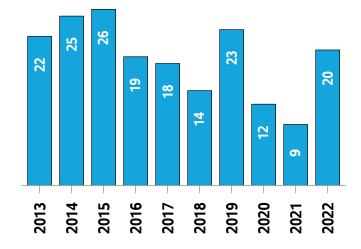
Sales Activity (December only)



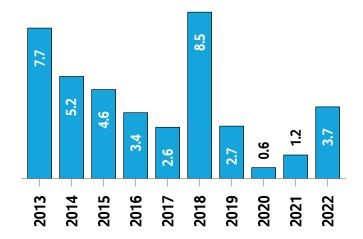
Active Listings (December only)



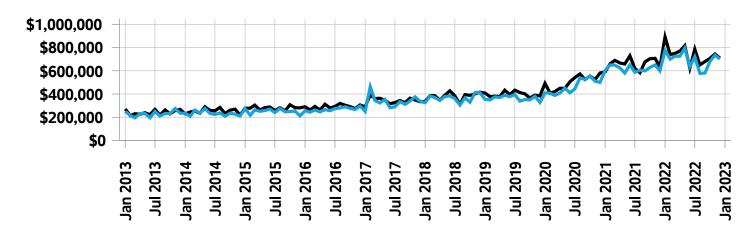
New Listings (December only)



Months of Inventory (December only)



Average Price and Median Price

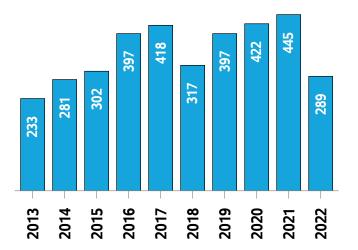




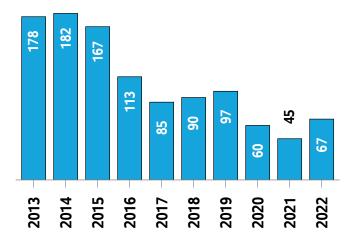
HUNTSVILLE MLS® Non-Waterfront Market Activity



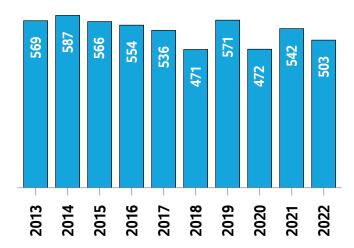
Sales Activity (December Year-to-date)



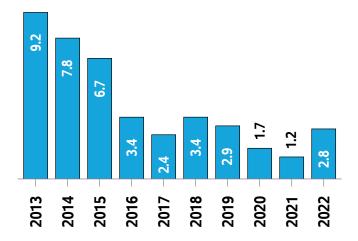
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



HUNTSVILLE MLS® Single Family Market Activity



		Compared to [®]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	14	-17.6%	-51.7%	-33.3%	-12.5%	-33.3%	27.3%
Dollar Volume	\$10,613,700	-41.4%	-48.2%	10.3%	55.8%	55.3%	207.0%
New Listings	16	77.8%	-5.9%	-30.4%	-23.8%	-40.7%	14.3%
Active Listings	68	277.8%	466.7%	15.3%	17.2%	-41.4%	-46.5%
Sales to New Listings Ratio ¹	87.5	188.9	170.6	91.3	76.2	77.8	78.6
Months of Inventory ²	4.9	1.1	0.4	2.8	3.6	5.5	11.5
Average Price	\$758,121	-28.8%	7.3%	65.4%	78.1%	132.9%	141.2%
Median Price	\$754,950	-11.2%	14.6%	95.6%	119.7%	184.9%	244.7%
Sale to List Price Ratio ³	97.1	99.6	100.1	96.7	95.8	94.7	95.5
Median Days on Market	24.5	19.0	15.0	56.0	30.0	52.0	52.0

			Compared to [°]				
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	298	-40.4%	-38.9%	-28.9%	-31.0%	-17.0%	3.5%
Dollar Volume	\$259,304,261	-37.1%	-19.2%	26.1%	46.9%	102.8%	183.7%
New Listings	573	-7.3%	4.6%	-15.1%	-5.4%	-19.7%	-8.3%
Active Listings ^⁴	78	74.6%	15.3%	-36.9%	-16.2%	-63.4%	-62.1%
Sales to New Listings Ratio ⁵	52.0	80.9	89.1	62.1	71.3	50.3	46.1
Months of Inventory	3.1	1.1	1.7	3.5	2.6	7.1	8.6
Average Price	\$870,149	5.5%	32.3%	77.3%	113.0%	144.3%	174.2%
Median Price	\$750,000	7.1%	37.0%	83.4%	119.7%	165.5%	206.7%
Sale to List Price Ratio ⁷	101.6	105.1	99.8	97.8	99.6	96.4	94.6
Median Days on Market	14.0	11.0	20.0	32.0	19.5	56.0	60.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

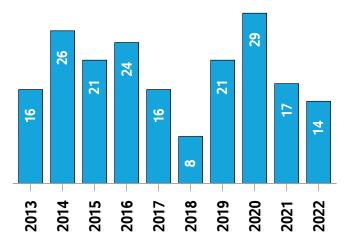
⁷ Sale price / list price * 100; average for all homes sold so far this year.



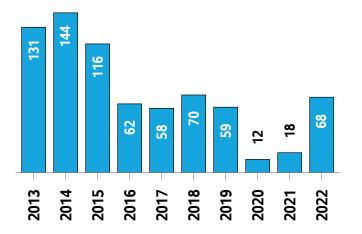
HUNTSVILLE MLS® Single Family Market Activity



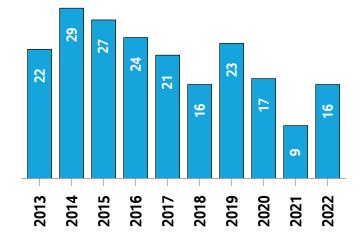
Sales Activity (December only)



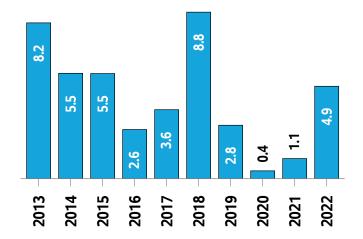
Active Listings (December only)



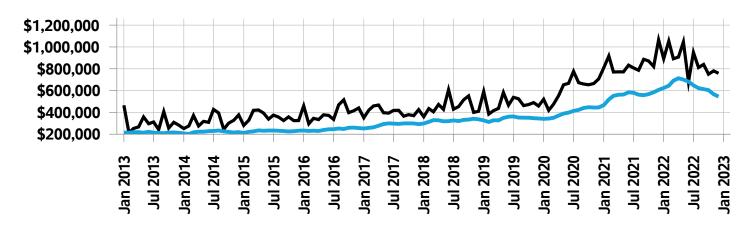
New Listings (December only)



Months of Inventory (December only)



MLS® HPI Single Family Benchmark Price and Average Price

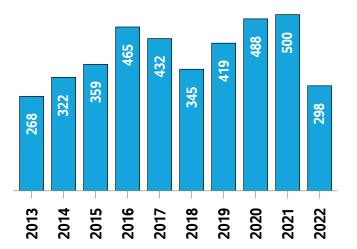




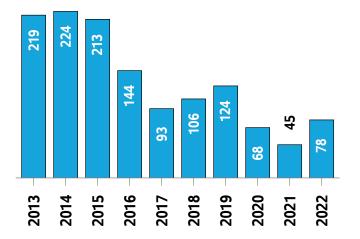
HUNTSVILLE MLS® Single Family Market Activity



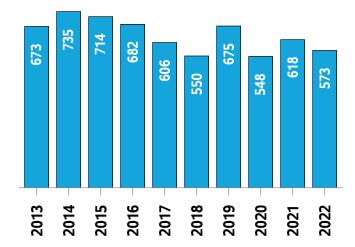
Sales Activity (December Year-to-date)



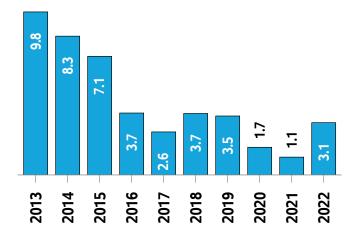
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



HUNTSVILLE MLS® Apartment Market Activity



		Compared to [°]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	1	-80.0%	-85.7%	-50.0%	-80.0%	-66.7%	
Dollar Volume	\$289,000	-89.4%	-81.8%	-3.8%	-76.7%	-36.6%	—
New Listings	7	600.0%	133.3%	600.0%	133.3%	16.7%	16.7%
Active Listings	22	83.3%	46.7%	633.3%	29.4%	-26.7%	-31.3%
Sales to New Listings Ratio ¹	14.3	500.0	233.3	200.0	166.7	50.0	
Months of Inventory ²	22.0	2.4	2.1	1.5	3.4	10.0	
Average Price	\$289,000	-47.0%	27.5%	92.3%	16.5%	90.1%	
Median Price	\$289,000	-51.8%	74.6%	92.3%	4.1%	259.0%	
Sale to List Price Ratio ³	96.7	96.8	99.2	96.9	97.8	95.9	
Median Days on Market	14.0	38.0	53.0	57.0	43.0	145.0	

			Compared to [®]				
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	62	-39.8%	0.0%	17.0%	-7.5%	87.9%	106.7%
Dollar Volume	\$32,717,913	-29.1%	57.0%	125.3%	85.1%	338.4%	388.6%
New Listings	128	-1.5%	8.5%	75.3%	15.3%	7.6%	10.3%
Active Listings ^⁴	19	3.1%	-26.3%	56.4%	-39.8%	-64.3%	-57.6%
Sales to New Listings Ratio ^{5}	48.4	79.2	52.5	72.6	60.4	27.7	25.9
Months of Inventory	3.8	2.2	5.1	2.8	5.8	19.8	18.3
Average Price	\$527,708	17.8%	57.0%	92.6%	100.0%	133.3%	136.4%
Median Price	\$462,500	10.1%	46.8%	59.5%	74.5%	102.0%	91.9%
Sale to List Price Ratio ⁷	99.5	98.8	98.3	96.9	96.8	94.8	95.1
Median Days on Market	15.5	23.0	33.5	40.0	65.0	68.0	109.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

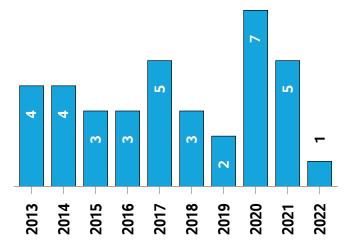
⁷ Sale price / list price * 100; average for all homes sold so far this year.



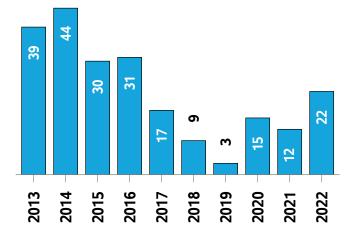
HUNTSVILLE MLS® Apartment Market Activity



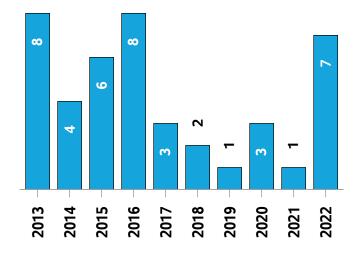
Sales Activity (December only)



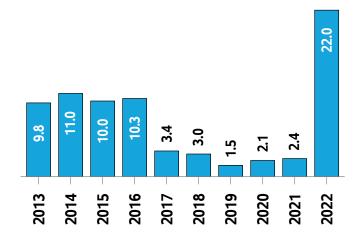
Active Listings (December only)



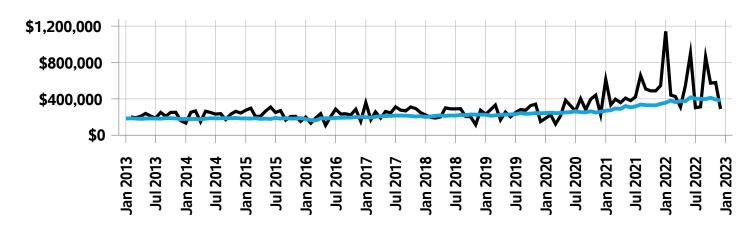
New Listings (December only)



Months of Inventory (December only)



MLS® HPI Apartment Benchmark Price and Average Price

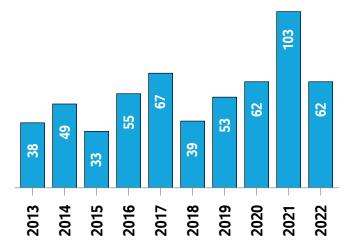




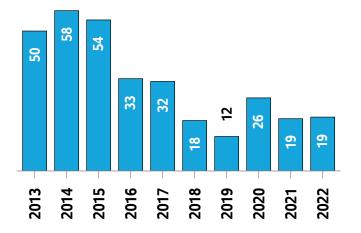
HUNTSVILLE MLS® Apartment Market Activity



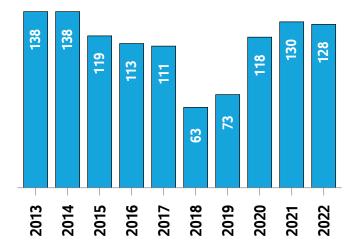
Sales Activity (December Year-to-date)



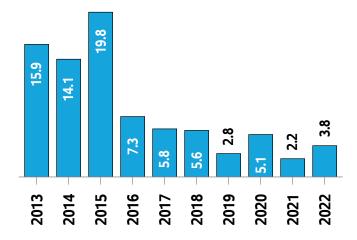
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)

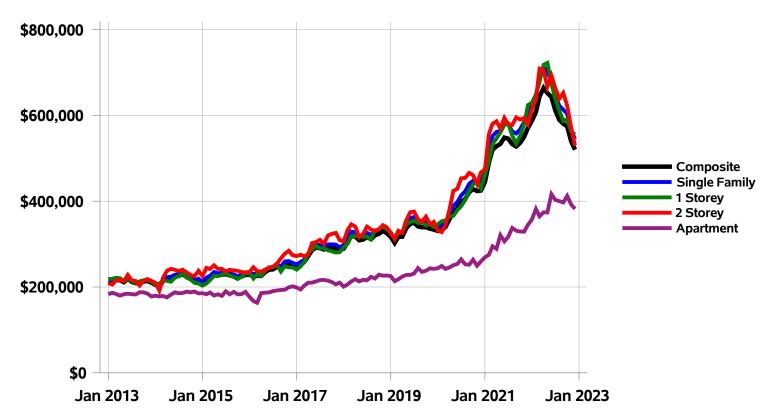


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





	MLS [®] Home Price Index Benchmark Price									
			percentage change vs.							
Benchmark Type:	December 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$520,100	-3.6	-10.4	-19.1	-8.9	55.8	82.4			
Single Family	\$545,200	-3.8	-11.1	-20.1	-10.1	58.3	86.3			
One Storey	\$555,700	-1.3	-5.4	-17.7	-11.0	63.5	97.5			
Two Storey	\$529,700	-7.4	-18.8	-23.5	-8.6	50.6	71.3			
Apartment	\$382,100	-2.6	-3.8	-8.3	10.7	57.6	81.9			



MLS[®] HPI Benchmark Price



HUNTSVILLE MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1396
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27180
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



HUNTSVILLE MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1249
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30420
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1640
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22151
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private





Apartment

Features	Value
Above Ground Bedrooms	1
Age Category	31 to 50
Attached Specification	Row
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	839
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront





		Compared to °						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	2	-77.8%	-71.4%	-71.4%	-50.0%	-60.0%	-66.7%	
Dollar Volume	\$1,340,000	-84.5%	-68.5%	-62.3%	-76.1%	-58.5%	-57.7%	
New Listings	9	200.0%	28.6%	80.0%	125.0%	28.6%	50.0%	
Active Listings	32	113.3%	45.5%	-13.5%	-13.5%	-49.2%	-50.0%	
Sales to New Listings Ratio ¹	22.2	300.0	100.0	140.0	100.0	71.4	100.0	
Months of Inventory ²	16.0	1.7	3.1	5.3	9.3	12.6	10.7	
Average Price	\$670,000	-30.3%	10.2%	31.8%	-52.2%	3.7%	27.0%	
Median Price	\$670,000	-10.7%	51.6%	52.3%	97.1%	2.6%	44.1%	
Sale to List Price Ratio ³	87.3	94.0	98.5	93.8	91.1	93.9	92.7	
Median Days on Market	34.0	34.0	10.0	66.0	25.0	74.0	184.5	

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	101	-41.6%	-41.3%	-1.9%	-34.0%	-26.8%	-1.0%
Dollar Volume	\$112,363,189	-42.0%	-36.9%	32.3%	14.8%	53.6%	133.1%
New Listings	227	-10.3%	7.6%	-5.0%	-11.0%	-24.6%	-20.4%
Active Listings ^⁴	45	-14.3%	-8.8%	-31.8%	-37.6%	-65.5%	-62.9%
Sales to New Listings Ratio ^{5}	44.5	68.4	81.5	43.1	60.0	45.8	35.8
Months of Inventory	5.4	3.6	3.4	7.7	5.7	11.4	14.3
Average Price	\$1,112,507	-0.7%	7.5%	34.9%	73.8%	109.9%	135.4%
Median Price	\$845,000	-6.1%	2.6%	44.4%	89.5%	144.9%	119.5%
Sale to List Price Ratio ⁷	96.4	105.1	97.8	95.5	96.2	94.1	93.7
Median Days on Market	31.0	14.0	26.5	33.0	32.0	75.5	59.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

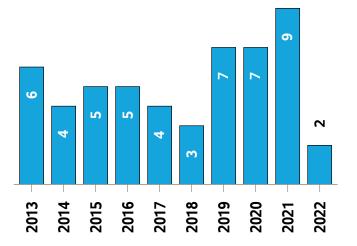
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

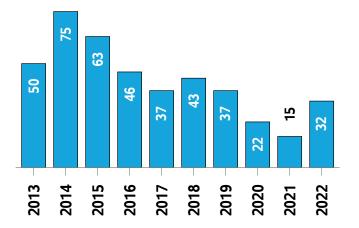




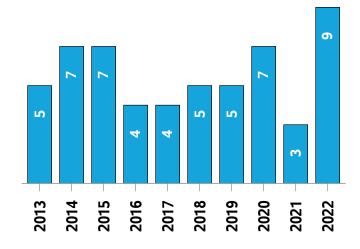
Sales Activity (December only)



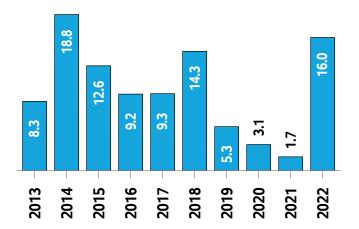
Active Listings (December only)



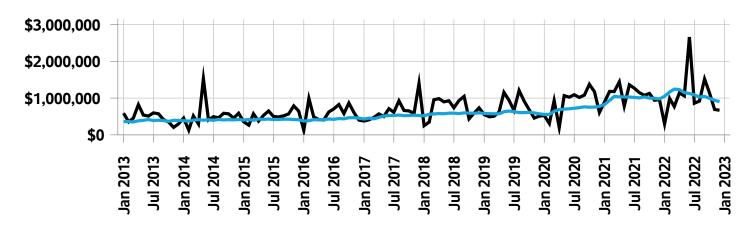
New Listings (December only)



Months of Inventory (December only)



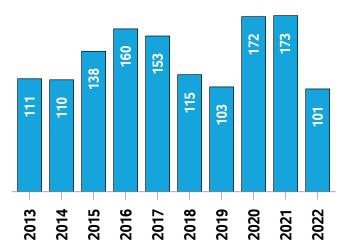
MLS® HPI Composite Benchmark Price and Average Price



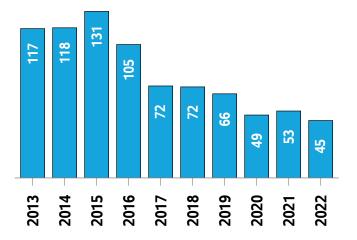




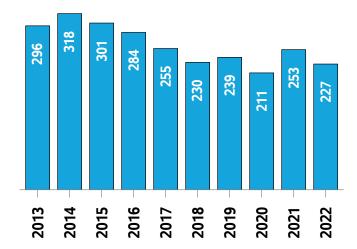
Sales Activity (December Year-to-date)



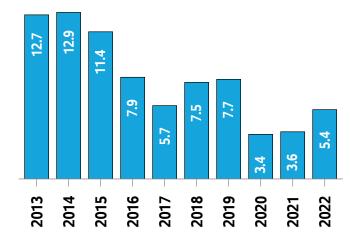
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





		Compared to [°]						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	2	-60.0%	-50.0%	-50.0%	0.0%	-50.0%	-66.7%	
Dollar Volume	\$1,340,000	-77.5%	-59.2%	-45.4%	-72.8%	-55.2%	-57.7%	
New Listings	8	300.0%	100.0%	60.0%	700.0%	100.0%	33.3%	
Active Listings	20	66.7%	5.3%	-33.3%	-33.3%	-60.8%	-63.6%	
Sales to New Listings Ratio ¹	25.0	250.0	100.0	80.0	200.0	100.0	100.0	
Months of Inventory ²	10.0	2.4	4.8	7.5	15.0	12.8	9.2	
Average Price	\$670,000	-43.8%	-18.3%	9.2%	-72.8%	-10.4%	27.0%	
Median Price	\$670,000	-44.2%	-17.5%	5.1%	-72.8%	0.9%	44.1%	
Sale to List Price Ratio ³	87.3	91.8	97.5	95.4	93.7	95.8	92.7	
Median Days on Market	34.0	68.0	21.5	128.0	55.0	47.0	184.5	

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	78	-40.5%	-40.5%	1.3%	-38.1%	-29.1%	0.0%
Dollar Volume	\$93,664,689	-42.3%	-39.8%	25.0%	4.0%	40.8%	113.2%
New Listings	164	-14.6%	0.0%	-13.7%	-24.4%	-35.7%	-30.8%
Active Listings ^⁴	33	-27.4%	-20.0%	-41.0%	-48.9%	-71.0%	-67.8%
Sales to New Listings Ratio $^{\circ}$	47.6	68.2	79.9	40.5	58.1	43.1	32.9
Months of Inventory	5.1	4.2	3.8	8.8	6.2	12.5	15.9
Average Price	\$1,200,829	-3.1%	1.0%	23.4%	68.1%	98.6%	113.2%
Median Price	\$904,475	-21.0%	-9.6%	17.3%	69.1%	133.1%	110.3%
Sale to List Price Ratio ⁷	93.6	104.7	97.6	95.2	96.3	94.1	94.0
Median Days on Market	32.0	14.0	26.0	36.0	35.5	72.0	54.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

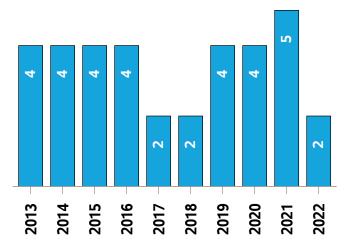
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

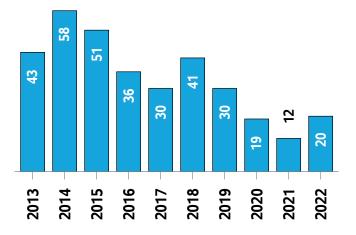
⁷ Sale price / list price * 100; average for all homes sold so far this year.



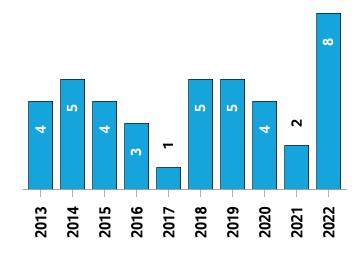
Sales Activity (December only)



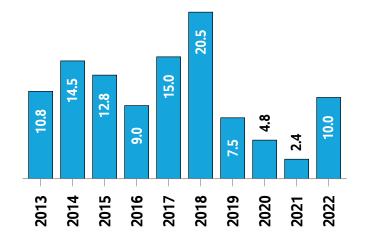
Active Listings (December only)



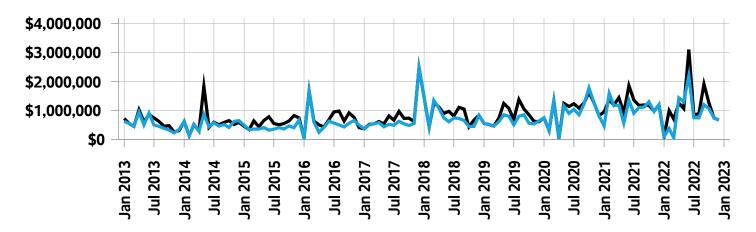
New Listings (December only)



Months of Inventory (December only)



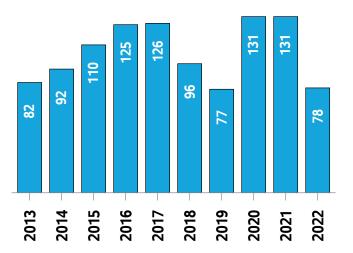
Average Price and Median Price



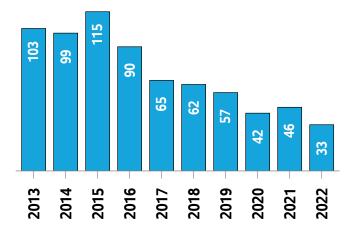




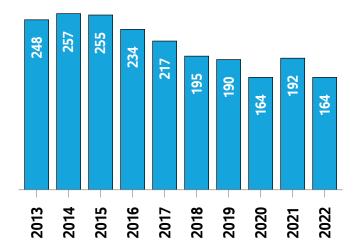
Sales Activity (December Year-to-date)



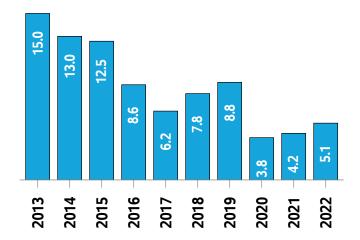
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



LAKE OF BAYS MLS® Non-Waterfront Market Activity



		Compared to °						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	_	
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	—	
New Listings	1	0.0%	-66.7%	_	-66.7%	-66.7%	_	
Active Listings	12	300.0%	300.0%	71.4%	71.4%	0.0%	33.3%	
Sales to New Listings Ratio ¹	0.0	400.0	100.0		66.7	33.3	_	
Months of Inventory ²	0.0	0.8	1.0	2.3	3.5	12.0	—	
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	—	
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%		
Sale to List Price Ratio ³	0.0	96.7	99.8	91.5	88.4	86.1	_	
Median Days on Market	0.0	25.0	3.0	66.0	15.0	277.0	_	

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	23	-45.2%	-43.9%	-11.5%	-14.8%	-17.9%	-4.2%
Dollar Volume	\$18,698,500	-40.4%	-16.1%	87.0%	136.9%	182.2%	338.8%
New Listings	63	3.3%	34.0%	28.6%	65.8%	37.0%	31.3%
Active Listings ⁴	12	76.3%	51.6%	22.6%	67.9%	-26.6%	-34.7%
Sales to New Listings Ratio \degree	36.5	68.9	87.2	53.1	71.1	60.9	50.0
Months of Inventory	6.1	1.9	2.3	4.4	3.1	6.9	9.0
Average Price	\$812,978	8.7%	49.6%	111.4%	178.1%	243.6%	357.9%
Median Price	\$720,000	3.7%	61.8%	92.6%	160.9%	218.6%	319.8%
Sale to List Price Ratio ⁷	106.0	106.3	98.5	96.4	96.1	94.2	92.7
Median Days on Market	28.0	12.0	37.0	26.5	18.0	78.0	66.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

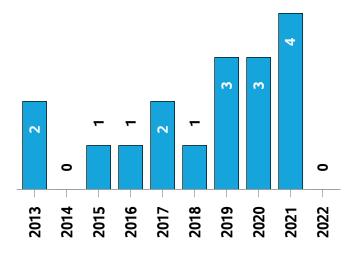
⁷ Sale price / list price * 100; average for all homes sold so far this year.



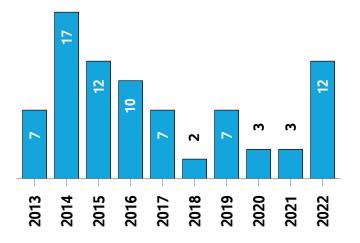
LAKE OF BAYS MLS® Non-Waterfront Market Activity



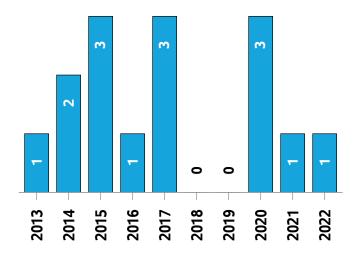
Sales Activity (December only)



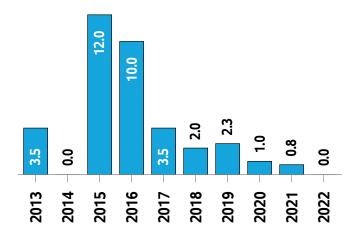
Active Listings (December only)



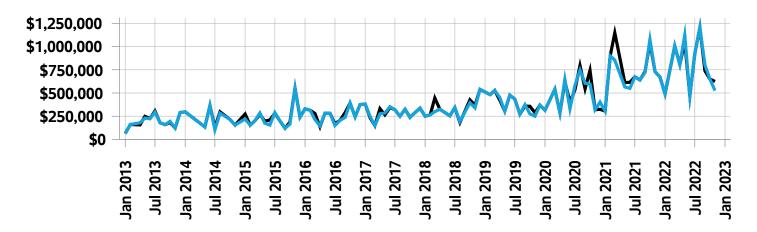
New Listings (December only)



Months of Inventory (December only)



Average Price and Median Price

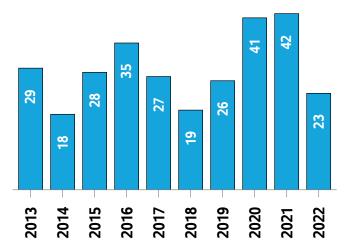




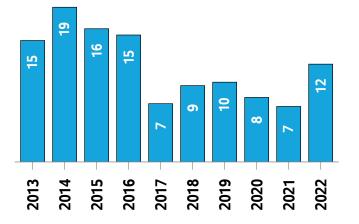
LAKE OF BAYS MLS® Non-Waterfront Market Activity



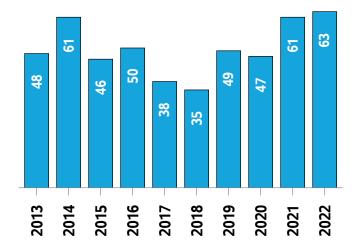
Sales Activity (December Year-to-date)



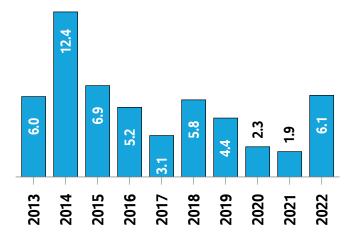
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





		Compared to °					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	2	-75.0%	-71.4%	-71.4%	-50.0%	-60.0%	-66.7%
Dollar Volume	\$1,340,000	-84.3%	-68.5%	-62.3%	-76.1%	-58.5%	-57.7%
New Listings	6	100.0%	-14.3%	50.0%	50.0%	-14.3%	50.0%
Active Listings	24	100.0%	140.0%	-20.0%	-20.0%	-54.7%	-46.7%
Sales to New Listings Ratio ¹	33.3	266.7	100.0	175.0	100.0	71.4	150.0
Months of Inventory ²	12.0	1.5	1.4	4.3	7.5	10.6	7.5
Average Price	\$670,000	-37.3%	10.2%	31.8%	-52.2%	3.7%	27.0%
Median Price	\$670,000	-16.0%	51.6%	52.3%	97.1%	2.6%	44.1%
Sale to List Price Ratio ³	87.3	95.6	98.5	93.8	91.1	93.9	92.7
Median Days on Market	34.0	31.5	10.0	66.0	25.0	74.0	184.5

		Compared to °					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	94	-38.6%	-40.5%	-1.1%	-28.2%	-18.3%	2.2%
Dollar Volume	\$111,333,289	-41.4%	-37.0%	32.0%	23.5%	78.7%	142.9%
New Listings	209	-12.2%	14.2%	-1.4%	-1.4%	-17.1%	-11.8%
Active Listings ⁴	40	-12.5%	27.1%	-25.9%	-24.3%	-61.6%	-59.5%
Sales to New Listings Ratio \degree	45.0	64.3	86.3	44.8	61.8	45.6	38.8
Months of Inventory	5.1	3.6	2.4	6.9	4.9	10.9	13.0
Average Price	\$1,184,397	-4.6%	6.0%	33.4%	72.1%	118.6%	137.8%
Median Price	\$891,975	-10.9%	1.6%	37.4%	82.0%	154.9%	128.4%
Sale to List Price Ratio ⁷	96.6	107.2	98.6	96.6	96.5	93.9	94.2
Median Days on Market	32.0	12.0	25.5	31.0	26.0	74.0	73.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

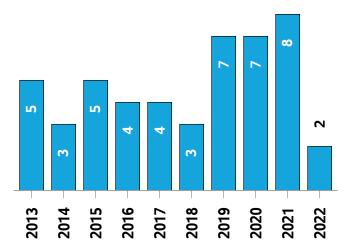
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

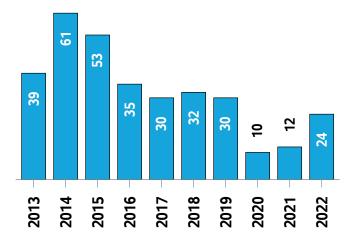




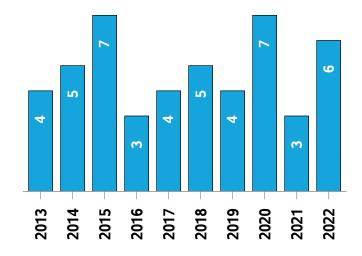
Sales Activity (December only)



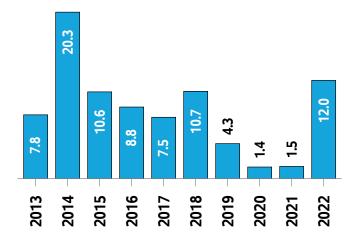
Active Listings (December only)



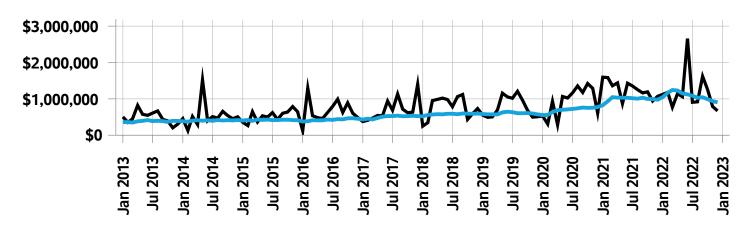
New Listings (December only)



Months of Inventory (December only)



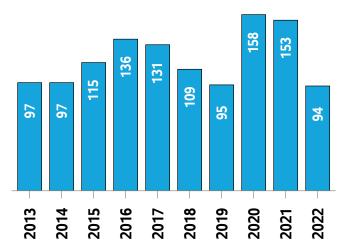
MLS® HPI Single Family Benchmark Price and Average Price



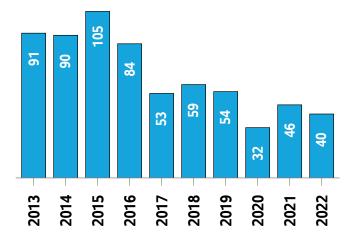




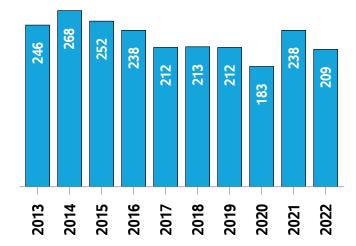
Sales Activity (December Year-to-date)



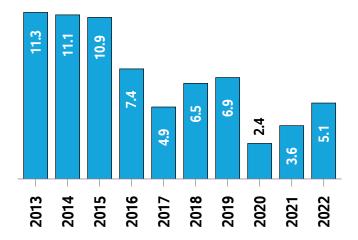
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)

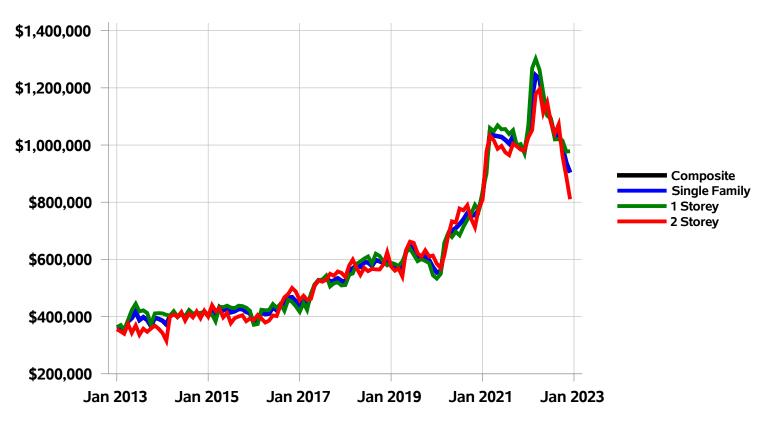


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





	MLS [®] Home Price Index Benchmark Price										
			percentage change vs.								
Benchmark Type:	December 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$903,700	-3.6	-13.4	-19.6	-7.4	57.7	72.0				
Single Family	\$903,700	-3.6	-13.4	-19.6	-7.4	57.7	72.0				
One Storey	\$978,400	0.1	-4.1	-11.2	0.7	79.6	92.3				
Two Storey	\$810,500	-8.8	-24.4	-29.5	-17.3	32.2	46.6				



MLS[®] HPI Benchmark Price



LAKE OF BAYS MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1500
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1500
Half Bathrooms	0
Lot Size	61707
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



LAKE OF BAYS MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Lot Size	48078
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1726
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	80028
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



MINDEN HILLS MLS® Residential Market Activity



		Compared to [®]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	2	-33.3%	-33.3%	-71.4%	-75.0%	-60.0%	-50.0%
Dollar Volume	\$1,485,000	-47.1%	-7.2%	-48.6%	-37.7%	-5.8%	96.4%
New Listings	2	-66.7%	-60.0%	-50.0%	-33.3%	-86.7%	-77.8%
Active Listings	19	280.0%	137.5%	-5.0%	46.2%	-54.8%	-58.7%
Sales to New Listings Ratio ¹	100.0	50.0	60.0	175.0	266.7	33.3	44.4
Months of Inventory ²	9.5	1.7	2.7	2.9	1.6	8.4	11.5
Average Price	\$742,500	-20.6%	39.1%	79.8%	149.2%	135.4%	292.9%
Median Price	\$742,500	28.0%	75.9%	116.8%	156.0%	125.0%	275.0%
Sale to List Price Ratio ³	103.4	115.9	98.6	94.2	97.2	96.1	91.5
Median Days on Market	33.5	11.0	17.0	96.0	53.0	62.0	50.0

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	152	-27.6%	-26.9%	-11.6%	-19.1%	-28.6%	1.3%
Dollar Volume	\$111,577,424	-23.1%	1.2%	54.0%	63.1%	78.8%	175.7%
New Listings	240	-11.4%	-0.8%	-9.1%	-0.8%	-38.9%	-37.2%
Active Listings ^⁴	27	45.9%	-1.8%	-52.4%	-34.0%	-72.6%	-76.9%
Sales to New Listings Ratio $^{\circ}$	63.3	77.5	86.0	65.2	77.7	54.2	39.3
Months of Inventory	2.1	1.0	1.6	3.9	2.6	5.5	9.3
Average Price	\$734,062	6.3%	38.5%	74.2%	101.7%	150.6%	172.1%
Median Price	\$638,050	2.4%	41.8%	72.4%	99.4%	165.9%	163.7%
Sale to List Price Ratio ⁷	107.5	109.2	99.4	95.7	97.4	95.1	94.6
Median Days on Market	11.0	10.5	18.0	32.5	24.5	45.0	54.0

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

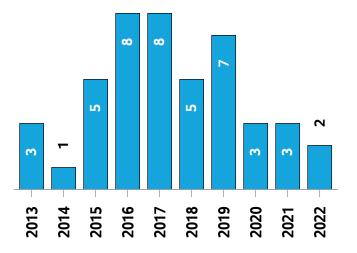
⁷ Sale price / list price * 100; average for all homes sold so far this year.



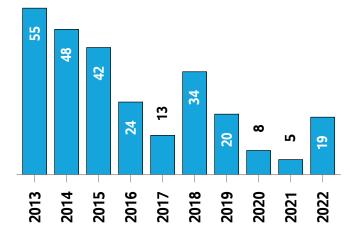
MINDEN HILLS MLS® Residential Market Activity



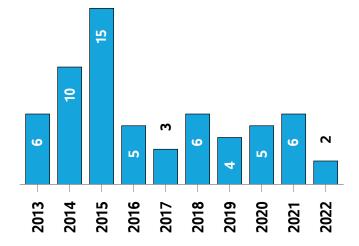
Sales Activity (December only)



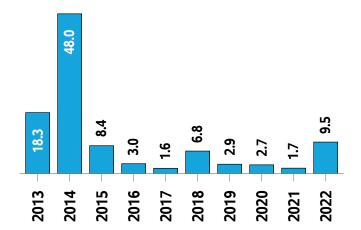
Active Listings (December only)



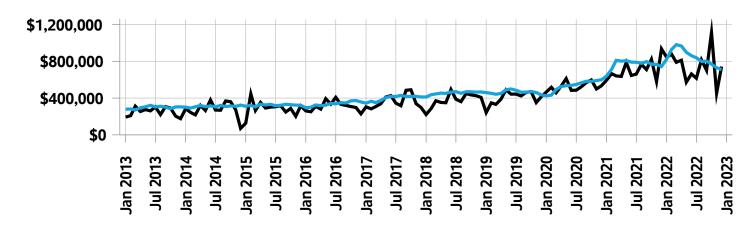
New Listings (December only)



Months of Inventory (December only)



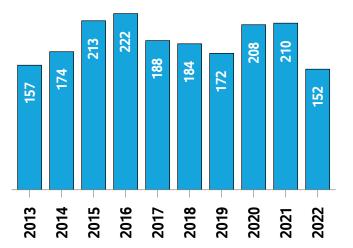
MLS® HPI Composite Benchmark Price and Average Price



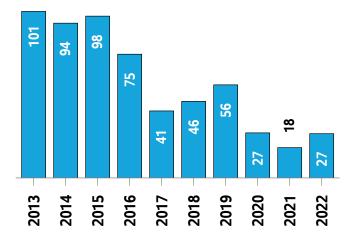




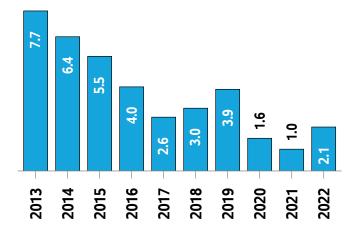
Sales Activity (December Year-to-date)



Active Listings ¹(December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

r Year-to-date) New Listings (December Year-to-date)



MINDEN HILLS MLS® Waterfront Market Activity



		Compared to [®]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	1	-66.7%		-66.7%	-75.0%	-66.7%	-50.0%
Dollar Volume	\$750,000	-73.3%	_	-57.2%	-47.0%	-32.7%	72.4%
New Listings	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Active Listings	9	800.0%	200.0%	-30.8%	12.5%	-57.1%	-55.0%
Sales to New Listings Ratio ¹	0.0	100.0	—	300.0	200.0	33.3	66.7
Months of Inventory ²	9.0	0.3		4.3	2.0	7.0	10.0
Average Price	\$750,000	-19.8%	—	28.4%	111.9%	101.8%	244.8%
Median Price	\$750,000	29.3%	_	53.1%	147.7%	92.3%	244.8%
Sale to List Price Ratio ³	93.8	115.9		91.5	97.5	95.0	85.5
Median Days on Market	45.0	11.0		97.0	73.5	70.0	144.5

		Compared to ^a					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	64	-43.4%	-45.8%	-31.9%	-36.0%	-44.3%	-12.3%
Dollar Volume	\$66,535,094	-31.3%	-12.3%	33.1%	42.5%	51.6%	144.0%
New Listings	124	-3.9%	-6.1%	-23.5%	-12.1%	-47.7%	-38.3%
Active Listings ^⁴	16	100.4%	12.9%	-54.2%	-36.2%	-72.5%	-75.4%
Sales to New Listings Ratio 5	51.6	87.6	89.4	58.0	70.9	48.5	36.3
Months of Inventory	3.1	0.9	1.5	4.6	3.1	6.2	10.9
Average Price	\$1,039,611	21.4%	61.7%	95.5%	122.6%	172.4%	178.3%
Median Price	\$865,000	13.5%	51.1%	80.2%	114.9%	162.1%	179.0%
Sale to List Price Ratio ⁷	104.0	112.6	99.9	95.0	97.8	95.8	94.4
Median Days on Market	12.0	9.0	15.0	30.0	20.5	39.0	64.0

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

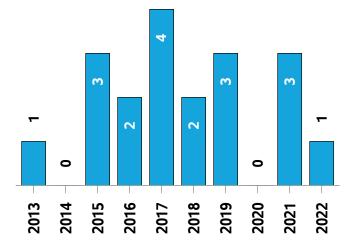
⁷ Sale price / list price * 100; average for all homes sold so far this year.



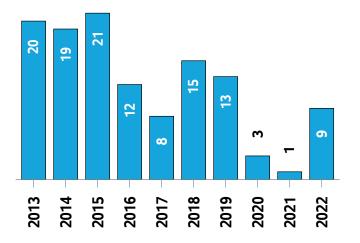
MINDEN HILLS MLS® Waterfront Market Activity



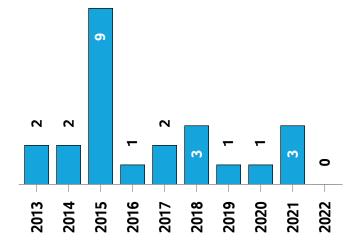
Sales Activity (December only)



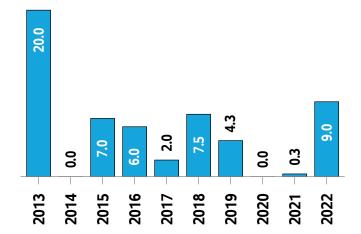
Active Listings (December only)



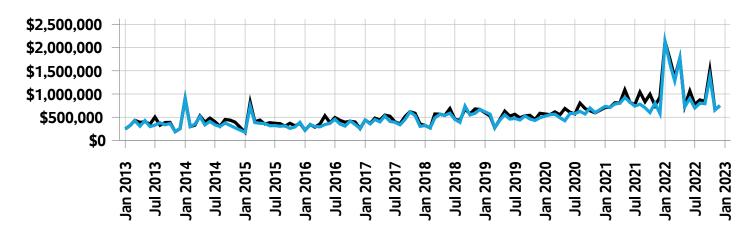
New Listings (December only)



Months of Inventory (December only)



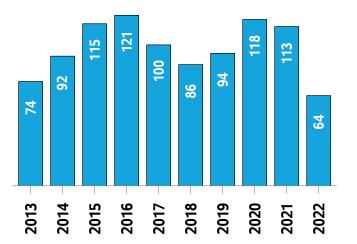
Average Price and Median Price



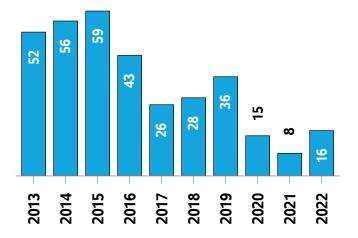




Sales Activity (December Year-to-date)

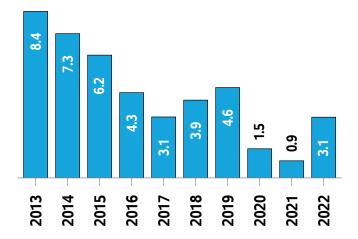


Active Listings ¹(December Year-to-date)



1<u>8</u>

Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (December Year-to-date)



MINDEN HILLS MLS® Non-Waterfront Market Activity



		Compared to [®]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	1		-66.7%	-75.0%	-75.0%	-50.0%	-50.0%
Dollar Volume	\$735,000	_	-54.1%	-35.4%	-24.1%	59.1%	129.0%
New Listings	2	-33.3%	-50.0%	-33.3%	100.0%	-66.7%	-66.7%
Active Listings	10	150.0%	100.0%	42.9%	100.0%	-52.4%	-61.5%
Sales to New Listings Ratio ¹	50.0		75.0	133.3	400.0	33.3	33.3
Months of Inventory ²	10.0		1.7	1.8	1.3	10.5	13.0
Average Price	\$735,000		37.7%	158.5%	203.6%	218.2%	357.9%
Median Price	\$735,000		74.2%	143.0%	281.3%	218.2%	357.9%
Sale to List Price Ratio ³	113.1	_	98.6	96.2	97.0	97.7	97.4
Median Days on Market	22.0		17.0	54.0	36.5	36.5	50.0

		Compared to [®]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	88	-9.3%	-2.2%	12.8%	0.0%	-10.2%	14.3%
Dollar Volume	\$45,042,330	-6.6%	31.1%	100.4%	107.6%	143.2%	241.2%
New Listings	116	-18.3%	5.5%	13.7%	14.9%	-25.6%	-35.9%
Active Listings ⁴	12	15.6%	-7.8%	-42.7%	-20.8%	-69.3%	-76.2%
Sales to New Listings Ratio \degree	75.9	68.3	81.8	76.5	87.1	62.8	42.5
Months of Inventory	1.6	1.3	1.7	3.2	2.0	4.7	7.7
Average Price	\$511,845	3.0%	34.1%	77.6%	107.6%	170.8%	198.5%
Median Price	\$480,000	2.1%	40.1%	71.4%	97.1%	166.3%	190.9%
Sale to List Price Ratio ⁷	110.0	105.3	98.8	96.5	96.9	94.3	94.7
Median Days on Market	11.0	13.0	21.5	35.0	29.5	53.5	40.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

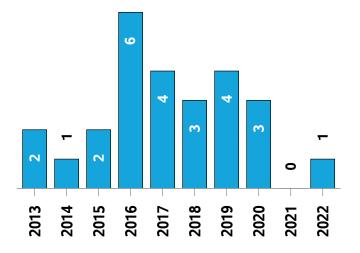
⁷ Sale price / list price * 100; average for all homes sold so far this year.



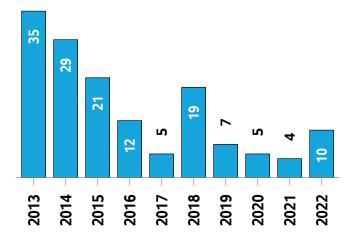
MINDEN HILLS MLS® Non-Waterfront Market Activity



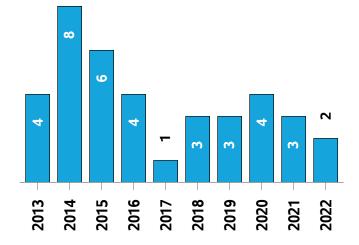
Sales Activity (December only)



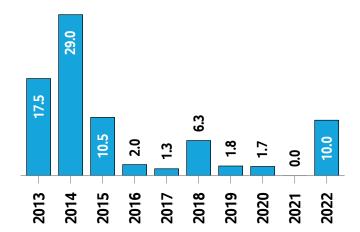
Active Listings (December only)



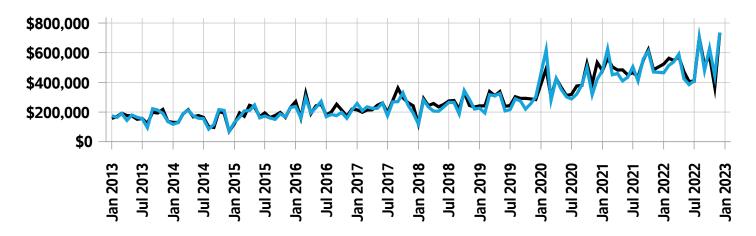
New Listings (December only)



Months of Inventory (December only)



Average Price and Median Price

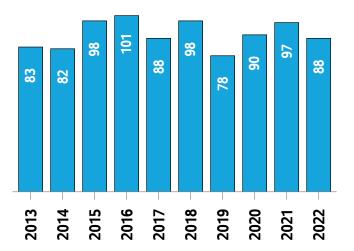




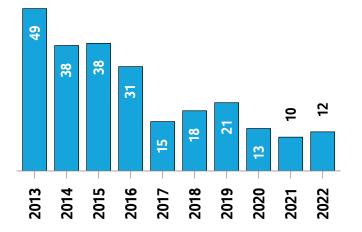
MINDEN HILLS MLS® Non-Waterfront Market Activity



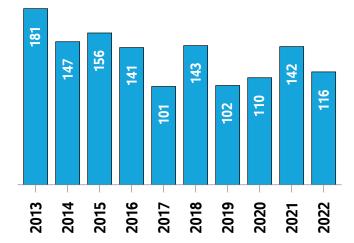
Sales Activity (December Year-to-date)



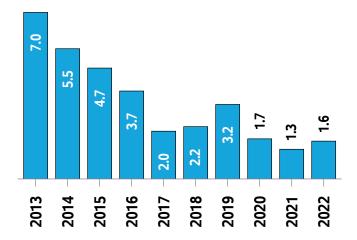
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



MINDEN HILLS MLS® Single Family Market Activity



		Compared to [°]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	2	-33.3%	0.0%	-71.4%	-66.7%	-60.0%	-33.3%
Dollar Volume	\$1,485,000	-47.1%	22.6%	-48.6%	-13.4%	-5.8%	172.0%
New Listings	2	-66.7%	-60.0%	-50.0%	0.0%	-84.6%	-77.8%
Active Listings	18	350.0%	157.1%	-10.0%	80.0%	-47.1%	-60.9%
Sales to New Listings Ratio ¹	100.0	50.0	40.0	175.0	300.0	38.5	33.3
Months of Inventory ²	9.0	1.3	3.5	2.9	1.7	6.8	15.3
Average Price	\$742,500	-20.6%	22.6%	79.8%	159.9%	135.4%	308.0%
Median Price	\$742,500	28.0%	22.6%	116.8%	156.0%	125.0%	299.2%
Sale to List Price Ratio ³	103.4	115.9	97.9	94.2	97.0	96.1	93.9
Median Days on Market	33.5	11.0	13.5	96.0	53.0	62.0	14.0

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	140	-28.9%	-29.3%	-13.6%	-7.3%	-23.9%	2.9%
Dollar Volume	\$106,667,110	-23.9%	-0.6%	51.1%	82.9%	92.0%	189.3%
New Listings	226	-11.7%	-2.2%	-11.4%	12.4%	-33.1%	-36.3%
Active Listings ^⁴	25	44.7%	-2.6%	-53.7%	-26.2%	-70.1%	-76.5%
Sales to New Listings Ratio $^{\circ}$	61.9	77.0	85.7	63.5	75.1	54.4	38.3
Months of Inventory	2.2	1.1	1.6	4.0	2.7	5.5	9.4
Average Price	\$761,908	7.1%	40.6%	74.9%	97.3%	152.3%	181.1%
Median Price	\$665,000	5.6%	40.1%	77.3%	104.6%	166.0%	178.8%
Sale to List Price Ratio ⁷	107.9	109.8	99.6	95.6	97.1	95.3	94.6
Median Days on Market	10.5	10.0	18.0	32.5	28.0	42.5	50.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

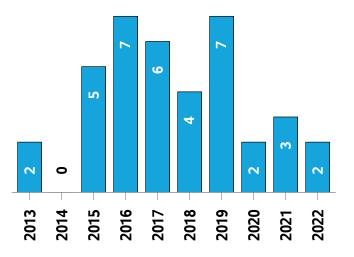
⁷ Sale price / list price * 100; average for all homes sold so far this year.



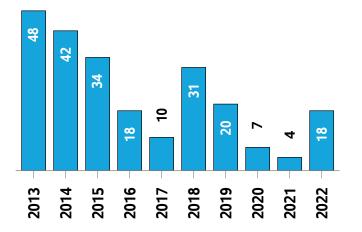
MINDEN HILLS MLS® Single Family Market Activity



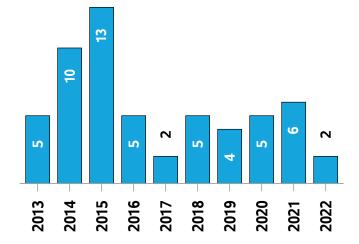
Sales Activity (December only)



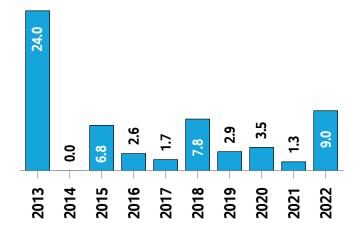
Active Listings (December only)



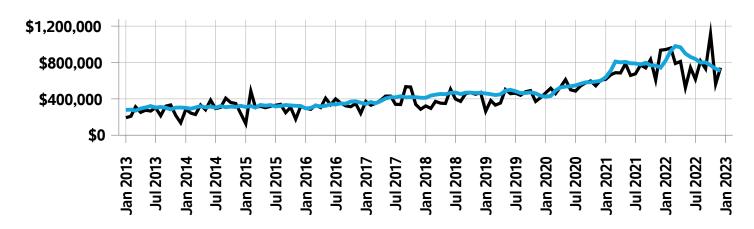
New Listings (December only)



Months of Inventory (December only)



MLS® HPI Single Family Benchmark Price and Average Price



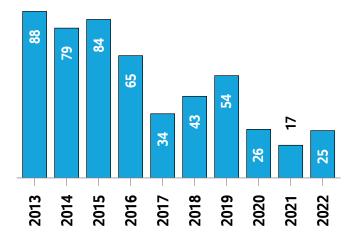




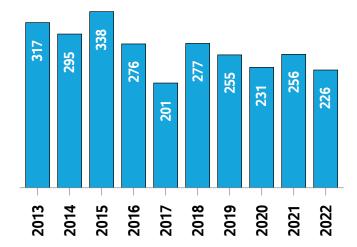
Sales Activity (December Year-to-date)



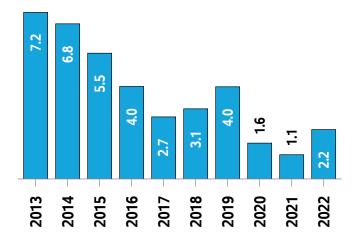
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)

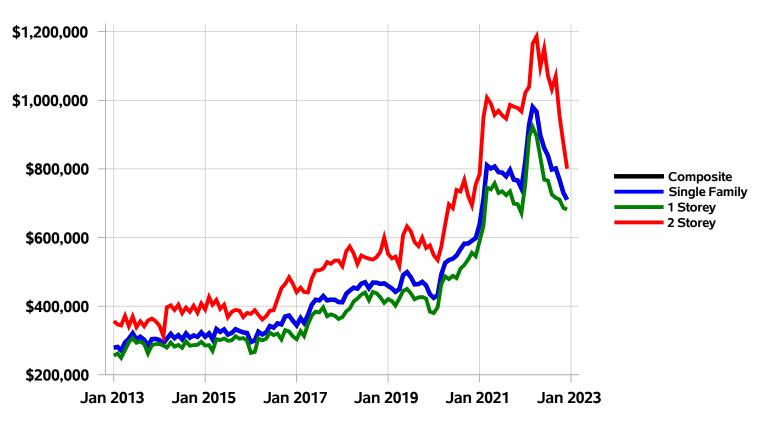


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





	MLS [®] Home Price Index Benchmark Price											
			percentage change vs.									
Benchmark Type:	December 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago					
Composite	\$710,200	-2.8	-11.4	-17.5	-4.4	63.4	72.4					
Single Family	\$710,200	-2.8	-11.4	-17.5	-4.4	63.4	72.4					
One Storey	\$682,000	-0.6	-4.7	-11.3	1.5	77.6	88.1					
Two Storey	\$800,900	-8.5	-25.1	-30.4	-17.2	38.8	50.3					



MLS[®] HPI Benchmark Price



MINDEN HILLS MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1262
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1262
Half Bathrooms	0
Heating	Forced air
Lot Size	36603
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



MINDEN HILLS MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1145
Half Bathrooms	0
Heating	Forced air
Lot Size	33977
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1741
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	43560
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



MUSKOKA LAKES MLS® Residential Market Activity



		Compared to °						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	6	0.0%	-45.5%	0.0%	-33.3%	-25.0%	20.0%	
Dollar Volume	\$4,044,500	-50.8%	-84.2%	-27.3%	-57.3%	68.6%	34.6%	
New Listings	8	33.3%	33.3%	14.3%	-33.3%	14.3%	0.0%	
Active Listings	17	-22.7%	-55.3%	-63.0%	-69.6%	-79.8%	-77.9%	
Sales to New Listings Ratio ¹	75.0	100.0	183.3	85.7	75.0	114.3	62.5	
Months of Inventory ²	2.8	3.7	3.5	7.7	6.2	10.5	15.4	
Average Price	\$674,083	-50.8%	-71.1%	-27.3%	-35.9%	124.8%	12.2%	
Median Price	\$535,000	-39.2%	-19.3%	-14.7%	116.6%	141.5%	62.6%	
Sale to List Price Ratio ³	96.1	99.5	90.0	92.7	93.6	91.3	93.8	
Median Days on Market	24.0	80.5	67.0	70.5	86.0	34.0	91.0	

		Compared to [®]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	212	-47.5%	-48.4%	-22.6%	-45.5%	-34.8%	-5.4%
Dollar Volume	\$411,625,214	-35.3%	-36.5%	8.4%	-11.9%	41.0%	113.4%
New Listings	416	-23.0%	-23.0%	-25.7%	-34.0%	-44.6%	-29.3%
Active Listings ⁴	67	11.4%	-35.8%	-57.1%	-52.9%	-71.7%	-68.5%
Sales to New Listings Ratio ⁵	51.0	74.8	76.1	48.9	61.7	43.3	38.1
Months of Inventory \degree	3.8	1.8	3.0	6.8	4.4	8.7	11.4
Average Price	\$1,941,628	23.3%	23.2%	40.1%	61.7%	116.1%	125.5%
Median Price	\$1,153,500	31.5%	28.2%	35.7%	86.0%	121.8%	90.0%
Sale to List Price Ratio ⁷	99.1	104.4	98.3	95.8	96.5	94.4	94.0
Median Days on Market	14.0	11.5	29.0	37.5	30.0	52.0	56.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

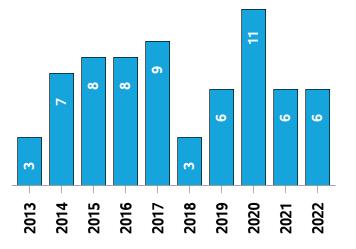
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

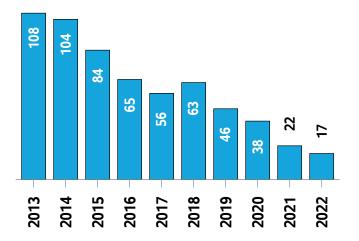




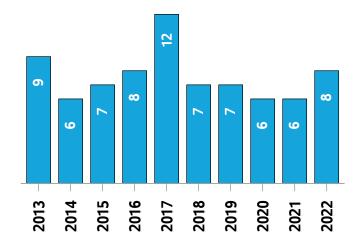
Sales Activity (December only)



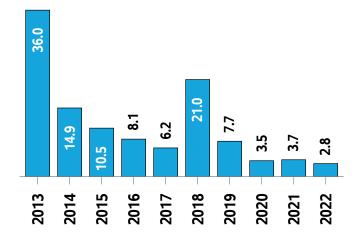
Active Listings (December only)



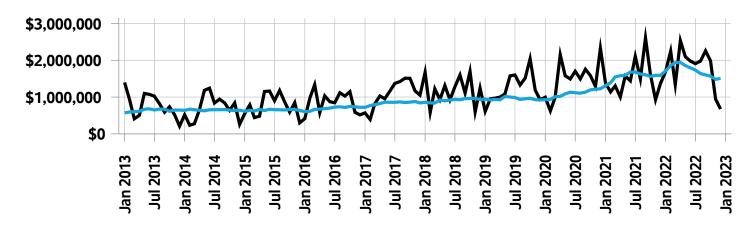
New Listings (December only)



Months of Inventory (December only)



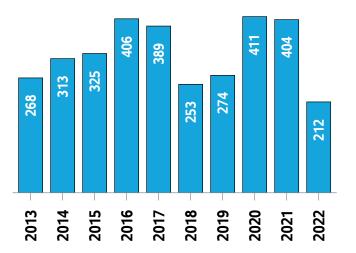
MLS® HPI Composite Benchmark Price and Average Price



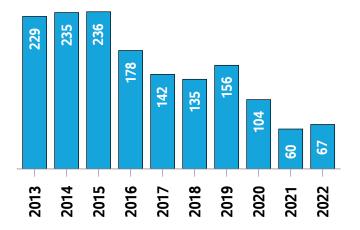




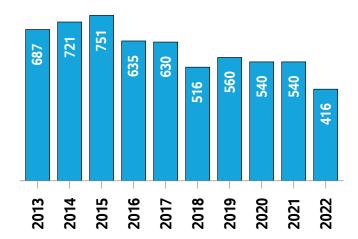
Sales Activity (December Year-to-date)



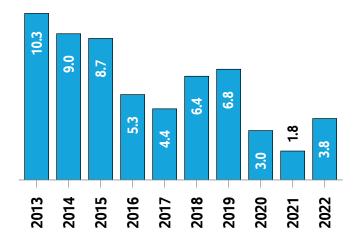
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



MUSKOKA LAKES MLS® Waterfront Market Activity



		Compared to [°]						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	2	-50.0%	-66.7%	-33.3%	-33.3%	-33.3%	0.0%	
Dollar Volume	\$1,039,000	-85.1%	-95.5%	-77.3%	-87.4%	-31.2%	-54.6%	
New Listings	6	50.0%	500.0%	-14.3%	-14.3%	50.0%	50.0%	
Active Listings	15	-16.7%	-50.0%	-64.3%	-68.1%	-73.2%	-69.4%	
Sales to New Listings Ratio ¹	33.3	100.0	600.0	42.9	42.9	75.0	50.0	
Months of Inventory ²	7.5	4.5	5.0	14.0	15.7	18.7	24.5	
Average Price	\$519,500	-70.2%	-86.4%	-66.0%	-81.1%	3.2%	-54.6%	
Median Price	\$519,500	-64.5%	-75.4%	-44.1%	-66.5%	9.4%	-54.6%	
Sale to List Price Ratio ³	93.5	99.6	91.3	92.6	94.4	92.4	88.5	
Median Days on Market	32.5	80.5	76.5	72.0	111.0	33.0	229.5	

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	151	-49.2%	-56.4%	-31.1%	-46.8%	-37.3%	-17.0%
Dollar Volume	\$355,969,787	-36.3%	-42.0%	-0.2%	-18.6%	31.4%	94.7%
New Listings	317	-21.5%	-30.2%	-30.2%	-35.0%	-43.7%	-32.7%
Active Listings ⁴	58	20.4%	-36.8%	-57.1%	-51.2%	-67.1%	-65.7%
Sales to New Listings Ratio \degree	47.6	73.5	76.2	48.2	58.2	42.8	38.6
Months of Inventory	4.6	1.9	3.2	7.3	5.0	8.7	11.1
Average Price	\$2,357,416	25.3%	32.9%	44.8%	53.2%	109.7%	134.7%
Median Price	\$1,550,000	37.8%	44.5%	51.5%	64.9%	116.8%	102.6%
Sale to List Price Ratio ⁷	97.8	103.8	98.2	95.5	96.3	94.4	93.7
Median Days on Market	14.0	12.0	31.0	39.0	27.5	49.0	58.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

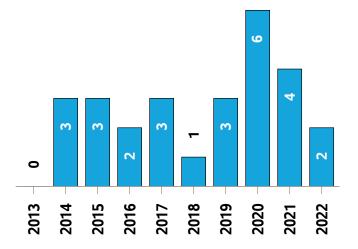
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

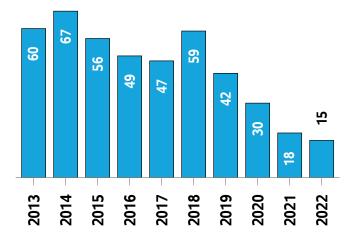




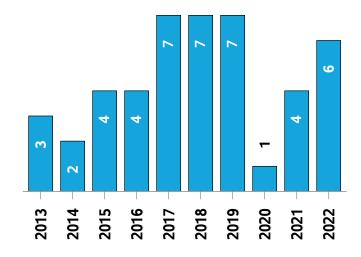
Sales Activity (December only)



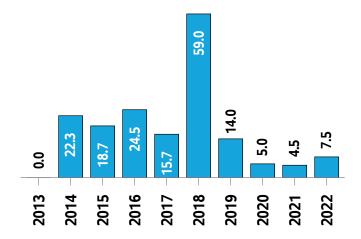
Active Listings (December only)



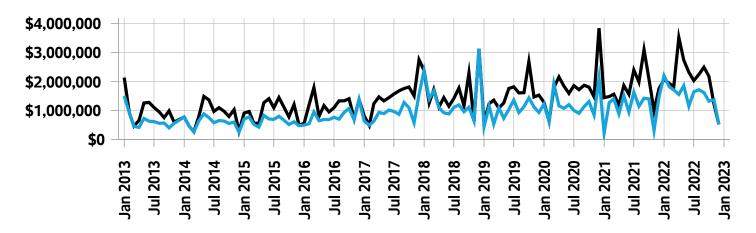
New Listings (December only)



Months of Inventory (December only)



Average Price and Median Price

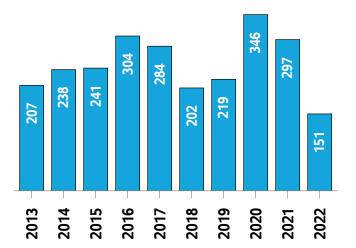




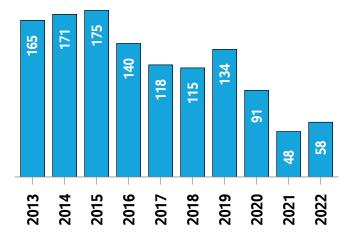
MUSKOKA LAKES MLS® Waterfront Market Activity



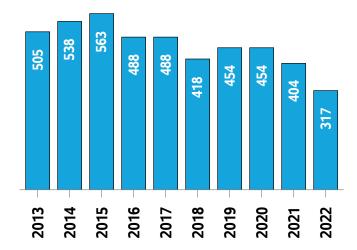
Sales Activity (December Year-to-date)



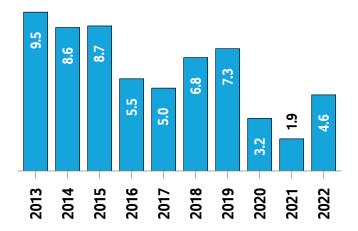
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



MUSKOKA LAKES MLS® Non-Waterfront Market Activity



		Compared to [°]						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	4	100.0%	-20.0%	33.3%	-33.3%	-20.0%	33.3%	
Dollar Volume	\$3,005,500	143.2%	14.1%	205.1%	143.8%	238.2%	321.0%	
New Listings	2	0.0%	-60.0%		-60.0%	-33.3%	-50.0%	
Active Listings	2	-50.0%	-75.0%	-50.0%	-77.8%	-92.9%	-92.9%	
Sales to New Listings Ratio ¹	200.0	100.0	100.0		120.0	166.7	75.0	
Months of Inventory ²	0.5	2.0	1.6	1.3	1.5	5.6	9.3	
Average Price	\$751,375	21.6%	42.6%	128.8%	265.6%	322.8%	215.7%	
Median Price	\$535,000	-13.4%	26.8%	62.1%	169.5%	212.7%	174.5%	
Sale to List Price Ratio ³	97.4	99.2	88.4	92.9	93.3	90.6	97.4	
Median Days on Market	20.0	65.5	67.0	69.0	40.5	35.0	91.0	

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	61	-43.0%	-6.2%	10.9%	-41.9%	-27.4%	45.2%
Dollar Volume	\$55,655,427	-27.9%	63.6%	139.2%	85.7%	165.3%	451.2%
New Listings	99	-27.2%	15.1%	-6.6%	-30.3%	-47.3%	-15.4%
Active Listings ^⁴	9	-23.8%	-29.1%	-56.9%	-61.5%	-84.7%	-79.0%
Sales to New Listings Ratio \degree	61.6	78.7	75.6	51.9	73.9	44.7	35.9
Months of Inventory	1.8	1.4	2.4	4.7	2.8	8.7	12.7
Average Price	\$912,384	26.5%	74.3%	115.6%	219.6%	265.3%	279.5%
Median Price	\$735,000	15.7%	69.0%	96.5%	196.4%	242.7%	223.8%
Sale to List Price Ratio ⁷	102.4	106.1	98.9	96.7	97.1	94.3	95.1
Median Days on Market	13.0	10.0	23.0	23.0	31.0	53.0	50.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

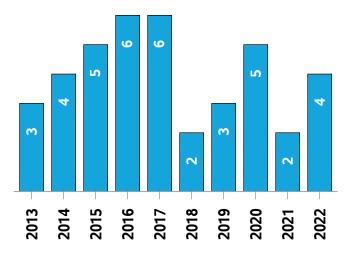
⁷ Sale price / list price * 100; average for all homes sold so far this year.



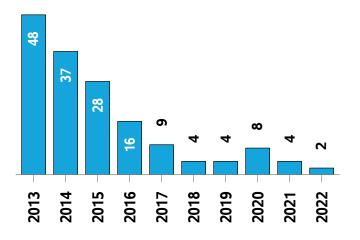
MUSKOKA LAKES MLS® Non-Waterfront Market Activity



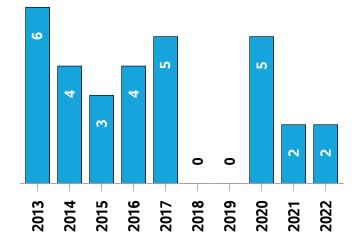
Sales Activity (December only)



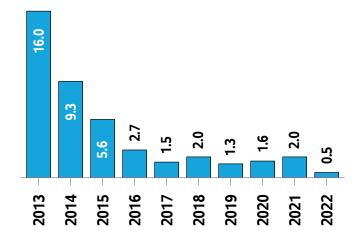
Active Listings (December only)



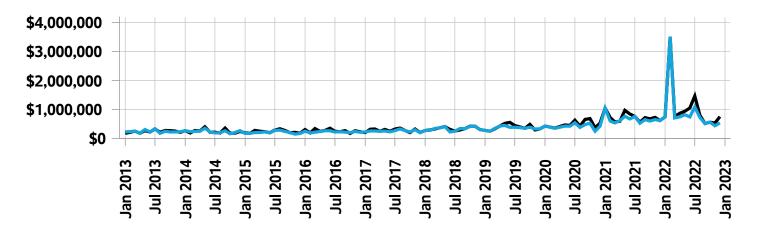
New Listings (December only)



Months of Inventory (December only)



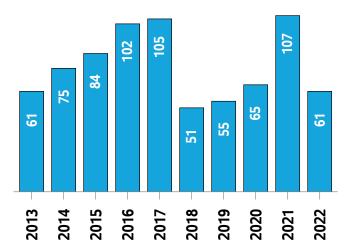
Average Price and Median Price



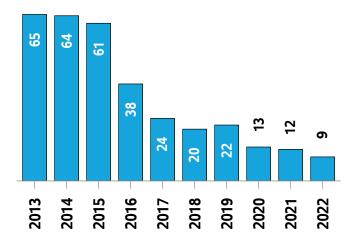




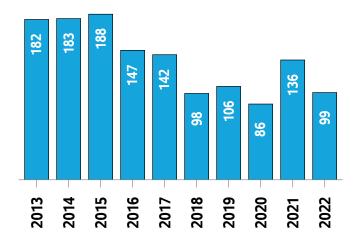
Sales Activity (December Year-to-date)



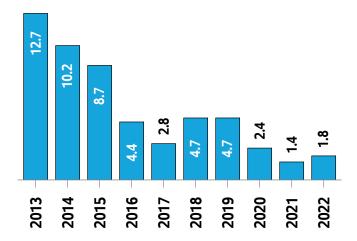
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





		Compared to °						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	6	20.0%	-14.3%	0.0%	-25.0%	20.0%	20.0%	
Dollar Volume	\$4,044,500	-43.0%	-83.2%	-27.3%	-56.8%	355.2%	34.6%	
New Listings	8	33.3%	33.3%	14.3%	-11.1%	60.0%	0.0%	
Active Listings	14	0.0%	-60.0%	-66.7%	-67.4%	-80.8%	-79.4%	
Sales to New Listings Ratio ¹	75.0	83.3	116.7	85.7	88.9	100.0	62.5	
Months of Inventory ²	2.3	2.8	5.0	7.0	5.4	14.6	13.6	
Average Price	\$674,083	-52.5%	-80.5%	-27.3%	-42.4%	279.3%	12.2%	
Median Price	\$535,000	-15.9%	-72.2%	-14.7%	77.7%	212.7%	62.6%	
Sale to List Price Ratio ³	96.1	102.0	97.2	92.7	93.5	90.6	93.8	
Median Days on Market	24.0	70.0	63.0	70.5	68.0	35.0	91.0	

		Compared to ^a					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	190	-45.7%	-47.9%	-26.4%	-46.6%	-35.4%	-8.2%
Dollar Volume	\$402,321,614	-34.8%	-36.3%	7.1%	-9.8%	49.7%	124.0%
New Listings	352	-20.2%	-26.2%	-30.6%	-34.8%	-46.8%	-33.0%
Active Listings ^⁴	49	8.6%	-43.5%	-63.2%	-57.3%	-75.4%	-73.3%
Sales to New Listings Ratio ⁵	54.0	79.4	76.5	50.9	65.9	44.4	39.4
Months of Inventory	3.1	1.5	2.8	6.1	3.8	8.1	10.5
Average Price	\$2,117,482	20.2%	22.4%	45.5%	68.9%	131.6%	144.0%
Median Price	\$1,272,500	29.2%	30.5%	41.4%	100.4%	144.2%	107.2%
Sale to List Price Ratio ⁷	99.8	105.6	99.1	95.7	96.8	94.4	94.1
Median Days on Market	12.5	10.0	26.0	36.0	28.0	51.0	58.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

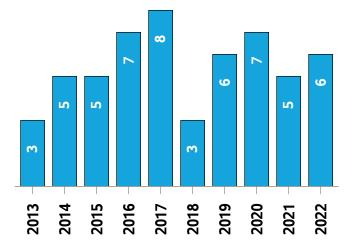
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

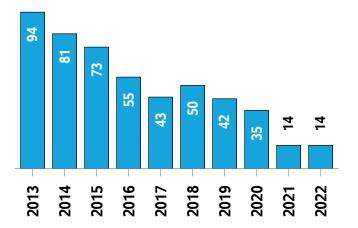




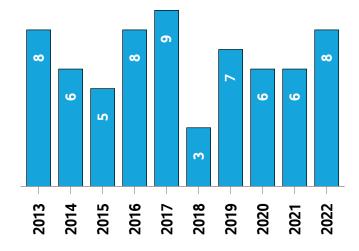
Sales Activity (December only)



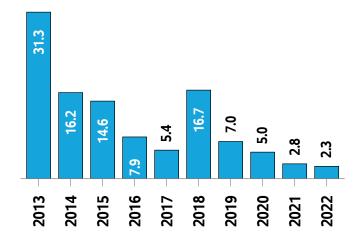
Active Listings (December only)



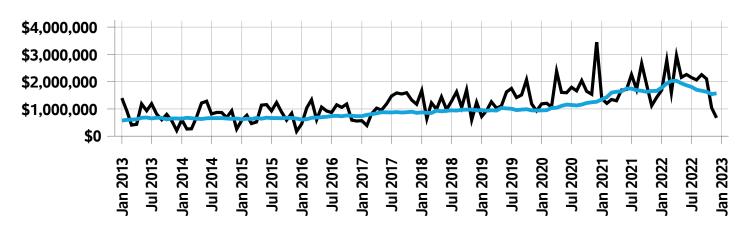
New Listings (December only)



Months of Inventory (December only)



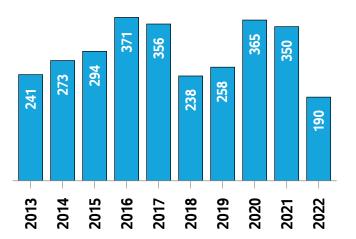
MLS® HPI Single Family Benchmark Price and Average Price



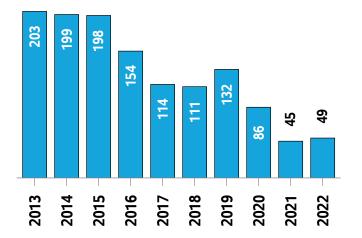




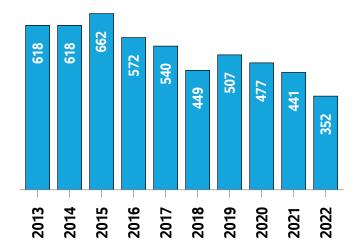
Sales Activity (December Year-to-date)



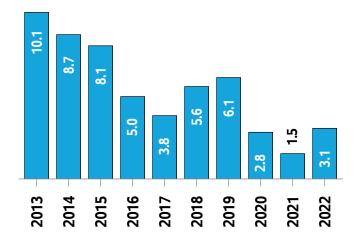
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



MUSKOKA LAKES MLS® Apartment Market Activity



		Compared to °						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	0	-100.0%	-100.0%				_	
Dollar Volume	\$0	-100.0%	-100.0%	_			—	
New Listings	0	—	—	—	-100.0%	-100.0%	—	
Active Listings	3	-25.0%	_	0.0%	-72.7%	200.0%	200.0%	
Sales to New Listings Ratio ¹	0.0		—				—	
Months of Inventory ²	0.0	4.0				—	—	
Average Price	\$0	-100.0%	-100.0%	—	—	—	—	
Median Price	\$0	-100.0%	-100.0%		—	—	—	
Sale to List Price Ratio ³	0.0	86.9	85.8					
Median Days on Market	0.0	142.0	90.0				_	

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	7	-50.0%	-41.7%	250.0%	-12.5%	16.7%	600.0%
Dollar Volume	\$4,947,000	-16.9%	-1.8%	729.3%	-3.1%	46.2%	1,906.9%
New Listings	29	-17.1%	61.1%	123.1%	-3.3%	93.3%	141.7%
Active Listings ^⁴	11	39.6%	28.0%	24.1%	3.9%	44.1%	50.6%
Sales to New Listings Ratio ⁵	24.1	40.0	66.7	15.4	26.7	40.0	8.3
Months of Inventory	19.1	6.9	8.7	54.0	16.1	15.5	89.0
Average Price	\$706,714	66.3%	68.4%	137.0%	10.8%	25.3%	186.7%
Median Price	\$725,000	480.0%	643.6%	143.1%	104.2%	33.3%	194.1%
Sale to List Price Ratio ⁷	94.0	93.3	85.8	95.4	92.2	93.8	85.3
Median Days on Market	19.0	18.5	79.5	28.0	35.5	107.0	335.0

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

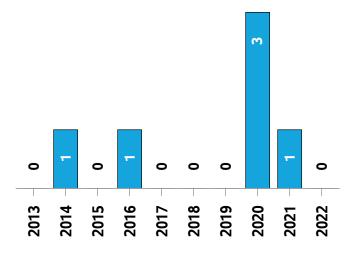
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

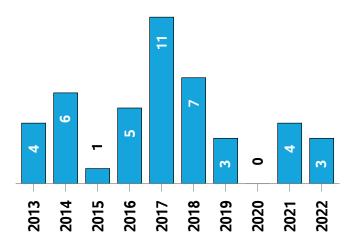




Sales Activity (December only)

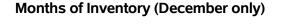


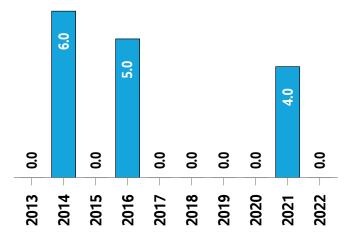
Active Listings (December only)



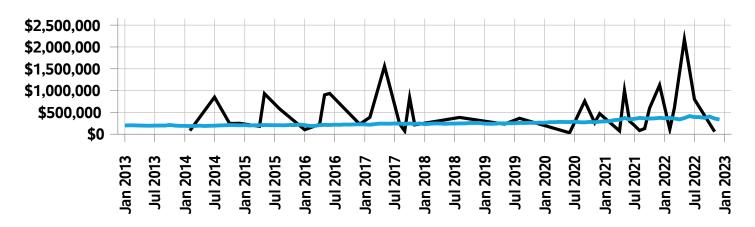
N

New Listings (December only)



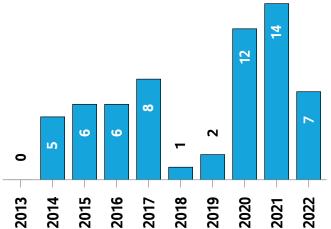


MLS® HPI Apartment Benchmark Price and Average Price

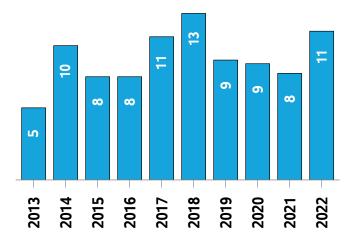




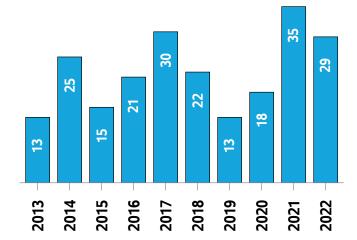
Sales Activity (December Year-to-date)



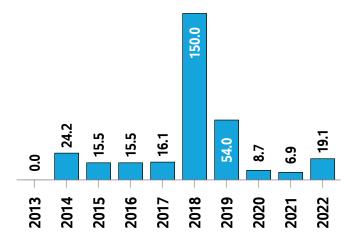
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)

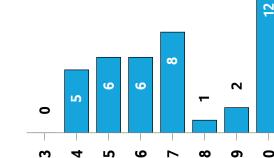


Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

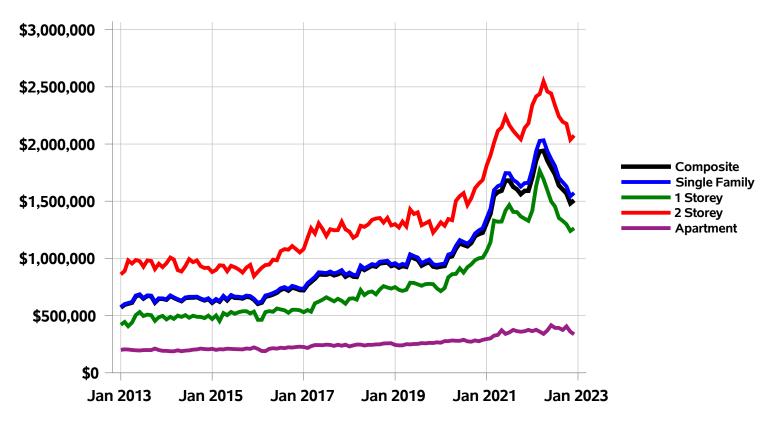


ASSOCIATION





MLS [®] Home Price Index Benchmark Price											
			percentage change vs.								
Benchmark Type:	December 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$1,508,500	1.8	-5.9	-15.8	-5.2	63.6	79.5				
Single Family	\$1,572,600	1.9	-5.6	-15.8	-5.3	66.9	83.6				
One Storey	\$1,263,400	1.9	-4.9	-15.6	-4.9	71.1	109.3				
Two Storey	\$2,074,900	1.8	-5.4	-15.0	-4.8	63.8	65.5				
Apartment	\$336,400	-6.4	-10.2	-19.1	-10.3	26.4	37.0				



MLS[®] HPI Benchmark Price



MUSKOKA LAKES MLS® HPI Benchmark Descriptions



Composite 🏫 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1582
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1582
Half Bathrooms	0
Lot Size	44701
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



MUSKOKA LAKES MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1258
Half Bathrooms	0
Heating Fuel	Electricity
Lot Size	39820
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	2178
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	56628
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront





Apartment

Features	Value
Above Ground Bedrooms	1
Age Category	6 to 15
Attached Specification	Row
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	879
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Private
Waterfront	Waterfront



PARRY SOUND MLS® Residential Market Activity



		Compared to ^a						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	5	66.7%	-28.6%	150.0%	150.0%	66.7%	66.7%	
Dollar Volume	\$2,920,000	60.4%	24.9%	423.4%	531.4%	222.1%	345.7%	
New Listings	3	200.0%	-72.7%	-25.0%		-62.5%	-25.0%	
Active Listings	4	-33.3%	-73.3%	-75.0%	-55.6%	-88.6%	-86.7%	
Sales to New Listings Ratio ¹	166.7	300.0	63.6	50.0		37.5	75.0	
Months of Inventory ²	0.8	2.0	2.1	8.0	4.5	11.7	10.0	
Average Price	\$584,000	-3.7%	74.9%	109.4%	152.5%	93.3%	167.4%	
Median Price	\$490,000	4.3%	43.0%	75.7%	111.9%	98.8%	131.1%	
Sale to List Price Ratio ³	90.3	117.5	96.5	99.7	94.4	94.8	92.5	
Median Days on Market	34.0	11.0	24.0	17.0	59.5	21.0	212.0	

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	77	-35.8%	-45.0%	-34.7%	-40.8%	-20.6%	4.1%
Dollar Volume	\$39,129,815	-31.3%	-23.9%	23.0%	26.1%	97.1%	170.7%
New Listings	115	-19.0%	-30.3%	-36.1%	-29.9%	-42.2%	-18.4%
Active Listings ^⁴	12	-21.2%	-37.2%	-59.4%	-65.8%	-79.9%	-77.0%
Sales to New Listings Ratio $^{\circ}$	67.0	84.5	84.8	65.6	79.3	48.7	52.5
Months of Inventory	1.9	1.5	1.7	3.0	3.3	7.4	8.5
Average Price	\$508,179	7.0%	38.3%	88.5%	112.9%	148.3%	160.1%
Median Price	\$425,000	-1.2%	31.2%	72.9%	93.2%	120.2%	136.1%
Sale to List Price Ratio ⁷	102.4	105.9	98.6	96.7	96.6	93.7	94.2
Median Days on Market	14.0	13.0	16.5	24.0	33.0	58.0	71.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

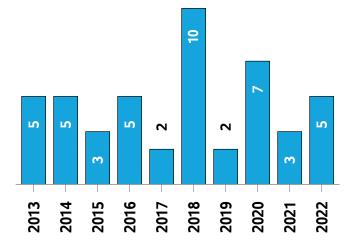
⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

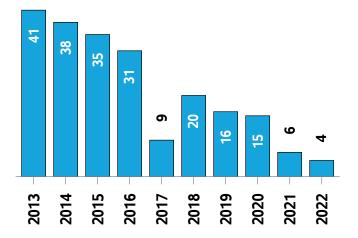


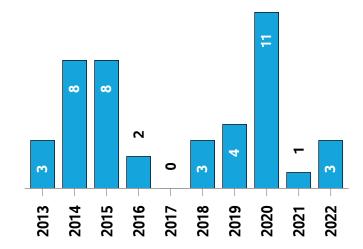


Sales Activity (December only)

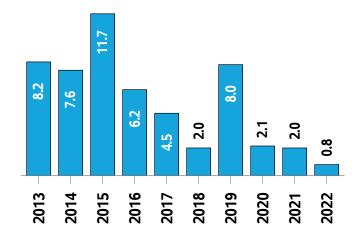


Active Listings (December only)

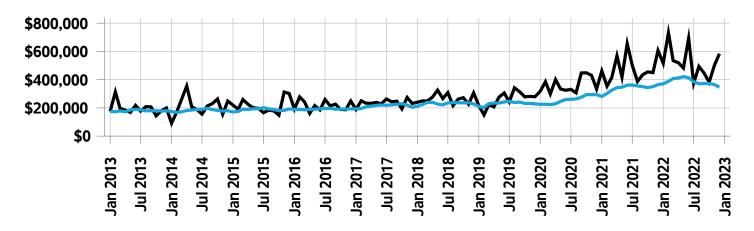




Months of Inventory (December only)



MLS® HPI Composite Benchmark Price and Average Price



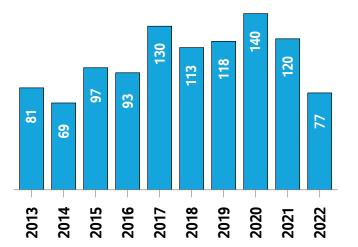
New Listings (December only)



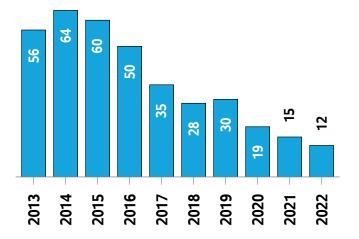
PARRY SOUND MLS® Residential Market Activity



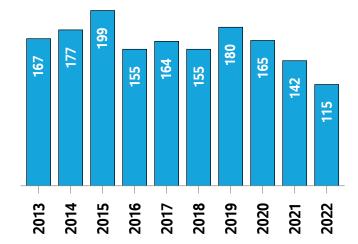
Sales Activity (December Year-to-date)



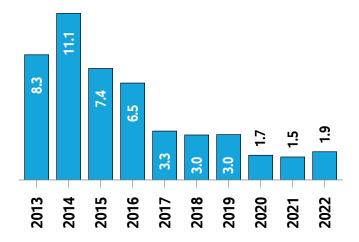
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



PARRY SOUND MLS® Waterfront Market Activity



		Compared to [°]					
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	1		_	_			
Dollar Volume	\$300,000	_	_	—		_	—
New Listings	0		-100.0%	-100.0%			
Active Listings	0	-100.0%	-100.0%	-100.0%		-100.0%	-100.0%
Sales to New Listings Ratio ¹	0.0			—			
Months of Inventory ²	0.0		_	_			
Average Price	\$300,000			—			
Median Price	\$300,000						
Sale to List Price Ratio ³	81.3						
Median Days on Market	18.0						

		Compared to °					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	7	-70.8%	-74.1%	-46.2%	-36.4%	250.0%	250.0%
Dollar Volume	\$4,122,900	-72.5%	-71.8%	3.7%	29.9%	1,304.7%	1,288.2%
New Listings	9	-71.9%	-74.3%	-62.5%	-43.8%	-18.2%	28.6%
Active Listings ^⁴	1	-74.1%	-76.3%	-79.1%	-74.3%	-77.4%	-38.2%
Sales to New Listings Ratio \degree	77.8	75.0	77.1	54.2	68.8	18.2	28.6
Months of Inventory	2.0	2.3	2.2	5.2	5.0	31.0	11.3
Average Price	\$588,986	-5.7%	8.7%	92.6%	104.1%	301.4%	296.6%
Median Price	\$389,900	-15.9%	-2.3%	69.5%	69.5%	165.7%	162.6%
Sale to List Price Ratio ⁷	98.6	105.5	100.0	97.1	94.2	90.3	94.6
Median Days on Market	18.0	16.5	15.0	35.0	40.0	86.0	18.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

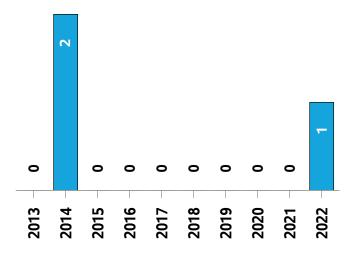


PARRY SOUND MLS® Waterfront Market Activity

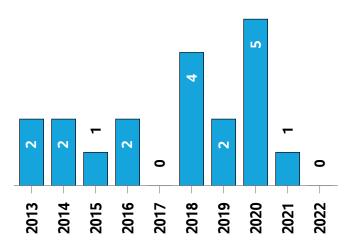


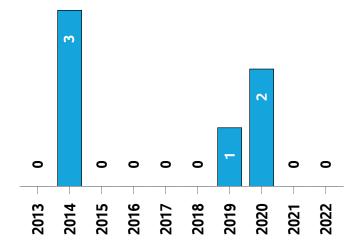
Sales Activity (December only)

New Listings (December only)

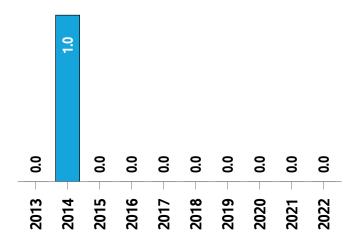


Active Listings (December only)

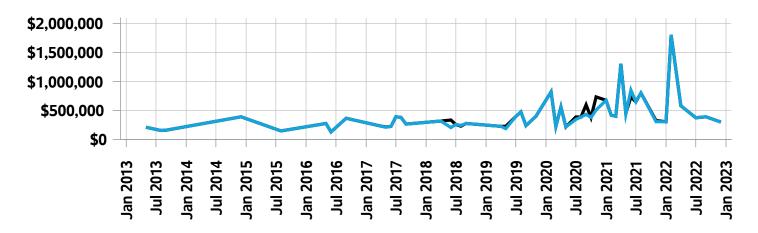




Months of Inventory (December only)

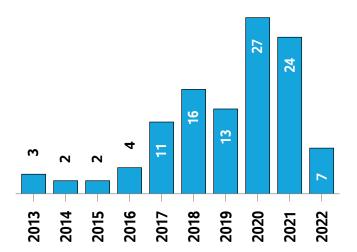


Average Price and Median Price

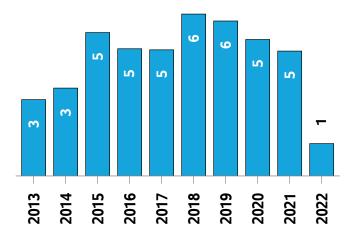


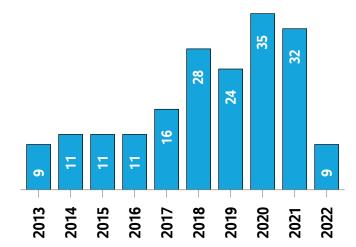


Sales Activity (December Year-to-date)



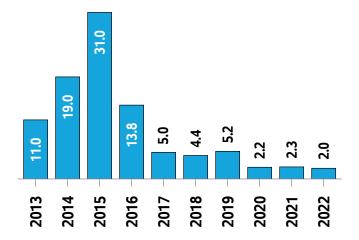
Active Listings ¹(December Year-to-date)





New Listings (December Year-to-date)

Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



PARRY SOUND MLS® Non-Waterfront Market Activity



		Compared to °						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	4	33.3%	-42.9%	100.0%	100.0%	33.3%	33.3%	
Dollar Volume	\$2,620,000	43.9%	12.1%	369.6%	466.5%	189.0%	299.9%	
New Listings	3	200.0%	-66.7%	0.0%		-62.5%	-25.0%	
Active Listings	4	-20.0%	-60.0%	-71.4%	-55.6%	-88.2%	-86.2%	
Sales to New Listings Ratio ¹	133.3	300.0	77.8	66.7		37.5	75.0	
Months of Inventory ²	1.0	1.7	1.4	7.0	4.5	11.3	9.7	
Average Price	\$655,000	8.0%	96.1%	134.8%	183.2%	116.8%	200.0%	
Median Price	\$547,500	16.5%	59.8%	96.3%	136.8%	122.1%	158.3%	
Sale to List Price Ratio ³	92.5	117.5	96.5	99.7	94.4	94.8	92.5	
Median Days on Market	39.0	11.0	24.0	17.0	59.5	21.0	212.0	

		Compared to °					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	70	-27.1%	-38.1%	-33.3%	-41.2%	-26.3%	-2.8%
Dollar Volume	\$35,006,915	-16.6%	-4.9%	25.7%	25.7%	79.0%	147.2%
New Listings	106	-3.6%	-18.5%	-32.1%	-28.4%	-43.6%	-20.9%
Active Listings ⁴	12	6.2%	-19.8%	-52.4%	-63.1%	-79.1%	-77.5%
Sales to New Listings Ratio \degree	66.0	87.3	86.9	67.3	80.4	50.5	53.7
Months of Inventory \circ	2.0	1.4	1.5	2.8	3.1	6.9	8.5
Average Price	\$500,099	14.4%	53.5%	88.6%	113.6%	142.9%	154.3%
Median Price	\$447,000	6.7%	41.9%	81.3%	105.5%	130.7%	145.6%
Sale to List Price Ratio ⁷	102.8	106.0	98.3	96.6	96.8	93.8	94.2
Median Days on Market	14.0	13.0	17.0	24.0	33.0	57.0	72.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

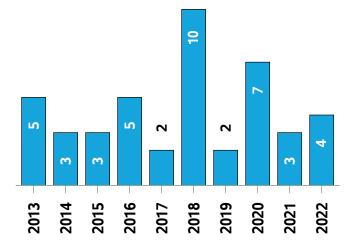
⁷ Sale price / list price * 100; average for all homes sold so far this year.



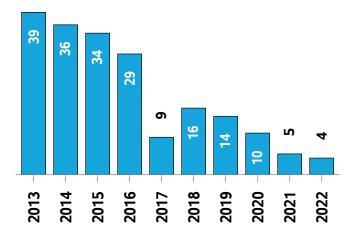
PARRY SOUND MLS® Non-Waterfront Market Activity



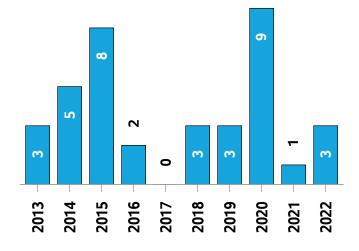
Sales Activity (December only)



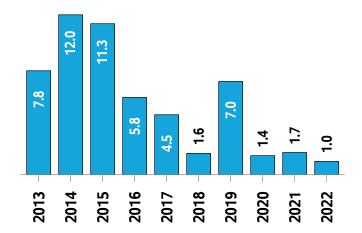
Active Listings (December only)



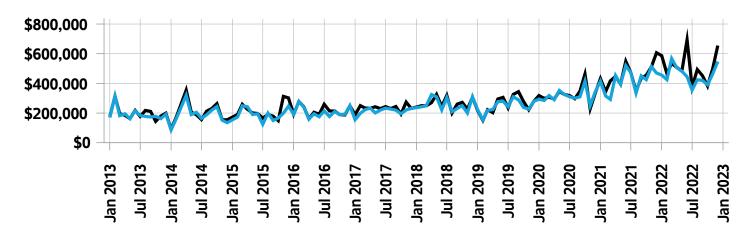
New Listings (December only)



Months of Inventory (December only)



Average Price and Median Price

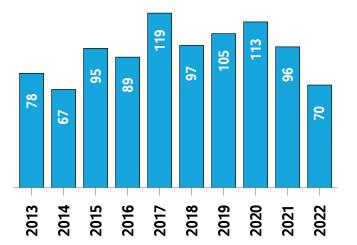




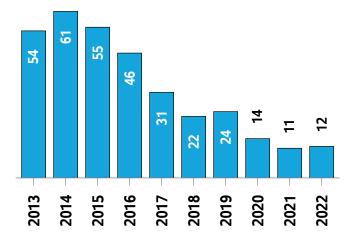
PARRY SOUND MLS® Non-Waterfront Market Activity



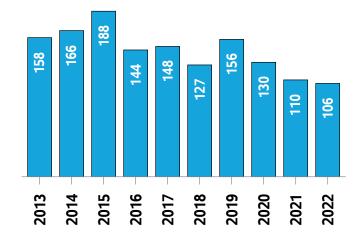
Sales Activity (December Year-to-date)



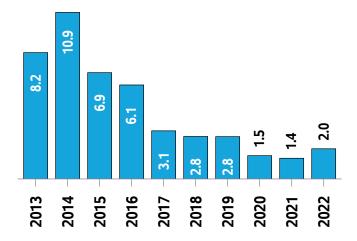
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





		Compared to ^a						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	5	66.7%	-28.6%	400.0%	150.0%	66.7%	66.7%	
Dollar Volume	\$2,920,000	60.4%	24.9%	630.2%	531.4%	222.1%	345.7%	
New Listings	3	200.0%	-66.7%	-25.0%		-62.5%	-25.0%	
Active Listings	4	0.0%	-69.2%	-71.4%	-50.0%	-87.9%	-86.7%	
Sales to New Listings Ratio ¹	166.7	300.0	77.8	25.0		37.5	75.0	
Months of Inventory ²	0.8	1.3	1.9	14.0	4.0	11.0	10.0	
Average Price	\$584,000	-3.7%	74.9%	46.0%	152.5%	93.3%	167.4%	
Median Price	\$490,000	4.3%	43.0%	22.5%	111.9%	98.8%	131.1%	
Sale to List Price Ratio ³	90.3	117.5	96.5	100.0	94.4	94.8	92.5	
Median Days on Market	34.0	11.0	24.0	10.0	59.5	21.0	212.0	

		Compared to [°]						
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	66	-37.7%	-46.3%	-32.7%	-38.9%	-25.8%	-2.9%	
Dollar Volume	\$34,362,815	-33.4%	-26.4%	26.6%	37.3%	90.4%	153.4%	
New Listings	102	-18.4%	-30.1%	-35.0%	-28.7%	-43.6%	-20.3%	
Active Listings ^⁴	10	-24.8%	-39.8%	-59.3%	-66.6%	-81.5%	-78.4%	
Sales to New Listings Ratio ^{5}	64.7	84.8	84.2	62.4	75.5	49.2	53.1	
Months of Inventory	1.9	1.6	1.7	3.1	3.4	7.5	8.4	
Average Price	\$520,649	7.0%	37.2%	88.0%	124.7%	156.7%	161.0%	
Median Price	\$425,000	-3.7%	30.8%	64.4%	97.7%	120.2%	126.7%	
Sale to List Price Ratio ⁷	101.9	105.9	98.5	96.6	96.4	93.4	94.3	
Median Days on Market	15.5	13.0	16.0	23.5	33.5	62.0	71.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

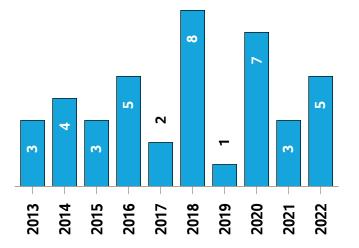
⁷ Sale price / list price * 100; average for all homes sold so far this year.



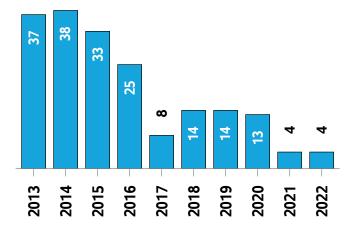
PARRY SOUND MLS® Single Family Market Activity

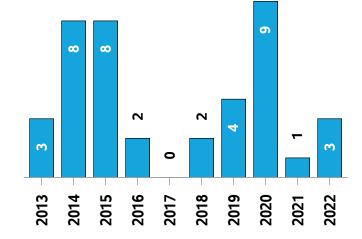


Sales Activity (December only)



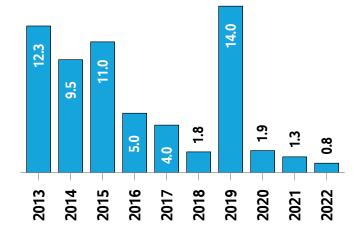
Active Listings (December only)



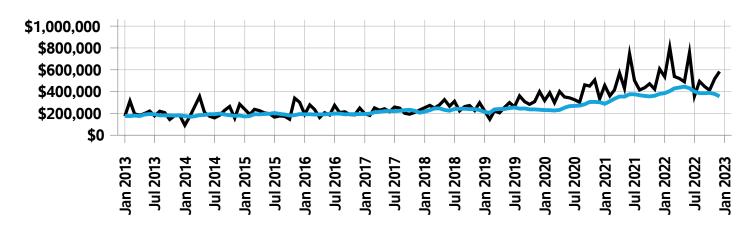


New Listings (December only)

Months of Inventory (December only)



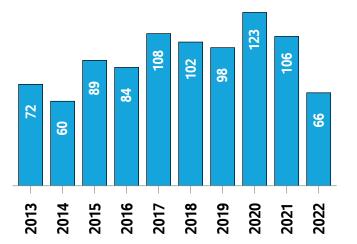
MLS® HPI Single Family Benchmark Price and Average Price



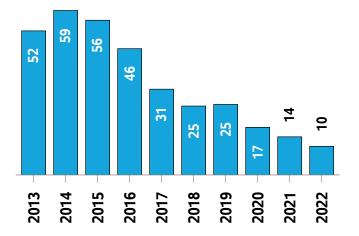




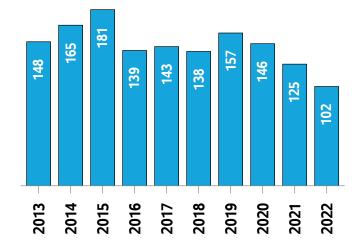
Sales Activity (December Year-to-date)



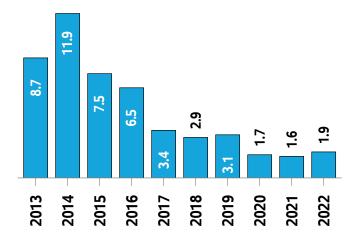
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



PARRY SOUND MLS® Apartment Market Activity



		Compared to [°]						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	0		_	-100.0%	_	_		
Dollar Volume	\$0		_	-100.0%	_			
New Listings	0		-100.0%	_				
Active Listings	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%		
Sales to New Listings Ratio ¹	0.0			_				
Months of Inventory ²	0.0			1.0			—	
Average Price	\$0		—	-100.0%			—	
Median Price	\$0			-100.0%	_			
Sale to List Price Ratio ³	0.0	_	_	99.4	_	_	_	
Median Days on Market	0.0		_	24.0	_	_		

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	10	0.0%	-28.6%	-41.2%	-33.3%	42.9%	66.7%
Dollar Volume	\$4,292,000	8.3%	8.8%	14.0%	-0.2%	193.2%	379.6%
New Listings	10	-23.1%	-28.6%	-41.2%	-33.3%	-9.1%	-9.1%
Active Listings ^⁴	1	-27.1%	-33.8%	-57.1%	-51.1%	-46.4%	-72.8%
Sales to New Listings Ratio \degree	100.0	76.9	100.0	100.0	100.0	63.6	54.5
Months of Inventory	1.5	2.1	1.6	2.1	2.0	4.0	9.2
Average Price	\$429,200	8.3%	52.3%	93.7%	49.8%	105.2%	187.7%
Median Price	\$412,500	6.7%	110.5%	161.1%	35.2%	129.8%	172.3%
Sale to List Price Ratio ⁷	104.3	110.0	99.4	97.8	99.0	97.5	92.8
Median Days on Market	10.5	11.0	18.5	24.0	29.0	35.0	128.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

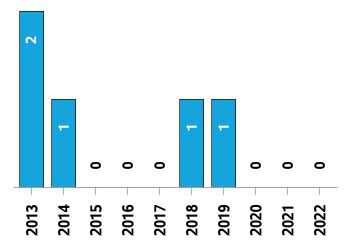
⁷ Sale price / list price * 100; average for all homes sold so far this year.



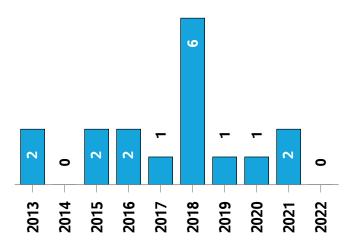


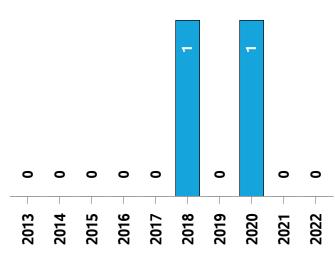
Sales Activity (December only)

New Listings (December only)



Active Listings (December only)

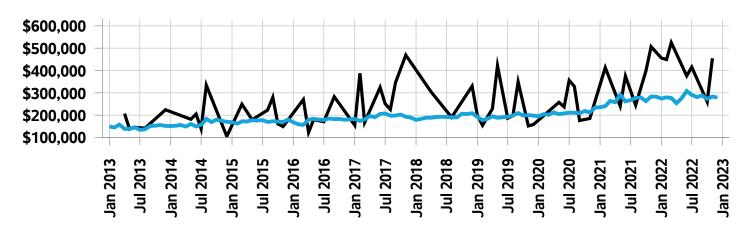




Months of Inventory (December only)



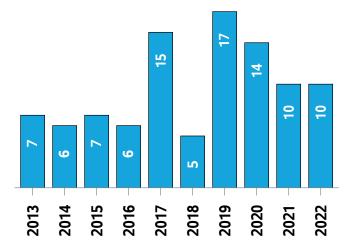
MLS® HPI Apartment Benchmark Price and Average Price



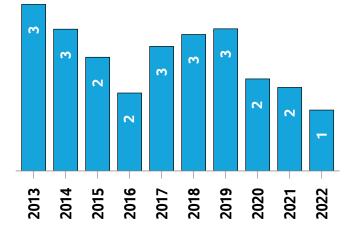


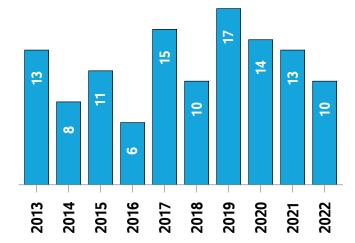


Sales Activity (December Year-to-date)

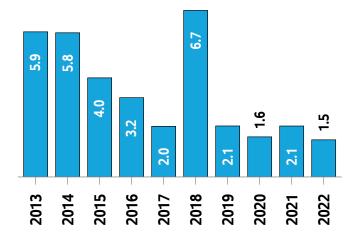


Active Listings ¹(December Year-to-date)





Months of Inventory ²(December Year-to-date)



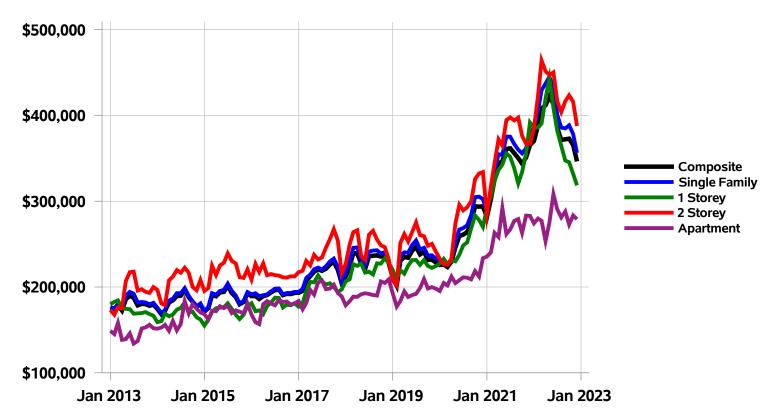
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (December Year-to-date)





MLS [®] Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	December 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$346,400	-5.3	-6.9	-16.2	-5.2	51.5	69.4			
Single Family	\$356,300	-5.8	-7.4	-17.3	-5.9	52.7	72.6			
One Storey	\$318,500	-4.1	-8.3	-22.1	-18.7	41.9	61.6			
Two Storey	\$387,700	-6.8	-6.9	-13.9	5.7	60.6	79.5			
Apartment	\$279,000	-1.6	-3.1	-9.5	-1.4	40.8	47.5			



MLS[®] HPI Benchmark Price



PARRY SOUND MLS® HPI Benchmark Descriptions



Composite 🏫 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1310
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1364
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



PARRY SOUND MLS® HPI Benchmark Descriptions



1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1126
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1577
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers





Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	958
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Municipal sewers



The Archipelago **MLS®** Residential Market Activity



		Compared to °						
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%		_	
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	—	
New Listings	2		100.0%		100.0%	100.0%	0.0%	
Active Listings	6	100.0%	-73.9%	-76.0%	-70.0%	-68.4%	-40.0%	
Sales to New Listings Ratio ¹	0.0		200.0		300.0		_	
Months of Inventory ²	0.0	3.0	11.5	25.0	6.7		_	
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	—	—	
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%		_	
Sale to List Price Ratio ³	0.0	97.3	88.0	96.4	83.0			
Median Days on Market	0.0	82.0	70.5	123.0	142.0			

		Compared to [°]					
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012
Sales Activity	35	-47.0%	-55.1%	-20.5%	-30.0%	94.4%	52.2%
Dollar Volume	\$40,696,500	-31.8%	-37.4%	49.3%	68.2%	428.5%	409.7%
New Listings	76	-1.3%	-32.7%	-29.6%	-10.6%	2.7%	35.7%
Active Listings ⁴	13	-35.9%	-70.5%	-66.6%	-67.1%	-63.4%	-42.7%
Sales to New Listings Ratio \degree	46.1	85.7	69.0	40.7	58.8	24.3	41.1
Months of Inventory	4.3	3.5	6.5	10.2	9.1	22.8	11.4
Average Price	\$1,162,757	28.7%	39.6%	87.7%	140.3%	171.8%	234.9%
Median Price	\$800,000	0.0%	20.3%	49.7%	86.9%	144.6%	144.6%
Sale to List Price Ratio ⁷	99.4	102.7	96.8	95.2	93.9	95.7	94.6
Median Days on Market	14.0	14.5	34.0	28.5	74.0	70.5	53.0

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
 ⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

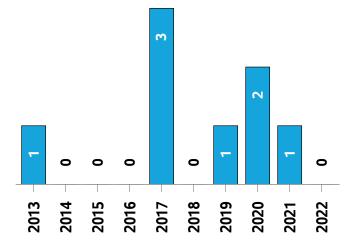
⁷ Sale price / list price * 100; average for all homes sold so far this year.



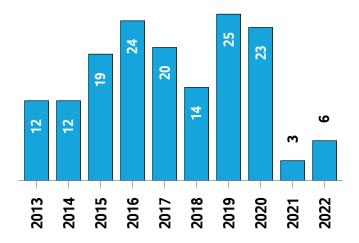
The Archipelago MLS® Residential Market Activity



Sales Activity (December only)

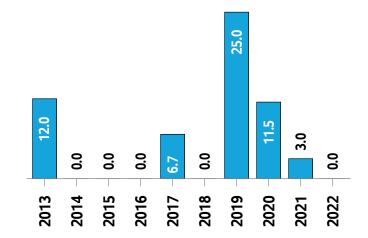


Active Listings (December only)

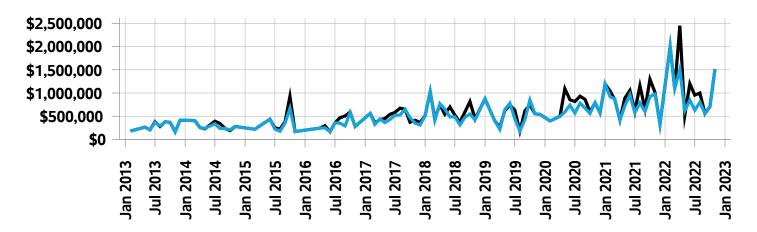


New Listings (December only)

Months of Inventory (December only)

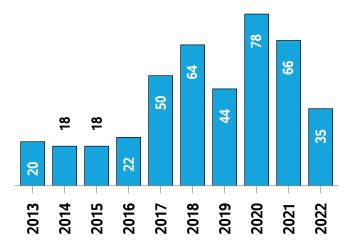


Average Price and Median Price

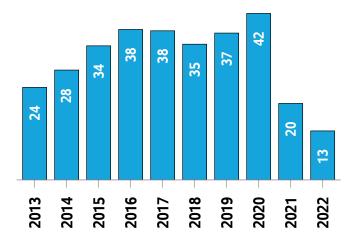




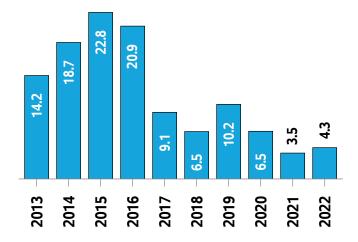
Sales Activity (December Year-to-date)



Active Listings ¹(December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (December Year-to-date)



The Archipelago MLS® Waterfront Market Activity



		Compared to [°]							
Actual	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012		
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%		_		
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	—		
New Listings	2			_	100.0%	100.0%	0.0%		
Active Listings	6	100.0%	-68.4%	-76.0%	-68.4%	-64.7%	-33.3%		
Sales to New Listings Ratio ¹	0.0				300.0		_		
Months of Inventory ²	0.0	3.0	9.5	25.0	6.3		—		
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	—	—		
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%		_		
Sale to List Price Ratio ³	0.0	97.3	88.0	96.4	83.0				
Median Days on Market	0.0	82.0	70.5	123.0	142.0		_		

		Compared to [®]						
Year-to-date	December 2022	December 2021	December 2020	December 2019	December 2017	December 2015	December 2012	
Sales Activity	31	-50.0%	-59.2%	-26.2%	-34.0%	106.7%	55.0%	
Dollar Volume	\$38,016,500	-32.3%	-40.6%	45.7%	60.9%	437.6%	405.1%	
New Listings	72	-2.7%	-30.1%	-30.8%	-11.1%	9.1%	44.0%	
Active Listings ^⁴	12	-35.1%	-69.9%	-67.1%	-66.7%	-61.0%	-39.5%	
Sales to New Listings Ratio \degree	43.1	83.8	73.8	40.4	58.0	22.7	40.0	
Months of Inventory	4.6	3.6	6.3	10.4	9.2	24.6	11.9	
Average Price	\$1,226,339	35.4%	45.7%	97.4%	143.9%	160.1%	225.9%	
Median Price	\$820,000	6.8%	23.3%	53.4%	90.7%	136.5%	125.4%	
Sale to List Price Ratio ⁷	97.2	103.1	96.9	94.9	93.8	95.2	95.1	
Median Days on Market	16.0	14.0	34.0	28.5	79.0	97.0	55.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
 ⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

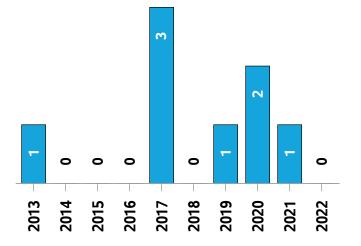
⁷ Sale price / list price * 100; average for all homes sold so far this year.



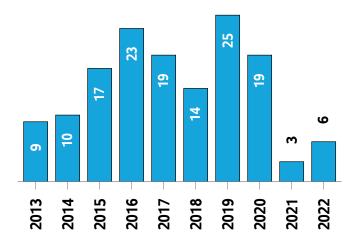
The Archipelago MLS® Waterfront Market Activity



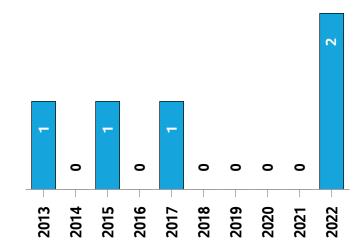
Sales Activity (December only)



Active Listings (December only)



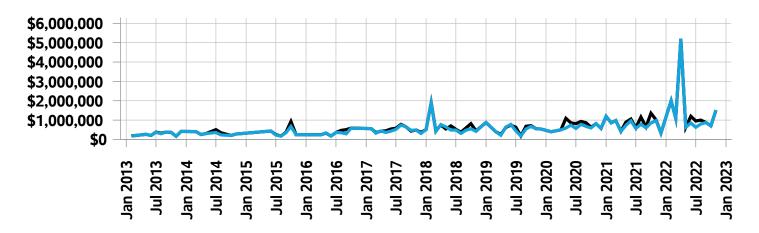
New Listings (December only)



Months of Inventory (December only)

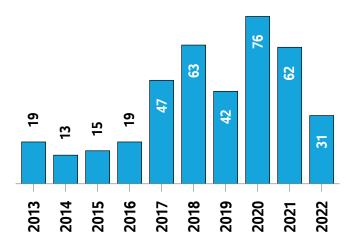


Average Price and Median Price

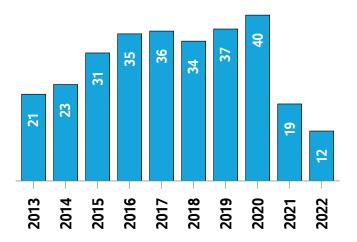




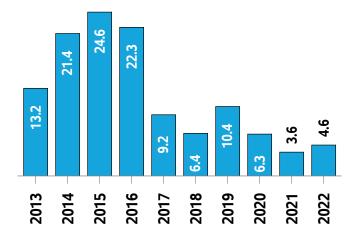
Sales Activity (December Year-to-date)



Active Listings ¹(December Year-to-date)



Months of Inventory ²(December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (December Year-to-date)